

MEMORANDUM NO. M17-105

TO: Recreation Committee
FROM: Dean R. Bostrom, Executive Director
Craig Talsma, Deputy Director/Director of A&F
Mike Kies, Director of Recreation and Facilities
Colleen Palmer, Superintendent of Recreation
SUBJECT: Revised - Hoffman United Soccer Club Rental Agreement
DATE: September 6, 2017

Background

At the May Recreation Committee meeting, staff presented the Hoffman United Soccer Club (HUSC) rental agreement that proposed a total of 1,200 hours that would be rented by the club during the 2017 and 2018 season.

Because the club did not get as many of the players as they expected, the hours and rates associated with the agreement need to be changed. Please see these new hours listed in the attached Addendum B.

Implications

The previous rental agreement was for \$33,000 equating to 1,200 hours at an hourly rate of \$27.50. The new proposed agreement would be for \$21,000 for 575 hours at a rate of approximately \$36.50 an hour. After speaking with Scott Scheidecker, the individual who now runs the club, he felt the original hours were far reaching. In the original correspondence staff communicated that if the variance of hours/field usage was greater and/or less than 10%, the agreement would be reevaluated to make sure it was creating a positive relationship for both parties. Now that registration has been finalized, the number of teams and the needed hours are less than half of the original proposal. Therefore, we have worked with HUSC to adjust the original agreement to what is now being proposed.

The revised terms and conditions, including a payment schedule, have been set forth in the attached rental agreement. The hourly fee for the fields has increased by slightly over 30% due to the reduced quantity of hours (essentially the more hours a group takes the greater the discount can be). The reduction in hours will also create more opportunities for staff to rent the fields to other groups as needed.

Other stipulations that were revised from the original agreement include:

- Any additional field rentals outside of the times identified at the specified fields would be billed at \$35/hour as opposed to \$30/hour. In addition it will include the standard hourly rate for any athletic field light usage rental (Canon Crossings).

- The Park District will line the fields as with normal operations consistent with previous operations for HUSC field usage. It is important to note that these fields will now allow for additional rental opportunities from other groups. Previously staff was only going to initially stripe the fields at the beginning of the season then HUSC was going to maintain the lines during the duration of their schedule. The fields will only be lined if they are part of this schedule for weekend play.
- The Park District was going to cover the cost of the initial field equipment, including three equipment boxes (one at each field), 10 goal nets and 16 corner flags. Due to the overall reduction in total revenue from the agreement this cost was eliminated.

Recommendation

Staff recommends that the Recreation Committee recommend to the full Board the approval of the attached revised license agreement with HUSC, LLC for the fall 2017 and spring 2018 season.