### HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES PARKS DIVISION

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand marketing communications with the	Provide useful public landscaping	IP	Information has been sent to the C & M
use of social media and mobile applications	information through the park perspective		department
	social media and web site. Update a		
	minimum of 4 times per year.		
Increase volunteer involvement in District	Conduct a tree seedling planting event in	IP	We were able to secure 100 free oak saplings
operations	April at Essux Park		for this event
	A volunteer park clean up is scheduled for	NB	
	May location to be determined		
	A volunteer Queen Anns Lace removal is	NA	Event was cancelled due to lack of Queen
	scheduled for July, location to be determined		Anns Lace
	A volunteer Teasel removal is scheduled for	IP	Scheduled for August
	August, location to be determined		
	A volunteer Seed Collection is scheduled for	IP	Scheduled for September
	September, at Charlemange Park		
	Adopt a Park Program. Increase by 2 sites.	IP	Actively advertising
	Increase the parks tree memorial program	IP	Actively advertising
	By 5		
	Increase the park bench memorial program	IP	Actively advertising
	By 2		

#### **District Objective 3: Connect and engage our community**

### DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

### **District Objective 1:** Achieve annual and long range financial plans

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Administrate the Parks Division budget.	IP	Ongoing
fluid balance reserves	Meet 100% of the timelines established by		
	the finance division		

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational	PSSWC replace RTU-4	С	
efficiencies as a District	PSSWC replace RTU-5	С	
	PSSWC replace RTU-8	С	
	Seascape rewbuild pump # 4	С	
	Replace riding field striper	С	Striper has arrived
	Replace toro Z-turn mower #563	С	Mower is in service
	Replace pick up #509	С	Truck is in service
	Replace extended cab pick up #450	С	Truck is in service
	Replace pick up #912	С	Truck is in service
	Resurface Eisenhower running track surface	IP	Contractor has been chosen, fall completion
	Replace parks fuel pumps	IP	Scheduled for fall completion
	Fabbrini park install lake aerator	NB	
	WRC replace RTU-1	IP	Evaluating need
	WRC multi unit replace compressor	IP	Evaluating need
	WRC replace RTU-6	IP	Evaluating need
	Chino park Lay out garden plots	IP	Developing plans and prices
Perform a capacity usage analysis	Purchase and plant trees, shrubs, and flowers throughout district. Compete by end of 4 <sup>th</sup>	IP	Evaluating areas for completion in the fall
	quarter.		

# DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and serv
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Division Objectives	Measures/Action	Status	Achievement Level/Comments
Implement best practices for allowable	Enhance high visibility natural areas by	С	Over seeding is 100% complete
expansion of natural areas	adding additional wild flower seeds.		
	Complete by end of 4 <sup>th</sup> quarter per budget		
	allowance.		

### **District Initiative 2: Utilize best practices**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance overall quality of natural areas	Enhance natural areas by controlling invasive plants to 20% or less. Maintain/monitor on quarterly basis for compliance.	IP	Invasive plants have had at least one round of herbicide applied, another will be completed prior to flowering.
	Control burns at Black Bear, Hunters Ridge and Roherson Parks. Annually.	С	Contract burns are complete

# District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Implement best practices to maintain a minimum score of 95% in the District-wide IPRA environmental report card	Maintain Park Division's compliance with IPRA's Environmental Report Card. Complete by end of 4 <sup>th</sup> quarter.	IP	Reviewing criteria
Maintain PDRMA accreditation	Achieve a division score of 95% or better	IP	Collecting data

# DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

District Objective 1: Develop leadersh	ip that ensures workforce readiness
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Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to evaluate and create procedures	Train and document 100% of all staff on job	SC	Full time staff 100% trained
and training to promote a high level of internal	specific and mandatory training within the		Seasonal staff 100% trained
customer service	Park's division. Within one month of their		
	employment start date.		

### District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	Conduct two Parks Division team building	IP	April team builing event completed, July event
of staff by encouraging participation in	events. Complete by end of 2 <sup>nd</sup> and 4 <sup>th</sup>		scheduled.
workshops, conferences and other educational	quarters.		Two MIPE events attended by staff
opportunities.			Illinois STMA event scheduled for August

# HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES PLANNING & DEVELOPMENT

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#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

District Objective IV Oriel neutrig und enjoyuble experiences that promote equal access			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop plans to meet increased program	Oversee the construction and or		Construction on the project is at a 75%
needs 50+ population	redevelopment of the north end of the		completion level with an anticipated
	Triphahn Center into a Senior Center. All	С	completion date for hard cost items being May
	construction work to be completed by the 3 <sup>rd</sup>		1 <sup>st</sup> . Completed May 1 <sup>st</sup> 2017
	Quarter 2017.		

#### **District Objective 1: Offer healthy and enjoyable experiences that promote equal access**

#### **District Objective 2: Achieve customer satisfaction and loyalty**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Provide parks, facilities and opportunities that	Oversee the construction and or		Construction on the project is at a 75%
promote healthy and enjoyable experiences.	redevelopment of the Triphahn Center Gym		completion level with anticipated completion
	Shelf into an Off-Ice Training facility. All		date for hard cost items being May 1 <sup>st.</sup>
	construction work to be completed by the 2 <sup>rd</sup>	С	Completed May 1 <sup>st</sup> 2017
	Quarter 2017.		
Develop Community Gardens at Chino Park.	Work with Parks & Rec Divisions to provide	IP	Met with Maintenance staff to discuss access
	design support to create test community		to proposed garden area.
	garden plots at Chino Park.		

#### **District Objective 3: Connect and engage our community**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Solicit input and engage residents in the	Conduct public input meetings on all projects		
planning process.	that involve a new addition or alteration to an	NB	
	existing facility. Meetings October for 2017		
	projects.		
	Incorporate if possible any practical plans for		
	renovation and update of parks and	NB	
	playgrounds. Meetings fall 2017 for 2018		
	projects.		

# DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Complete all overseen capital projects at or		Awarded projects are currently tracking at 5%-
fund balance reserves.	below budget amounts. September 2017.	IP	7% below budgeted levels.
			Projects are currently tracking a budgeted
			level.
	Monitor all projects and adjust program		Staff is working with the Architects and
	plans to maintain projects with budgeted	IP	recreation staff to keep cost overruns to a
	amounts on a monthly basis.		minimum on the PSSWC wet areas project.
			Proposed work duration was established
			based on the least impact on customers and
			the lowest financial risk to the park district.

### **District Objective 1:** Achieve annual and long range financial plans

#### **District Objective 2: Generate alternative revenue**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop strategies to attract additional sponsors and new partnerships.	Continually look for private funding opportunities to fund local capital projects.	IP	Staff is currently working with Village staff to secure outside funding for trail improvements within the community.
Achieve District annual budget to maintain fund balance reserves.	Continually look for state and federal opportunities to fund local capital projects.	IP	Maintence personnel are currently attempting to get funding support for the electrical upgrade associated with the North end Triphahn Project. <b>Currently the State is not</b> <b>funding HVAC upgrade where reheat is</b> <b>used. Staff continues to seek other possible</b> <b>grants.</b>

# District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain fund balance reserves.	Reuse and or refurbish existing building materials associate with the renovation and reconstruction of the North End of Triphahn	С	Some of the existing doors were reused on the Triphahn North project. The existing see-saw spring rockers at Colony and
	center.		Victoria Park are going to be reused. New plastic seats were ordered to replace the faded ones and a coat of paint will make the steel look like new.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Coordinate the data input and utilization of	С	GIS database was completed and turned over
fund balance reserves.	the GIS asset management system. Make the		to the Maintenance GIS staff member in
	GIS asset management system operational		March. Annual inspections on asset integrity
	for budget formulation fall of 2017.		will begin this spring and continue through the
			summer. The proposed asset replacement
			predictor is working as planned and will be
			available as a budgeting tool for the 2018
			capital review process. GIS in place and
			being substantiated by staff

### District Objective 4: Utilize our resources effectively and efficiently

### DISTRICT GOAL 3: <u>ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS</u>

District Objective 1: Create and sustain quality parks, facilities, programs and services			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
*Maintain district infrastructure to utilize	Replace Victoria South Playground.	С	Plans and bids complete, equipment ordered
proven best practices that provide first class	Complete by July 2017.		and installation contractor on board.
parks and facilities.			Construction to begin in early April
			(weather permitting).
			Completed June 1 <sup>st</sup>
	Replace Colony aged 2-5 yr old Playground.	IP	Plans and bids complete, equipment ordered
	Complete by August 2017.		and installation contractor on board.
			Construction to begin in early April
			(weather permitting). Install contractor has
			struggled with weather. Playground 60%
			complete and waiting for replacement post
			from manufacturer. Looking to open
			playground to public August 1.
	Replace Seascape Sand playground	С	Plans and bids complete, equipment ordered
	equipment. Complete by July 2017.		and installation contractor on board.
			Construction to begin in early April
			(weather permitting).
			Completed June 1 <sup>st</sup>
	Repair and color coat Fabbrini Tennis courts.	IP	Contractor has been secured for this project
	Complete by July 2017.		which will be done during the month of
			August.
	Repair major cracks on tennis courts (All	IP	Contractor has been secured for this project
	locations). Complete by July 2017.		which will be done during the month of
			August.

### District Objective 1: Create and sustain quality parks, facilities, programs and services

C Contractor has been secured for this proje which will be done during the month of August. Completed June 11 <sup>th</sup>	
C Contractor has been secured for this proje which will be done during the month of August. Completed June 11 <sup>th</sup>	ct
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C Contractor has been secured for this proje which will be done during the month of August. <b>Completed July 6</b> <sup>th</sup>	ct
IP Contractor has been secured for this pr which will be done during the month of August.	•
IPDrawings, specifications and bid package completed. Bid opening scheduled for Ap 20th with Board award May 2nd. Construct to begin on or about June 1st with complete by Labor day 2017. Demolition underward	pril ction tion
	<ul> <li>which will be done during the month of August. Completed June 11<sup>th</sup></li> <li>C Contractor has been secured for this projet which will be done during the month of August. Completed June 11<sup>th</sup></li> <li>C Contractor has been secured for this projet which will be done during the month of August. Completed July 6<sup>th</sup></li> <li>C Contractor has been secured for this projet which will be done during the month of August. Completed July 6<sup>th</sup></li> <li>C Contractor has been secured for this projet which will be done during the month of August. Completed July 6<sup>th</sup></li> <li>IP Contractor has been secured for this projet which will be done during the month of August.</li> <li>IP Drawings, specifications and bid package completed. Bid opening scheduled for August to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June 1<sup>st</sup> with completed to begin on or about June</li></ul>

# **District Initiative 2: Utilize best practices**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Specify environmentally sound programs and	Work w/outside contractors involved with		Recycled materials were separated during
opportunities on environmental best practices.	district projects to reduce garbage & require		demolition of Triphahn Center. Old
	contractors to have metal waste picked up by	С	playground metal was salvaged for scrap reuse.
	scrapers. Offer mulch to the public for		Old mulch from playground surfaces offered to
	residential garden use. Locally dispose of		community for garden use.
	30% existing mulch materials.		

#### District Objective 3: Advance environmental and safety awareness

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Division Objectives	Measures/Action	Status	Achievement Level/Comments
Specify environmental sound programs and	Require playground manufactures to provide		Low bid supplier needed to meet this
opportunities on environmental best practices.	documentation of environmentally	С	requirement for award of 2017 contract work.
	sustainable manufacturing practices		-
	associated with the production of their		
	equipment.		

# District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives Measurement	sures/Action Status	Achievement Level/Comments
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Continually expand and update Hoffman	Lead one Hoffman Workshop program. One		Planning staff conducted a training session
University training curriculum to enhance	minimum in 2017.	С	On GIS asset management. About 20 staff
workforce knowledge and readiness.			members attended this training.

District Objective 3:	Promote continuous	learning and	encourage innovative t	hinking
District Objective 5.	I I omote commuous	icai ming ana	cheourage mnovative a	mining

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote further educational opportunities of	Attend ILCA conference	Status	Staff attended 6 hours of education sessions
staff by encouraging participation in		С	during the 2017 ILCA conference.
workshops conferences and other educational	Spring 2017.	C	during the 2017 IEEA conterence.
1	1 0	C	
opportunities.	Attend IPRA, ASLA or NRPA conference.	C	Staff attended 7 hours of education sessions
			during the 2017 IPRA conference.
		С	Planning staff enrolled in CPSI 3 day training.
	end of 2017.		

# HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES REC, FACILITIES, ICE, C&M DIVISION

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#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop performance measurement system to evaluate value in programming structure	(ICE) Offer ice time for figure skating and hockey lesson programming based on the current participation needs. Provide additional open skate times in the schedule as space allows. Complete by end of Q2.	С	Skating classes are being offered 4 days a week with public skate being offered on Saturday and Sunday for the spring.
	(SEA) Evaluate rentals/parties to enhance the experience at Seascape Party Rentals. Present recommendations to the Director of Recreation and Facilities, complete by end of Q3.	IP	Seascape evaluation for parties and rentals will be occurring during season, which will begin within Q2. The evaluation form is being developed and will be implemented in July. Results will be assessed and modifications will be made, if feasible.
Expand Marketing communications with the use of social media and mobile applications.	(C&M/FAC) Utilize social media to promote monthly events and contests at TC/WRC. Develop monthly contests and begin offering in Q3 & Q4 to promote facilities. Hire a full time Social Media employee.	IP	I Luv HE parks contest ran Q1. Hiring in process, hoping to have the position filled by 6/1/17. <b>Digital Media Associate started 6/12</b> .
Develop plans to renovate Chino Park to meet community needs	(REC) Research adding Community Garden Plots to Chino Park. Research the ability of working with the village on this as a joint program. Determine a number of plots if the ROI suggests that it is a feasible project by Q1. Make recommendation in Q2.	IP	Staff has discussed some preliminary ideas and concepts for the site, additional ideas will be brought to the table in Q2. Staff has prepared a plan for plot sites and is currently in the process of benchmarking other districts for implementation in spring of 2018.
Improve the overall health outcomes of programs offered	(DIVISION) Research, improve and expand on recreation, service and programming opportunities. Benchmark other organizations that are providing programs and services that are on the uptrend in	IP	Staff was able awarded the IAPD Power Play grant, with this program new health initiatives will be added to the afterschool STAR program in collaboration with the PSS&WC team.

#### District Objective 1: Offer healthy and enjoyable experiences that promote equal access

2Q2017 GOALS: Rec, Facilities, Ice, C&M

	<ul> <li>specific areas. Each department should benchmark 2 new programs/services. Offer 4 new programs by end of Q2 and have 2 of these programs to run.</li> <li>(REC) Develop new adult athletic leagues at Cannon Crossing Park. Offer two new adult</li> </ul>	IP	Staff has developed a new adult Wiffle ball league. Staff is also working with an outside
	athletic leagues by end of Q3.	SC	<ul> <li>contractor to develop and implement a new</li> <li>flag football league for adults which take place</li> <li>by end of Q3.</li> <li>On Sunday, February 12<sup>th</sup>, a disc golf</li> </ul>
	(REC) Hold at least 1 disc golf tournament at Black Bear Park.		tournament was held at Black Bear Park by a local organization called Bird Brain Disc Golf (a Professional Disc Golf Association sanctioned organization). Over 40 golfers participated. They are interested in doing another tournament again this year.
	(FAC) Increase the number of health & wellness programs to the community.	IP	Hoffman Walks will take place one Saturday each month. HE Parks will host a 2-hour walk
	Develop 5 new programs and have 2 new		at a park or facility open to all ages and
	successful programs running by Q4. Use		abilities. There will be a total of 12 walks
	Social Media to promote new programs via		annually. Currently 4 walks have taken
	contests, video, and other content with one per quarter for a total of 4 by the end of Q4.		place with strong participation numbers of 15-35 walkers.
	(FAC) – Increase the number of portable	IP	We have begun taking reservations for the
	climbing wall rentals by 4 events from 2016.		2017 season. Staff is also working potentially
	The portable climbing wall had 11 rentals in addition to 2 in house events in 2016.		with an outside vendor to rent the wall for additional opportunities.
Expand facility based special events that promote greater facility usage	(REC) Offer 3 new events/activities that run with at least the minimum number of participants by the end of Q4. Staff will utilize Social Media to promote these new events via contests, video, and other content, one per quarter by Q4.	IP	Staff has developed and started to offer a successful Hoffman Walks program which takes place monthly and/or 12 total per year. Staff was awarded the IAPD Power Play grant and is currently in the process of developing the educational sessions for our after school program in health, wellness and nutrition. <b>Staff worked with the HEHS to offer a new</b> <b>summer ICompete Camp.</b>

	(REC) Offer greater opportunity for 50+ members to join the fitness center through multi-tier 50+ membership and perks. Q3	SC	Staff has developed a new 50+ membership program and met twice with the 50+ ambassadors group to define and refine the options. Staff is also looking at adding additional fitness opportunities once the Northside renovation is complete. A fitness add-on option to the 50+ membership at a reduced cost has been discussed; implementation is pending.
	(REC) Offer a 3 on 3 outdoor basketball tournament by of the end of Q3.	IP	3 on 3 basketball tournament will be offered at PIP in August, if successful staff will be looking to expand on this opportunity.
	(REC) Expand on and add new additions to current special events to draw more people to events. Add 2 new aspects to each event.	IP	Hoffman Walks was combined with a healthy workshop on the benefits of walking. Next walk is April 8th. Reconfigured the set up and structure of Daddy Daughter and Mother Son event space to accommodate additional participation, over 10% in Daddy Daughter and 20% increase in Mother Son. Offered additional entertainment to the family fun night "Jim Gill" for ELC and PS families. 3 on 3 basketball and Bingo will be added to PIP in August.
Create recreational programs and opportunities to target underserved "demographic populations"	(REC) Increase the number of underserved targeted programs. Offer 2 new programs by end of Q4.	SC	Staff worked with Harper College to offer additional programming that HEPD is not currently providing, i.e. Fencing, additional gentle yoga. Staff is also working on offering additional teen programming opportunities at TC, i.e. Friday Live, Dodgeball, etc. <b>Staff</b> working with Elgin Community College to offer additional programming, similar to the partnership with Harper. Staff offered an ICompete Summer Camp in partnership with HEHS.
	(FAC/C&M/REC) Develop a community walking program for park district. Implement	IP	Hoffman Walks attendance: 3/11 - 30 participants

	in Q2.		4/8 – 30 participants 5/6 – 15 participants 6/17 – 35 participants
Evaluate facility space utilization to accommodate growing programming needs.	(REC) Open additional DCFS licensed ELC 4 year old classroom at TC with 10 children by end of Q4.	IP	Staff is working on furnishing and promoting the new classroom; also working with DCFS to schedule licensing once classroom is complete. <b>Classroom has been fully furnished; staff is</b> <b>currently promoting this classroom and</b> <b>meeting with interested families. DCFS will</b> <b>be out in August to license the classroom,</b> <b>prior to operation at the end of August.</b> <b>Staff is currently taking registration.</b>
	(FAC) Offer a welcome back promotion for rentals in Q3 at TC once the new space is completed. Work with C&M in Q1 & 2 on the marketing plan.	IP	Staff is working with the C&M department to offer promotional opportunities to previous clients and potential new customers too.
	(REC) Offer at least 2 nights of classes on the north side (10 classes in all).	IP	Staff is currently working with the schedule to move classes back and also offer new classes through Harper and our own in-house opportunities. Fall classes have been programmed for this space, including additional dance classes, yoga and line dancing.
Develop program life cycle model for all programs to assess meeting community needs	(DIVISION) Develop a systematic approach to identifying trends in the different industries as it relates to customer preferences. Benchmark 3 state and national recreation agencies. Obtain at least 2 models to compare by Q2. Develop recommendations by 3Q on programs to phase out in 2016/17.	NB	
Expand specialized programming opportunities that utilize partnerships and contractual agreements	(FAC) Continue to expand programming opportunities with Harper College. Offer 2 additional programs by end of Q2.	IP	Staff has worked with Harper to add a gentle yoga class starting in 2017. Staff will continue to expand on the current list of 9 joint classes offered between Harper College and HEPD. During the first session there were over 80 total participants would were active in this partnership programming opportunity. <b>Staff is</b> <b>meeting with Elgin Community College to</b>

		offer the same partnership.
(REC) Create 2 new youth sports leagues using a contractual company by end of Q2.	SC	Staff at PSS&WC has partnered with Kids First to offer additional programming opportunities at this site. Staff is also working with a contractual flag football program and the Ice Operations area is developing sports specific training for off-ice with the fitness department at PSS&WC.
(REC) Develop and expand the relationship with the Windy City Bulls to integrate their organization into the HEPD youth basketball program. Offer 1 new program with the Windy City Bulls by end of Q3.	С	Staff offered a night out for tickets for the basketball teams, thus Windy City Bulls promoting that night as HEPD youth basketball appreciation night. Staff also worked with the Windy City Bulls to have the mascot and a representative on site at TC during the mid- basketball season.
(REC) Increase the number of programs offered to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace all phased out programs by Q4.	IP	Staff has developed the new Hoffman Walks program, which provided 30 participants the opportunity to come out and learn about the benefits of walking. A gentle yoga class was added in collaboration with Harper College. Staff has developed and is currently offering new 50+ trips. ELC and PS is now offering one hour session on Fridays introducing various sports to the young participants. A Youth Summer Basketball program is currently being implemented. Recreation staff will be starting regular brainstorm meetings to prepare for upcoming program guides in an effort to create new programs and phase out the old ones.
(REC) HEPD will offer a Whiffle Ball league that will be contracted out to WAKA, complete by Q2.	IP	HEPD is currently taking registration for this league and looking forward to expanding on the opportunities with WAKA.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand Marketing communications with the use of social media and mobile applications	(DIVISION) Work with the other areas of the park district to utilize social media to cross sell and upsell various services throughout the park district. Increase fan base by 10% on FB. Complete additional training with outside consultant with 4 additional site visits by Q3. Increase team member performance in upselling and cross selling from Q1 to Q4, based on consultant's reports.	IP	Staff has been working with C&M department to expand on the fitness membership marketing opportunities to the general public.
Promote brand identification and tagline to increase community awareness of District parks, programs, facilities and services	(C&M) Develop an easy, quick, but quality online survey to measure customer satisfaction for special events and programming. Complete by Q1.	IP	Staff is working with an outside contractor Ron Vine & Associates to identify and streamline the district wide survey process to help create balanced consistent measurable values across the board. <b>Ron Vine presented findings to</b> <b>staff on 6/30. Staff will now develop a</b> <b>Survey Focus Group internally.</b>
	(C&M) Promote brand identification and tagline using marketing channels and social media engagement, complete one campaign per quarter. Complete by Q4	IP	Staff implemented the I luv HE Parks contest Q1, which did <b>not do</b> well. Staff is looking forward to implementing more initiatives as a new digital media associate comes on board. <b>Staff is evaluating contests for the</b> <b>remainder of 2017.</b>
Develop plans to meet increased program needs of 50+ population.	(C&M) Measure satisfaction with the overall quality and user-friendliness of the website particularly as it relates to registration and a means for communication. Create an ongoing online short survey by Q3, no more than 5 questions, implement in Q4.	NB	
Expand Pickle ball opportunities and evaluate need for additional courts.	(REC/FAC) Expand the opportunity for additional painted lines at the PSS&WC facility to enhance the quality of play. Complete by the end of Q4. Evaluate the current inventory of courts within the community and determine if it is possible to offer additional surfaces for this program, by Q2.	IP	Staff was able to obtain a grant from the United States Tennis Association to enhance the quality of play and create a more conducive environment to develop tennis players at a younger and older age from a beginner's perspective. This grant will allow blended lines to be included in the PSS&WC tennis court resurfacing program, thus creating

#### **District Objective 2:** Achieve customer satisfaction and loyalty

			smaller courts and more volley time. <b>The</b> <b>courts will be completed within mid-August.</b>
Educate parents regarding the child development benefits in our programs and services.	(REC) Offer two open house type special events that promote the program and also the benefits of those services. Complete by Q4.	IP	ELC Open House was held on Saturday, March 4 <sup>th</sup> at TC and WRC – 4 new families were in attendance. Staff is currently planning the additional open house for the summer promoting the new classroom space. The North Side Renovation Grand Re-Opening event served as an open house for all programs at the district, including athletics, ELC and Preschool, hockey and the Off-Ice Training Area, 50+ activities, fitness and general recreation. Another ELC Open House is scheduled for August 5 <sup>th</sup> . The 50+ Program Manager is also currently planning the annual 50+ Open House to be held on August 30 <sup>th</sup> .
Utilize best practices to maximize operational efficiencies as a District	(REC) Triphahn Center PS and ELC will complete all paperwork needed for renewal of 5 year NAEYC accreditation. Obtain accreditation complete and received by Q4.	IP	Preschool and ELC have decided to go in a different direction in terms of accreditation. Will now be focusing on the ExceleRate Illinois Accreditation Program.
	(REC)- Create a baseball coaching training program. Use our travel program coaches who are ILB certified and help implement into our in-house leagues. Complete by Q3	NB	
	(ICE) Support growth of local amateur hockey clubs (PREP, Lake Zurich, BG/P/RM,) to go over needs and expectations on both sides. Promote new off -ice training area. Obtain 2 new groups by the end of Q3.	SC	Staff is currently utilizing the space for in house programs and has worked out an opportunity for the travel league to utilize this space as well. Secured 2 high schools for fall of 2017 with possibly 2 more coming on board as well.

	(FAC) Purchase Fitness Equipment and/or move fitness equipment from PSS&WC. Complete by Q4.	IP	With the addition of new equipment at PSS&WC staff is evaluating what pieces can and will be relocated within the current inventory at TC and WRC. With the purchase of the fitness equipment for PSS&WC, the oldest equipment was selected to be traded in – most of the equipment was the original equipment which would not have been suitable to place at other district fitness facility locations. Therefore, these pieces were traded in with the purchase of the new equipment. Staff will be working in Q3 to purchase new budgeted fitness equipment for TC and WRC.
	(REC) Research to recommend to the Foundation the opportunity to purchase vans and/or a bus in 2018. Complete by Q3	IP	Staff is researching an efficient and effective plan for another vehicle, and the costs associated with each.
	(REC) Renovate the upstairs of Vogelei barn for permanent gymnastics space, move all equipment and build seating/viewing area for family members. Complete by Q1.	С	All equipment has been moved to Vogelei and classes ran with strong numbers for Q1. Updates will be made as needed to the space to meet the needs of the growing program.
	(FAC) Resurface main gym floor, dance studio and 3 racquetball court floors. Staff will obtain quotes in Q1 & 2. Project will be complete in Q3.	IP	Staff has begun obtaining quotes for the floor refinishing. This project should be completed prior to the end of Q3.
	(FAC) Research and develop a new canine event in Q1 &Q2. Implement new special event by Q4.	IP	Staff is researching and preparing to hold a canine carnival in Q3. Currently staff is looking to host this canine carnival in the Fall.
Continue to develop and increase the number of special events at the dog parks.	(FAC) Offer 2 new special events by Q3.	IP	Staff is researching and preparing a canine carnival in Q3.

# **District Objective 3: Connect and engage our community**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand specialized programming	(REC) Implement a grass roots program back	NB	
opportunities that utilize partnerships and	into the preschool program at TC. On site		
contractual agreements	lessons for a nominal fee to capture younger		
	skaters back into the figure skating program.		
	Complete by the end of Q1.		

	(REC) Partner with the Village of Hoffman Estates block party coordinator to add a recreational component in their block party scheduling. (Ex. various contests, sound system with dance along options). Q1 – Schedule a meeting with VOHE coordinator. Participate in 50% of the block parties with this new recreational component by Q3.	NB	
	(REC) With continued partnership with Village, expand on the Vogelei Teen Center and its offerings: offer monthly trips, dodgeball games at TC. Update current location at Vogelei with new furniture and updated equipment. Completed by Q2.	IP	Working with Teen Center staff to offer programming at TC, ID cards for attendees; purchased a new TV stand for Center. Staff is also working to expand programming opportunities to include dodgeball at TC and potentially other additional programs.
	(REC) Program outdoor sport adventure program at various parks. Add 2 additional archery programs. Complete by end of Q2	NB	
Expand facility based special events that promote greater facility usage.	(FAC) Continue to work with C&M to promote social media by offering daily, weekly and monthly promotions through Face Book, Twitter & Instagram. Complete one each month (12 total) by Q4.	IP	Staff is currently in the process of interviewing the Digital Media Associate, which we are hoping will come on staff in early June. Staff is also working with C&M to offer various promotions via social media. Staff is also working with Retention Management sending out bi-weekly healthy tips and encouragement for fitness membership participation. New Digital Media Associate started on 6/12.
Expand Marketing communications with the use of social media and mobile applications.	(C&M) Utilize video on web and social media to engage and educate the community on green, social equity and health and wellness. Develop at least one new video each month; create 12 total by end of Q4.	IP	Using existing videos until Digital Media specialist is hired, potentially by June 1 <sup>st</sup> , interview process in progress. <b>Digital Media</b> <b>Associate started 6/12.</b>
	(C&M) Determine the direction of mobile access, and the feasibility of eliminating the mobile app in favor of the responsive website. Create a report and recommendation by end of Q2	IP	Staff is accessing reports and analytics; report will be available in Q3.

	(C&M) Obtain Interstate Highway brown facility directional signs.	NB	
	(REC) Increase the use of the mobile app in STAR, PS, ELC and camp by 15%. Complete by Q2	IP	Staff is evaluating the use of the mobile application now that the website is mobile friendly. Staff will be evaluating this amenity as the new digital media associate comes on board. C&M staff is accessing reports and analytics; report will be available in Q3.
	(REC) Gain greater visibility for the new 50+ Active Adults Center by identifying, and advertising on, both senior social media outlets and radio and television programs targeting seniors.	IP	Staff has been promoting the new center through various channels, i.e. website (construction updates), Facebook, Eblasts, 50+ web page and a video was posted to include a tour of the current renovation during Q1. Staff has also promoted the center via the HE Chamber and staff has been meeting with the 50+ ambassadors to promote the center and discuss the fee/benefits structure. <b>Continuous</b> <b>efforts to advertise the new 50+ Center and</b> <b>membership are ongoing, including</b> <b>marquee ads, social media, and face to face</b> <b>interaction with the new 50+ Program</b> <b>Manager during trips and programs.</b>
	(DIVISION) Benchmark other volunteer program to determine appropriate measures as it relates to levels of volunteer engagement. Determine a number of hours per year as a baseline by Q4. Increase volunteer participation as a district in hours by 2% from 2016.	NB	
Increase volunteer involvement in District operations	(REC) Develop a formal special event total attendance template that can also track demographic information that may be important for targeted markets and/or event ideas/decisions. Develop by end of Q2.	NB	

Develop program life cycle model for all programs to assess meeting community needs and desires	<ul> <li>(C&amp;M) Actively account for social media subscribers and increase engagement by 10%, by Q4.</li> <li>Baseline will be established at to the end of 2016.</li> <li>Baseline in Followers:</li> <li>Facebook (all pages)-6614</li> <li>Twitter @heparks-730</li> <li>Instagram @heparks-109</li> </ul>	IP	Staff is currently working towards these goals. As of 6/30: Facebook (all pages) - 6,982 (+5.5%) Twitter @heparks-770 (+5%) Instagram @heparks- 110 (+1%)
Create recreational programs and opportunities to target underserved demographic populations	(FAC) Install Entertainment App Audio in TC & WRC to enhance our fitness member's entertainment experience while visiting our facilities. We will have the opportunity to promote our fitness programs, special events and other information to our customers. This will be a free download for our patrons. Install in Q1	IP	TC will be testing a new wireless entertainment app to possibly install at TC &WRC. The demo test went well at TC on April 3; staff is currently working to test the unit at WRC during the same week. <b>Installation planned for the week of July</b> 10 <sup>th</sup> at TC.

# DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	(DIVISION) Obtain 02 financial goals.	IP	
fund balance reserves	Complete by Q4.		
Secure additional alternative sources of revenue to support financial goals	(REC) Reach out to special interest groups to provide contractual services to reduce costs	IP	Staff has enhanced the current partnership with Harper College to offer additional services that
	while providing new programming and service opportunities for residents and		HEPD is not currently offering. Staff is working with Kids First in the ELC, PS and
	guests. Partner with 2 new special interest		youth athletic programs. Staff has also
	groups to provide 2 new contractual services for programming opportunities. Complete		developed a partnership with WAKA (wiffleball), Bird Brain Disc Golf Club, and a
	by Q4.		flag football organization. The 50+ group has also partnered with a senior resource center
			(Comfort Keepers), offering Friday brown bag
			workshops on hospice care, senior care, etc.
	(REC) Provide membership incentives for	IP	With the new membership fee structure, an
	early acquiring membership in the new 50+		Early Bird Registration special is being offered
	Club. Q2		for members joining between May 15-July 31.

### District Objective 1: Achieve annual and long range financial plans

	Staff met with the 50+ ambassadors to help
	rollout the new membership. Other incentives
	include priority trip registration (beginning
	with fall trips), new programs, and exclusive
	use of the 50+ Game Room.

	Measures/Action		Achievement Level/Comments
Division Objectives Secure additional alternative sources of revenue to support financial goals	Measures/Action         (ICE) Develop Off-Ice facility programming to maximize revenue potential. Market the area to outside organizations for a diversified user group. Complete by end of Q3.         (DIVISION) Measure the total net surplus in the 02 from 2015 to 2016. Complete by Q3.         (FAC) Increase facility rental revenue by	Status SC NB IP	Achievement Level/CommentsA trainer is helping consult with coaching staffon the best way to train youth. Equipment willall be in place by the end of May. Scheduleshave been developed and tested. Lining uprental groups to use the space starting inSeptember, currently in-house and campsare using the space.
	across the district by a minimum of 3%, from 2016 to 2017. Complete by Q4.		various rental opportunities, currently WRC is meeting expectations compared to 2016.
Support Friends of HE Parks to expand level of financial support provided to District and our residents for scholarships and special projects	(C&M) Work with Business and Foundation to promote the purpose of Friends of HE Parks to increase event participation and donations to the Foundation. Increase exposure by 3% from 2016. Complete by Q4.	IP	Promoted GNO in Feb; SRT Golf Outing in May, June; currently promoting Giving Tree.
	(DIVISION) Increase the revenue ratios and reduce the expense ratios from 2016 to 2017. Review by end of Q1 and implement any changes by Q2.	IP	Staff is currently working on this, fees have been adjusted for field rentals, 50+ memberships and other opportunities are being explored.
Continue to evaluate and apply for grant revenues to support District's operations and capital projects	(C&M/REC&FAC) Increase the number of grant opportunities. Apply for 2 more in 2017 than in 2016; total of 6 or more by Q4.	IP	Applied and won Power Play Grant \$1,000. Entered Amish Country Gazebo video contest in May. June \$20K Grant from Jewel/Osco for Wolf Pack.
	(REC) Work with Advertising & Sponsorships to identify corporate sponsors for the 50+ Center. Q3	IP	Working with Advertising and Sponsorship Manager to bring in new sponsors for Grand Re-Opening event and 50+ Open House. Also with Party in the Park and working to bring in sponsors for the bi-monthly brown bag

### **District Objective 2: Generate alternative revenue**

iunch and other new programs.			lunch and other new programs.
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Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	(REC) Increase program participation by 1%	IP	Staff is currently monitoring participation, it
revenue to support financial goals	overall from 2016 to 2017. Complete by Q4		should be noted that with HUSC moving to a
			rental program though the financial gain is
			enhanced the general participation in youth
			programming will decrease due to the fact that
			this is no longer an in-house program. New
			athletic programs, a higher rate of early
			soccer registration, an additional ELC
			classroom, and new general programs (i.e.,
			improv classes, theater), will support an
			increase in program participation numbers.
	(FAC) Maintain total membership sales at	IP	Staff is currently working towards this goal.
	TC & WRC from 2016 to 2017. Complete by		Monthly promotions to increase
	Q4.		membership. Summer memberships.
	(FAC) Work with the Parks Maintenance	С	Parks maintenance has completed the
	department to convert additional parking lot		conversation at TC
	and gym lights to more energy efficient		
	systems by Q3.		
Reduce utility expenses in parks and facilities	(FAC) Research the opportunity to add wind	NB	
by converting to alternative energy sources	power at Vogelei or alternative energy		
	sources by end of Q3.		

### District Objective 3: Utilize our resources effectively and efficiently

# DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

### District Objective 1: Create and sustain quality parks, facilities, programs and services

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance District signage to inform and	(C&M) Complete update of signage with	IP	Working on bus signage, completed internal
educate guests.	new logos at parks, busses and marquees by		signage. Bus signage in Q3 after summer
	year end 2017.		camp usage. Parks signage will be changed
			as they are re-created.

#### **District Initiative 2: Utilize best practices**

	District initiative 21 Clinice Sest practices	,	
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operation safety	(SFAC) Facilitate Starguard lifeguard	IP	Staff held 2 recertification classes with 27 staff

excellence utilizing procedures and best practices to maintain PDRMA accreditation.	recertification, new lifeguard training, and in-services to ensure all aquatic team members meet or exceed program requirements. Complete Starguard operational reviews of PSSWC and SFAC. Plan aquatic trainings within Q1 and complete 4 outside audits by Starguard by Q4. Pass 90% of all audits conducted by Starguard.		members passing the course. The new guard class is scheduled for the first week in May. Seascape Staff have already completed two successful Starguard audits receiving a 4 Star ranking on both, which equates to higher than 90% on each audit. Seascape rated a 98.65% on the PDRMA accreditation that was held on Friday, June 23.
Utilize best practices to maximize operational efficiencies as a District	(FAC) Increase custodial & program set up staff at TC, within budget, to enhance the cleanliness of the facility & increase staff availability for the expected increase in rentals and programs with the renovation. Enhance checklists & develop schedule in Q1 & Q2. Implement in Q3.	IP	Staff is working on updating cleaning checklists as the new renovation area comes on line. Staff is also looking at the schedule of cleaning to create the most effective and efficient plan to support the cleaning expectations at TC.
	(REC) Hire a permanent part time athletic coordinator to enhance the organizational structure with this department. Complete by Q1.	С	Kyle Goddard has been hired as the permanent part time Athletic Coordinator, effective February 2017. Kyle was working in the athletic department as a PT2 employee. This change has added additional structure and support to our athletic programming.
	(C&M) Hire a full-time Social Media Associate to provide enhanced digital marketing opportunities for the Park District. Complete by Q1.	С	Complete, new staff started on June 12.
	(REC) Add a full-time Child Care Coordinator to provide consistent, year round assistance to the Preschool, ELC, Star, and Camp programs, children, and families. Complete in Q1.	С	Lisa Swan the new Child Care Coordinator moved from a PT1 status to a full time employee in January 2017. Currently staff is very happy with this new organizational change.
	<ul> <li>(FAC) Work with local vendors to obtain the best pricing for our custodial supplies. Try to utilize mass purchasing amongst all facilities. TC&amp;WRC. Q1- Set up facility supervisor and head custodial Mtg. to identify supplies needed and potential vendors.</li> <li>Q1 &amp;Q2- Obtain quotes from identified vendors. Implement changes in Q3 if able</li> </ul>	SC	Staff is working on researching this opportunity, staff did try to utilize a different provider but the level of product and service did not service. Staff currently has two quotes that are being evaluated to determine if the quality and financial goals would be met.

	and the program is cost effective.		
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District Objective 3: Advance environmental and safety awareness				
Division Objectives	Measures/Action	Status	Achievement Level/Comments	
Continue to promote operation safety excellence utilizing procedures and best practices to maintain PDRMA accreditation.	(FAC) Continue offering quarterly trainings for all district team members to become Medic AED/CPR certified. Schedule will be developed in Q1 and courses will be held in each quarter. Complete 4 classes by the end of Q4.	SC	The Medic AED/CPR class dates have been established for 2017 and have been distributed to team members. Staff has purchased student guides in Spanish and will be holding a class in Spanish for Spanish speaking team members. The first class of 2017 was held on Feb. 25 <sup>th</sup> . <b>Classes have been implemented for Q2 and will continue throughout Q3.</b>	
Strengthen emergency response training by implementing drill trainings.	(FAC) Conduct quarterly emergency response training drills at each facility. Schedules to be developed and implemented in Q1.	IP	Plan has begun and drills will begin in Q2. Medical attentions that have occurred within the facilities have gone very well, according to appropriate process. A drill for the Armed Intruder is currently being planned in coordination with the Hoffman Estates Police. The drill will be implemented within Q3.	
Develop additional programs and processes to support conservation, green initiatives	(ICE) Continue to look for ways to improve energy efficiency measures in the ice arena area. Complete 4 reviews by Q4; see utility cost savings by Q3.	IP	Staff raised the floor temp by 2 degrees in January- March to take pressure off the compressors. Currently this has been successful. Summer usage on the system as it is operational for this summer will be a good comparison to 2015.	
Provide educational programs and opportunities on environmental best practices	(C&M) Create media (to include Park Perspectives, Video and/or photos on social media and web) that educates the community about the park district's environmental, social equity and green practices. One per quarter.	IP	Q1 & Q2:Among the videos with top views in YouTube are Park Info: What is Bioswale and Park Info: The role of fire. Annual Report: Enviro facts about trees included; plus HE Parks green efforts. Social Eq: NWSRA marketing on Facebook, website in Q1 & Q2.	

### **District Objective 3: Advance environmental and safety awareness**

# DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue emphasis on cross-training and	(DIVISION) Work with outside contractor to	NB	Staff has worked on this at the service desk
ensure workforce readiness.	enhance the 2016 program by Q2.		staff meetings and continues to train on these
			initiatives.
Promote furthering educational opportunities	(FAC) Continue to train and enhance the	IP	Staff meetings will be offered on 2 different
of staff by encouraging participation in	service desks knowledge in upselling and		evenings in an attempt to have more team
workshops, conferences and other educational	cross selling for all district programs and		members able to attend. The first meeting of
opportunities	services. WRC & TC will conduct quarterly		2017 was held on Feb. 15 <sup>th</sup> & 16 <sup>th</sup> . Staff also
	staff meetings where each new quarter will		went over the whole list of safety training
	discuss what is being offered in addition to		during these meetings.
	any other updates and trainings.		
Continue to foster openness in communication	(DIVISION) Invite the Business and Parks	NB	
District-wide	divisions to the monthly all division team		
	meeting; have them attend 4 by the end of		
	Q4.		

#### **District Objective 1: Develop leadership that ensures workforce readiness**

#### District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continually expand and update Hoffman	(FAC) Provide CHEER customer service	IP	The CHEER presentation is in process of being
University training curriculum to enhance	training and require attendance of all new		modified to allow all staff to be able to view
workforce knowledge and readiness.	HEPD team members. Provide 2 CHEER		the presentation upon initial orientation. The
	training opportunities by end of Q4.In		process will be complete within Q2. The
	addition, modify CHEER presentation to be		modification of the CHEER presentation
	able to be viewed by all newly hired team		will take place within Q3.
	members within initial orientation time		
	frame.		
Promote healthy lifestyles through work	(DIVISION) Continue to strive to enhance	IP	Staff continues to implement team building
environment best practices	the internal work culture that remains honest		exercises at the FTE monthly division
	and ethical with principles that foster strong		meetings. Staff is also working with the other
	integrity and trust around the I2CARE		departments to create enhanced internal
	values. Conduct 4 internal customer service		customer service by meeting directly with
	based trainings in monthly FTE meetings.		those parties involved in various projects.
	Complete by Q4.		

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	(ICE) Send staff to training seminars –	С	STAR training on refrigeration. Completed
of staff by encouraging participation in workshops, conferences and other educational	STAR, IMEO, USFS, USA Hockey. Complete by end of Q3.		June. Nick Catino
opportunities.			
Create and maintain succession plan to	(DIVISION) Work with the current team and	IP	Staff will work with the current established
prepare employees for advancement and prepare organization for personnel changes	as opportunities present themselves to provide internal advancement when applicable. Work		plan and does discuss these opportunities to grow as professionals and reach their own
prepare organization for personner changes	with team members to prepare for these		career objectives.
	changes by Q4.		5

District Objective 3: Promote continuous learning and encourage innovative thinking

# HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES <u>PSS&WC</u>

#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that promote greater facility usage	Develop wellness and fitness opportunities, services to engage customers and build rapport. Develop 1 new retention program in Q1.	IP	The Personal Training Coordinator has offered wellness opportunities promoted through the monthly wellness calendar. The member loyalty program continues to be enhanced within the personal training program. <b>The Personal training</b> <b>Coordinator has collaborated with</b> <b>membership and incorporated a book</b> <b>club onto the wellness calendar started</b> <b>6/17.</b>
Increase cooperative efforts with neighborhoods and community associations on health related issues	Strengthen partnership opportunities with organizations, such as AMITA Health, AthletiCo, The Windy City Bulls and the HE Chamber to provide community based fitness programs and services. Schedule 2 integrated educational/awareness activities (i.e. heart health, breast care, back/injury prevention) in Q2 and Q4 for a total of 4 for the year.	SC	The partnership continues with the Higgins Educational Center to provide outreach group fitness classes on a weekly basis, beginning within Q2. Classes were successfully running throughout Q2, with a planned break until the fall season. The Windy City Bulls completed their inaugural season – the PSS&WC website continues to highlight the relationship. The AthletiCo contract was renewed. Within Q3, AthletiCo will provide a back injury prevention seminar. In addition, in Q2, the PSS&WC Personal Training Coordinator provided a complimentary educational seminar for the HE Village employees for the fitness challenge on the Wonders of Walking.

# District Objective 1: Offer healthy and enjoyable experiences that promote equal access

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Add 1 new class format and implement 4	IP	The fitness department has planned and

promote greater facility usage	retention events. Complete by Q4.		implemented a new group fitness class: HIIT 360 on the Synergy equipment piece started 2/1/17. The fitness department held a "March Madness" retention event within the group fitness classes 3/16/17-4/3/17.
	Develop a Charter Member Rewards program (for members with 5+ years of consistent active membership status). Research and plan in Q1 and Q2; implement enhancement by Q3.	NB	
	Enhance current Member Rewards program securing a minimum of 15 referrals per month in FY17.	IP	The Member Services team introduced a new 'Give 25/Get 25' referral promotion in Q1, which contributed to a total of 54 member referrals (18/month). <b>Q2 member referral</b> <b>totals averaged 11 referrals per month.</b>
	Host 1 health and wellness fair in Q4 to expand community and corporate outreach.	IP	Date established for Q3 Open House to highlight all areas of club in addition to renovation project completion (Oct 28).
Develop performance measurement system to evaluate value in programming structure	Utilize current system for membership (Constant Contact) to complete evaluations for the group swim lesson program to assess customer satisfaction. Complete in Q2 and Q4 for a total of 2 surveys.	NB	Survey will be implemented in Q2
	Develop and incorporate new online member survey to assess member needs and initiate targeted responsiveness. Initiate 1 survey in early Q2.	IB	Survey to be delayed until completion of capital renovation projects in FY17; select FT staff attended survey workshop in Q2, which will result in the creation of a District survey committee designed to create parity and synergy with all survey formats including those used at PSS&WC.
	Create an evaluation form for the climbing wall class to find ways to enhance the current program. Complete by end of Q2	IP	An evaluation form has been created and used in the first session.
	Create a class evaluation form for Kids First Sports to find additional needs of our patrons. Complete by the end of Q2	NB	Will begin within Q2. FT staff attended survey workshop in Q2, which will result in the creation of a District survey committee designed to create parity and synergy with all survey formats including those used at PSS&WC.
Utilize best practices to maximize	Research and introduce a migration to a	NB	Pending launch of RecTrac/VSI upgrade to

operational efficiencies as a District	digital dues collection process via secure website portal/link. Complete by Q3.		determine if feasible.
	Resurface gymnasium floor. Complete by Q4.	NB	Project is planned to take place within Q4. Quotes will be received within Q2. The PSS&WC gymnasium project has been scheduled for mid-September. The lowest qualified vendor was selected for the project.
	Install additional filtered water bottle filler station in Kids Korner hallway. Complete by Q4.	NB	
	Purchase Fitness Equipment. Complete by Q4.	C	Equipment bid packet has been completed and opened to the public in March. All budgeted Fitness Equipment has been purchased and will all be delivered and installed before 7/31/17.
	Complete tennis court painting enhancement within 2017. Complete project by end of Q3.	IP	Project for the tennis court has been planned for August 2017.
	Replace hand dryers in community locker rooms with energy efficient/effective models. Complete by Q3 from Green Budget.	NB	

# **District Objective 3: Connect and engage our community**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Increase volunteer involvement in District	Develop 1 new high school volunteer	IP	Fitness Supervisor will be researching
operations	program. Plan and develop in Q1 & Q2.		similar programs within HEPD and at other
	Implement program in Q3. Engage 5 high		park districts in Q2 to potentially implement
	school volunteers in the new program by Q4.		in Q3 or Q4.
Improve overall health outcomes of	Continue with further enhancement of 12	IP	Enhancements to monthly wellness calendar
programs offered	month wellness calendar based on monthly		in Q1 have included expansion of social
	activities and events within the club and in		media promotional initiatives, member
	Kids Korner to engage, educate, and		challenges, and group fitness class spotlights;
	enlighten members. Plan quarterly 2		expansion of wellness calendar in Q1
	initiatives with input from front line team		continued thru Q2 with the introduction
	members beginning in Q1. Complete 8		of new member book club.
	initiatives by end of Q4.		

	Research and implement an educational based gardening program within Kids Korner that will include container gardens within outdoor activity area. Implementation by end of Q2.	NB	In process of purchasing plants for the educational purposes for the Kids Korner. To be implemented within the beginning portion of Q3.
Expand marketing communications with the use of social media and mobile applications	Establish a social media campaign program to connect with prospective and current members to enhance communication and increase "touch points" with engaging, fun, and informative initiatives. Launch in Q1 with continued emphasis throughout Q2, Q3 & Q4. Produce and communicate at least 1 message via social media each week. Measure results monthly through Google Analytics, complete by Q4.	IP	Introduced Facebook 'live' videos in Q1 that included a facility tour, Cardio Tennis tutorial, and member challenges; working with C&M team on weekly posts to promote facility and district initiatives to members; working with FT Digital Media Associate on various video recorded streams to showcase use of new fitness equipment and updating current photo portfolio to capture 'before and after' images throughout the renovation projects; established new Google analytics account in Q2 for PSS&WC following website platform conversion.
	Introduce new blog component on website for educational, retention, and recruitment purposes. Implement in Q2, engagement success rate %.	IP	Currently researching new club app option thru NetPulse for potential launch in Q4 following renovation project (will take the place of a blog).

# DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Achieve FY17 net membership goal total by	IP	Staff is currently working to achieve this
fund balance reserves	end of Q4.		goal. Net actual is currently tracking
	Initiate member rate increase (\$2/member) in		ahead of net goal at conclusion of Q2.
	February of 2017.		
		NB	Rate increase/change delayed indefinitely.
	Monitor budget to ensure practices continue	IP	Monitored budget throughout Q1 and Q2.
	to support the achievement of budgetary		
	revenue and expense goals and aims. Meet		
	and/or exceed departmental budgeted bottom		

# District Objective 1: Achieve annual and long range financial plans

	line for fund 11. Monitor PSS&WC operational budgets both from revenue and expense standpoint to ensure that projections are meeting and/or	IP	Budget is in process of being monitored and meetings have taken place within Q1. The process has been on-going into Q2.
	exceeding the budgetary aims of the district. Meet bi-monthly throughout the year, with the GM, Supt. of Facilities and Director of Rec/Fac. to ensure that the annual budget is meeting expectations. Complete 18 meetings prior to the end of Q4.		
Develop new business plan structure, including cost recover goals, program trends, markets served, and competition	Enhance current corporate membership program while increasing corporate membership base. Host 4 recruitment events for existing corporates to generate growth. Grow the membership base by 1% in 4 existing corporate accounts beginning in Q1; secure 2 new companies by end of Q4.	IP	Targeted email and enrollment campaign to local school districts (U46, 211, 54, 220, 300) launched in Q1 with discounted 1-week pass option and discounted enrollment fee. <b>Recruited and secured new corporate</b> <b>membership relationship with Sunburst</b> <b>Digital resulting in 19 new members in</b> <b>Q2.</b>

### **District Objective 2: Generate alternative revenue**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Increase annual aquatic pass fees by 5%.	NB	Increase planned in Q2 or Q3.
	Implement in Q4.		
	Research the option of adding a fee-based	NB	
	ancillary children's program during weekday		
	afternoon closure in Kids Korner. Complete		
	research by end of Q2 with a recommendation		
	by end of Q3.		
	Research the ability to discontinue the tennis	NB	Anticipation of hourly court fee increase and
	membership in favor of a fee-based general		potential monthly rate changes following
	usage option for all members. Complete		tennis court capital renovation project in Q3.
	research by end of Q2 and recommend a		
	direction by start of budget process 2018.		
	Research capabilities of RecTrac to	NB	Pending launch of RecTrac/VSI upgrade to
	accommodate a "house charge" payment for		determine if feasible.
	members. If feasible implement in Q3, for		
	services such as PT, massage, guest passes,		
	etc.		
Develop strategies to attract additional	Work with Sponsorship Coordinator to try to	NB	
sponsors and new partnerships.	secure a sponsor for the Climbing Wall.		

2Q2017 GOALS: PSS&WC

Anticipate securing a sponsor by Q4.	IP	
Work with Sponsorship Coordinator to secure a potential sponsor for the indoor tennis court area. Anticipate securing a sponsor by Q4.		Currently working with USTA to secure grant for blended lines application that will be done during capital court renovation project in Q3. USTA grant secured by Operations Manager to cover the cost of the addition of blended lines during renovation in Q3.

#### District Objective 3: Utilize our resources effectively and efficiently

	et objective 5. Otilize our resources effectively	und enne	
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop new business plan structure,	Maintain efforts to continually monitor	IP	Research done online and by phone in
including cost recover goals, program	industry growth and change among regional		Q1and Q2 to obtain membership
trends, markets served, and competition	and industry leading competitors (i.e. like-		information and details at
(annually)	type facility visits 1 per quarter).		4 regional facilities.
Perform internal control audits	Manage payroll to meet personnel budget to	IP	Monitoring budget on a consistent basis
	ensure maximum operational efficiency.		throughout Q1 and striving to reach financial
	Meet payroll budget by end of Q4. Monitor		goals and ensure operational efficiencies.
	IMRF, ACA and PT1 team member hours per		Efforts to monitor and manage personnel
	(26) payroll to maintain budgeted levels and		budget were on-going into Q2.
	aims.		

# DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quanty parks, facilities, programs and services			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize	Complete the PSS&WC café area	IP	Meetings have taken place and initial designs
operational efficiencies as a District	refurbishing to enhance customer experience		have been developed for the café area.
	and utilization of facility space		Progress will continue to be made throughout
			Q2. Café renovation project delayed until
			FY18.
	Meet and exceed the member and customer	IP	Manager on Duty daily opening and closing
	expectations as it relates to facility		check-lists and follow through on items has
	cleanliness. Conduct daily opening and		been implemented within Q1 and Q2.
	closing MOD walk through checklists,		Facility walk-throughs have taken place on a
	weekly manager walk through and bi-		consistent basis. The work order system has
	monthly walk through with contractual		also been used to support facility
	cleaning service. Complete by Q3.		maintenance and repair within Q1 and Q2.

### District Objective 1: Create and sustain quality parks, facilities, programs and services

		Efforts will continue within Q3.
Log and follow up on 100% of all member	IP	Comment cards reviewed and responded to
comment cards (if requested) as it relates to a		weekly beginning in Q1 and Q2.
facility concerns. Complete by Q4.		

# **District Initiative 2: Utilize best practices**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop operational processes required to	Schedule and complete the annual climbing	С	Inspection has been completed and new auto
maintain accreditation status for CAPRA.	wall inspection by Experiential Climbing		belay has been installed.
	Systems or other PDRMA recommended		
	climbing wall organization. Schedule within		
	Q2, complete inspection by Q3.		
	Facilitate Starguard lifeguard recertification,	IP	Staff held 2 recertification classes with 27
	new lifeguard training, and in-services to		staff members passing the course. The new
	ensure all aquatic team members meet or		guard class is scheduled for the first week in
	exceed program requirements. Complete		May.
	Starguard operational reviews of PSSWC and		PSSWC had its first Starguard audit on
	SFAC. Successfully complete operational		Saturday, April 1 <sup>st</sup> and received an over-all
	reviews throughout each quarter, complete		score of 96.3%.
	program by Q4. Pass and/or exceed 90% of		
	all Starguard audits by Q4.		

# District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Provide Medic AED, CPR, First Aid Course	IP	The Medic AED, CPR, and First Aid courses
excellence utilizing procedures and best	educational training opportunities to all		have been planned for the year. One has been
practices to maintain PDRMA	HEPD team. Offer a total of 4-5 trainings by		completed within Q1 and 3 classes have been
accreditation	end of Q4.		planned for Q2, including a Spanish
			speaking version of the class. Classes have
			been implemented for Q2 and will
			continue throughout Q3.
	Achieve PDRMA accreditation process,	IP	Staff is in progress of preparing for the
	achieving scores which meet or exceeds		PDRMA accreditation process. Meetings
	expectations. Complete PDRMA review		have taken place and a plan is in action for
	within scheduled time frame for 2017.		preparation for site visits taking place within
	Achieve a minimum score of 95% on the		Q2/3. The Aquatics review was completed
	accreditation evaluation.		on June 23. Staff successfully prepared to
			achieve an exceptional score of 98.65%.
			On-going efforts continue to prepare for
			the Recreation and Facilities review,

			planned for July 13.
Implement best practices to maintain a	Achieve all needed facility requirements to	IP	Staff is currently working on this alongside
minimum score of 95% in the District-	achieve a minimum score of 95% on the		the PDRMA accreditation review.
wide IPRA environmental report card	District-wide environmental report card.		
_	Complete by Q4.		

### DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational	Develop engaging educational opportunities	IP	Internal trainings will be offered within Q2.
opportunities for staff by encouraging	for team development to enhance knowledge		Trainings were provided to increase staff
participation in workshops, conferences,	of the fitness industry and facility services to		and member knowledge pertaining to the
and other educational opportunities.	better serve members. Conduct 4 internal		new cardiovascular training fitness
	PSSWC trainings quarterly, complete by Q4.		equipment.
	Promote staff educational development and	IP	Several staff have attended the IPRA
	professional development among team by		conference and participated within the
	attendance of industry recognized		PDRMA educational programs within Q1.
	conferences and seminars, including the		Participation within training opportunities
	IPRA, PDRMA, Club Industry and NRPA.		will continue in Q2. The Aquatics and
	Create an annual plan prior to the end of Q1		Program Manager attended the PDRMA
	that includes all FT team members and what		Aquatics Risk Management training
	external educational opportunities they will		within Q2. Plans continue to attend
	be attending that fits within the financials		upcoming seminars and educational
	means of the budget.		programs offered within Q3.
Incorporate incentive programs for healthy	Obtain 25% of all FT team members	IP	FT team members have begun the progress
habits for employees	participating in the PDRMA Path Program		of participation and registration for the
	incentive by the end of Q4.		PDRMA PATH program. Screenings are
			scheduled for Q2.
Continue emphasis on cross-training and	Measure secret shopping program and show	NB	
ensure workforce readiness.	improvement from outside consultants		
	evaluations in 2016 (upselling and cross		
	selling training) by end of Q2.		

### **District Objective 1: Develop leadership that ensures workforce readiness**

District Objective 2. Duna of gumzation culture based on 1.2 Office values			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote healthy lifestyles through work	Engage team members at PSS&WC using the	NB	The process will begin within Q2. The
environment best practices	CHEER customer service initiative. Forming		process has been delayed and will begin

### District Objective 2: Build organization culture based on I-2 CARE Values

2Q2017 GOALS: PSS&WC

Continually expand and update Hoffman U training curriculum to enhance workforce knowledge and readiness	"teams" of PT team members to carry out the CHEER culture, rewarding those that do. Implement by Q2. Set expectation for all PSSWC new team members to complete CHEER training within 2017. Have 100% of all new hires trained in the CHEER program prior to the first 3 months of employment.	IP	within Q3. The CHEER presentation is in process of being modified to allow all staff to be able to view the presentation upon initial orientation. The process will be complete within Q2. Given significant capital project planning and PDRMA preparation priorities, the
			modification of the presentation format will be initiated within Q3.
Continue to foster openness in communication District-wide	FT team members attend monthly Recreation & Facility Division all team mtgs. Hold a minimum of 8 meetings prior to the end of Q4.	IP	FT team members have attended monthly recreation and facility division meetings within Q1. <b>Consistent attendance of</b> <b>meetings continued throughout Q2.</b>

District Objective 5: Promote continuous learning and encourage innovative thinking			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to evaluate and create procedures	Plan offsite gathering of PSSWC Leadership	NB	Will begin within Q2. Meetings took place
and training to promote a high level of	Team to assess performance of previous		on-site to discuss and coordinate efforts
internal customer service	quarter and share ideas for upcoming		for the direction and discuss performance
	quarters. Start by Q2; complete at least 2		of quarter. Meetings will continue within
	meetings by Q4.		Q3.
Continue emphasis on cross-training and	Hold quarterly departmental meetings to	IP	Meetings have been conducted on an "as
ensure workforce readiness	connect and share updates and information		needed" basis throughout Q2. Meetings
	with team members. Conduct 4 meetings by		will continue throughout Q3.
	Q4, with 90% attendance at each meeting, per		
	department.		
Continually expand and update Hoffman	Encourage PSSWC team members to attend	IP	Hoffman U educational sessions have been
University training curriculum to enhance	Hoffman U training. Have all FT team		attended by FT team members within Q1.
workforce knowledge and readiness	members attend at least 3 non mandatory		PSS&WC Registered Dietician as well as
	Hoffman U trainings and have at least 2 FT		Personal Training Coordinator provided 2
	PSS&WC team host 1 Hoffman U.		lectures for the Hoffman U program
			within Q2. Both lectures were well
			attended by HEPD team members.

#### District Objective 3: Promote continuous learning and encourage innovative thinking

# HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES <u>GOLF</u>

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Host 4,100 Outing Rounds (3,419 Outing rounds in 2016).	IP	Outing rounds will begin in $2^{nd}$ qtr. We have hosted 1,050 outing rounds thru $2^{nd}$ Qtr.
	Provide 27 Preferred Tee Times Groups (28 Groups in 2016).	С	We currently have 30 groups for the 2017 season. We have 30 Preferred Tee Time Groups for 2017.
	Provide 3,326 League Rounds. (2,870 rounds in 2016).	IP	League rounds will begin in 2 <sup>nd</sup> qtr We hosted 1,461 league rounds thru 2 <sup>nd</sup> Qtr.
	Discount & Annual Golf Pass Sales: Resident 251 Passes; Non Resident 186 Passes	IP	1 <sup>st</sup> Qtr Pass Sales = Resident 65 Passes; Non Resident 133 Passes
Expand facility based special events that promote greater facility usage	(Resident 233 Passes; Non Resident 182 Passes in 2016)		Thru 2 <sup>nd</sup> Qtr our Pass Sales are = Resident 128 Passes; Non Resident 182 Passes
	Provide Jr. Program Classes in Spring, Summer & Fall to 143 participants. (141 participants in 2016).	IP	Jr Program classes will begin in 2 <sup>nd</sup> Qtr We have had 48 Jr Program participants with 4 classes remaining in 2017.
	Provide Group Lessons to include 50 students for all ages in Spring, Summer & Fall. (35 Students in 2016).	IP	Group lessons will begin in $2^{nd}$ Qtr We have had 15 participants thru $2^{nd}$ Qtr.
	Host 4 outside wedding ceremony only events. (1 in 2016).	SC	Wedding season begins in 2 <sup>nd</sup> Qtr We have 5 ceremony only events in 2017
	Host 5 Wedding Receptions. (4 in 2016).	SC	Wedding season begins in 2 <sup>nd</sup> Qtr We have 5 reception only events in 2017
	Host 20 Ceremony & Reception Weddings (21 in 2016).	SC	Wedding season begins in 2 <sup>nd</sup> Qtr We have 14 ceremony & reception events in 2017

#### **District Objective 1: Offer healthy and enjoyable experiences that promote equal access**

**District Objective 2: Achieve customer satisfaction and loyalty** 

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand marketing communications	Receive 10 Five Star Reviews on the Knott	IP	Wedding season begins in 2 <sup>nd</sup> Qtr
with the use of social media and	for Weddings. Goal is 10 Reviews		We have had 1 review thru 2 <sup>nd</sup> Qtr placed which was a
mobile applications	receiving 5 Stars (13 in 2016).		5 star review. Most review will be submitted in $3^{rd}$ & $4^{th}$
			qturs.

Division Objectives	Measures/Action		
	Provide 6 Special Golf Events with 360 participants. (4 events with 244 participants with 1 remaining event 2016.)	IP	Our first event was cancelled due to inclement weather. <i>Remaining 5 events will be in 3<sup>rd</sup> and 4<sup>th</sup> Qtr.</i>
Expand facility based special events that promote greater facility usage	Provide 2 Holiday Event Brunches with 675 guests (371 Guests for Easter Brunch & Breakfast with Santa is in December).	IP	Events are in 2 <sup>nd</sup> and 4 <sup>th</sup> qtr. <i>We hosted 346 guests for Easter Brunch.</i>
	Host 6 Special Event Nights. (5 events in 2016).	IP	Events start in 2 <sup>nd</sup> qtr. We hosted 1 event in 2 <sup>nd</sup> qtr with record attendance of over 160 guests.

# **District Objective 3: Connect and engage our community**

# DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

	District Objective 1: Achieve annual and	long ran	ge financial plans
Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Monitor Golf budget to ensure expenses do	IP	Budget is monitored monthly. With the weather
	not exceed budget and are in line with		cooperating early this spring we are off to a good start in
	revenue projections and revenues are		1 <sup>st</sup> qtr with rounds and range sales.
	meeting financial goals and objectives.		The budget is being monitored very closely. With the
	Meet or exceed Golf Department Budget		up and down weather patterns we are working hard at
	bottom line.		managing the tee sheet along with expenses for all
			areas.
Achieve District annual budget to	Monitor F&B budget to ensure expenses	IP	Budget is monitored monthly. With the weather
maintain fund balance reserves	do not exceed budget and are in line with		cooperating early this spring we are off to a good start in
	revenue projections and revenues are		1 <sup>st</sup> qtr with the Tap Inn.
	meeting financial goals and objectives.		The budget is being monitored very closely. With the
	Meet or exceed F&B Department Budget		up and down weather patterns we are working hard at
	bottom line.		creating specials and marketing to our golfers thru
			social media and GPS ads
	Monitor Golf Maintenance expense and	IP	Budget is monitored monthly. With the weather
	monitor to ensure expenses do not exceed		cooperating early this spring and the golf course

# District Objective 1: Achieve annual and long range financial plans

budget and are in line with revenue projections. Meet or exceed Golf Maintenance Department Budget bottom line.		opening, the Maintenance crew has still been operating with an off season crew with minimum expenses in 1 <sup>st</sup> qtr. Golf Course maintenance budget is on plan thru 2 <sup>nd</sup> qtr. We look to monitor closely come late 3 <sup>rd</sup> qtr and adjust based on weather and Golf revenue.
Provide 30,352 Rounds. (29,130 thru 10/31 in 2016).	IP	We had 1,293 rounds in $1^{st}$ qtr. We have provided 12,111 rounds thru $2^{nd}$ qtr which is above the 5 year average of rounds thru $2^{nd}$ qtr of 11,.728

### **District Objective 2: Generate alternative revenue**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Provide 2,400 Hole In One Challenge Participants (New for 2017)	IP	We had 92 participants in 1 <sup>st</sup> qtr. We have had 942 participants thru 2 <sup>nd</sup> qtr.
Secure additional alternative sources of revenue to support financial goals	Increase the marketing and updating golfnow.com to increase golf now rounds to produce additional revenue during slow periods. Increase golfnow.com rounds by 3%. Approximately 5k rounds (4,003 Rounds Thru Oct 31st).	IP	We had 268 Golf Now rounds booked in 1 <sup>st</sup> qtr. We have had 2072 Golf Now rounds booked thru 2 <sup>nd</sup> qtr.

# **District Objective 3: Utilize our resources effectively and efficiently**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Complete bunker renovation project by May 2017 with the assistance of the Parks Department.	С	Bunker project is advancing nicely. We are on schedule to be completed by the end of April. <i>The bunker project is completed and we have received</i> <i>many great comments on the finished project.</i>
Utilize best practices to maximize operational efficiencies as a District	Work with Parks Department for annual burns, tree stump removal, and other maintenance projects to save from additional expenses from renting equipment. Use parks department machines 5 different times for the season to minimize renting equipment.	IP	Annual burns were completed in 1 <sup>st</sup> qtr by the parks department. Will complete additional burns and stump grinding in $3^{rd}$ and $4^{dh}$ qtr.

	Purchase 2 New Greens King Greens mowers. Purchase 1 <sup>st</sup> Qtr.	C	Mowers have been purchased and are due to arrive in April. Mowers have arrived and are in service.
Achieve District annual budget to maintain fund balance reserves	Manage payroll to meet or exceed personnel budget to ensure maximize operational efficiency. Meet or exceed Payroll Budget.	IP	Payroll is closely monitored on a daily basis and adjusted daily based on weather and functions. Payroll is constantly monitored with weather and amount of play and adjusted accordingly. We will continue to monitor very closely as we trend towards the end of the season.
	Monthly budget monitoring to maintain at or below projected budget expenses. Not to exceed budget expenses.	IP	Expenses are being monitored closely and are on plan thru $1^{st}$ qtr. Expenses are being monitored closely and are on plan thru $2^{nd}$ qtr.
Perform internal control audits	Monthly budget monitoring and proper costing out on menus to maintain a 33% food cost and 26% beverage cost.	IP	Both food cost and beverage costs are in line with budget after 1 <sup>st</sup> qtr. <i>Expenses are being monitored closely and are on plan</i> <i>thru 2<sup>nd</sup> qtr.</i>
Connect & Engage Our Community	Increase volunteer participation in the Event Area Garden Club meetings. (2 Meetings in 2016)	NB	Meetings will begin in 2 <sup>nd</sup> qtr. No meetings have been held to date. Will be evaluating this program in future months.

# DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services
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Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Provide a clean and well maintained	IP	The facility is following the daily checklists we have in
	clubhouse facility and equipment		place and is completing these lists 100% of the time in
	consistent with district standards.		the first quarter.
	Complete daily checklist and rectify and		The facility is following the daily checklists we have in
	identify deficiencies and remedy as		place and is completing these lists 100% of the time in
Utilize best practices to maximize	necessary. 90% Completion Rate.		the second quarter.
operational efficiencies as a District	Provide a well-manicured golf course	IP	Maintenance has started spring clean-up on the course
operational efficiencies as a District	consistent with adopted 2016 maintenance		along with all the general practices on a daily basis;
	goals. Weekly inspection with golf course		along with the major bunker project
	superintendent, identify deficiencies and		Maintenance has done an exception job with golf
	remedy as necessary. 90% Completion		course maintenance especially with the roller coaster
	Rate.		weather patterns. Currently they are completing the
			renovation of the 17 <sup>th</sup> tee box set to open end of July.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance overall quality of natural areas	Maintain a portion of the natural areas by the use of the burns and alternate methods. Complete by 3 <sup>rd</sup> Qtr.	IP	Majority of the natural areas were burned in 1 <sup>st</sup> qtr by the parks department. <i>Additional burns will be held in the fall.</i>

#### **District Objective 3: Advance environmental and safety awareness**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Implement best practices to maintain a minimum score of 95% in the District-wide IPRA environmental report card	Maintain IPRA's Environmental Report Card. By end of 4 <sup>th</sup> quarter.	NB	Will be completed in 4 <sup>th</sup> qtr.
PDRMA Accreditation	PDRMA Accreditation – Receive a 95% Grade	NB	Review will be in 3 <sup>rd</sup> qtr.

### DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Train all Part Time employees in all	IP	All new hires are being trained on procedures and
Develop a new hire training program	departments on service plan. Train 100%		service plans.
that addresses District policies and	PT Employees in all departments by		We have added a significant amount of new staff in $2^{nd}$
procedures	March. Train all new hires after March		qtr to prepare for our season. Staff has continue to
procedures	within 15 days of hire.		train all staff in will continue to provide additional on
			the job training during the summer months.
Incorporate incentive programs for	Have key staff attend HEPD AED & CPR	IP	Staff is in the process of signing up for the Hoffman U
healthy habits for employees	training. Have at least 24 key staff		classes to ensure all key staff certifications are up to
	members maintain certification by end of		date.
	$2^{nd}$ Qtr.		Key staff members have attended AED & CPR
			training. For both the clubhouse staff and along with
			the golf course maintenance staff.

#### District Objective 1: Develop leadership that ensures workforce readiness

# District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives	Measures/Action	Status	Achievement Level/Comments
	Conduct weekly staff meetings during	IP	Staff is meeting on a weekly basis to discuss upcoming
Continue to foster openness in	prime season with key personal to discuss		events and event coordination.
communication District-wide	operations, golf events and special events.		Staff meetings and constant communication with staff
	40 weekly meetings.		is taking place to ensure all events are discussed and
			planned accordingly to our customers requests.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational	All F&B Employees become BASSET	IP	All new F&B staff are required to receive certification
opportunities of staff by encouraging	Certified & Food Serve Safe. 100% of all		within first 15 days of employment.
participation in workshops,	F&B Employees.		Currently all staff are certified with Basset training.
conferences and other educational			
opportunities.			

District Objective 3: Promote continuous learning and encourage innovative thinking

# HOFFMAN ESTATES PARK DISTRICT 2017 GOALS & OBJECTIVES Administration & Finance

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

#### DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

District Objecute 1. Otter neutrity and enjoyable experiences and promote equal access			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop ROI formula for evaluating tax	Determine support level for all operational	NB	Planned to implement during budget process.
supported programs.	areas as fully self-supporting, partially self-		
	supporting or tax supported. Utilize results		
	for 2018 budget process. Include evaluation		
	of maintaining separate funds or departments		
	for operational areas.		

#### District Objective 1: Offer healthy and enjoyable experiences that promote equal access

#### **District Objective 3: Connect and engage our community**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Educate residents regarding District financial	Provide financial/budget overview for Park	С	
stewardship and transparency.	Perspectives. March 2016 for Spring issue.		
	Maintain FOIA compliance and transparency	IP	2017 Levy and B&A posted. 2017 salaries
	aspects of the District to ensure Illinois		posted. 2016 CAFR posted.
	Policy Institute Sunshine award status. Post		
	within 30 days of approval. Apply for		
	Sunshine Award.		

### DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

#### District Objective 1: Achieve annual and long range financial plans

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Achieve District annual budget to ensure	IP	
fund balance reserves.	maintaining fiscal year projected fund		
	balance reserves. Achieve by December		
	2017.		
	Create 2018 annual balanced budget.	NB	
	Achieve by November 2017.		
	Conduct budget preparation Hoffman U	IP	Scheduled for August 2.
	session for all staff. Achieve by July 2017.		

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Support Friends of HE Parks to expand level	Submit accumulated American Express	IP	First payment of \$1,500 has been applied for.
of financial support provided to District and	points for donation to Friends of HE Parks.		
our residents for scholarship and special	Achieve semi-annually in April and October.		
projects.	Sponsorship Mgr to assist Friends of HE	С	As of June 30, \$6,080 in donation/sponsorships
	Parks and achieve \$5,000 in donations.		has been received.
Develop strategies to attract additional	Generate alternative revenue through	IP	\$42,628 Q1
sponsors and new partnerships.	advertising/sponsorship/marquee revenue.		\$39,529 Q2 - \$82,157 YTD
	Expand and develop community	IP	Attended Mayors breakfast and SBA meetings.
	relationships by attending local community		
	events and meetings. Attend minimum of 12		
	community meetings and events.		
	Renew Amita Health Care agreement.	SC	Contract has been proposed to Amita and is
			pending their legal review.
Research potential employee	HR to collaborate with Adv./Sponsorship	IP	H&R Block providing flyers of benefits at
benefits/offerings.	Mgr. to offer 2 additional no cost benefits		annual employee benefit meeting.
	that can be offered to employees as a result		
	of new or existing partnerships and/or		
	sponsors.		

# **District Objective 2: Generate alternative revenue**

# District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Perform internal control audits.	Conduct random cash audits at all facilities.	IP	Random cash audits being conducted monthly
	Utilize video as needed. Conduct monthly at		with no discrepancies worth noting.
	all service desks.		
	Conduct surprise audits of program	IP	Random program participation audits being
	personnel and independent contractors to		conducted with no discrepancies worth noting.
	ensure classes are held with properly		
	registered participants meeting minimum		
	numbers. Utilize video as needed. Conduct		
	monthly taking into account seasonality of		
	programming.		
	Conduct ledger audits to ensure financial	IP	Complete ledger audit conducted through Feb
	integrity. Conduct quarterly.		17 in connection with annual audit. $2^{nd}$ quarter
			ledger audits in progress with no discrepancies
			worth noting.
	Conduct trial balance audits to reduce	IP	Statements provided monthly to program
	District receivable exposure. Conduct		managers, superintendents and director to
	monthly by providing statements to program		reduce District AR.

	managers.Conduct program revenue audits including waitlists and minimum/maximum requirements to ensure cost recovery.Conduct twice monthly.Conduct facility usage and membership audits, utilizing video as necessary to ensure cost recovery. Conduct monthly at all facilities.	IP IP	Program below minimum reports run weekly and distributed to applicable staff. Programs below minimum forwarded to C&M for additional marketing. Membership stats and visit reports reviewed monthly and distributed to applicable staff.
	Conduct email and shared drive excessive file size audits to ensure operational efficiencies. Further educate staff on proper housekeeping maintenance. Conduct quarterly.	IP	Reports are being generated on a regular basis for email mailbox sizes as well as network S: drive file/folder sizes. Working individually with staff members that have the largest sized mailbox and/or files/folders. 2Q realized a 32GB reduction of stored mail.
Reduce utility expenses in parks and facilities by converting to alternative energy resources.	Maintain offline audit control of all utility billing to monitor abnormalities. Prepare monthly.	IP	Offline control updated monthly as utility invoices are available.
	Evaluate monthly meter reading report provided by facilities and maintenance.	IP	Working with Dustin to implement better monitoring system at maintenance dept level.

# DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Maintain environmental best practice	Ensure administrative and finance division	IP	
certification.	section compliance with IPRA		
	Environmental Scorecard. Achieve annually		
	maintaining 100% compliance.		
Enhance Wi-Fi services at District facilities.	Establish a terms and agreements page with	IP	Working with Sterling Network to establish the
	an accept button for public Wi-Fi. Achieve		terms & agreements page for public Wi-Fi.
	by $2^{nd}$ qtr.		

# District Objective 1: Create and sustain quality parks, facilities, programs and services

# **District Objective 2: Utilize best practices**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Administrative and finance division to	SC	Preliminary PDRMA on-site visit score for
excellence utilizing procedures and best	achieve minimum of 95% score for PDRMA		administration and finance was 98%.
practices to maintain PDRMA accreditation.	accreditation section. Prepare accreditation		
	materials by 4 <sup>th</sup> qtr. to achieve score in 2017.		

	HR manager to assume responsibilities of Risk Mgr position. Achieve by 2nd qtr.	С	All duties have been assumed and Superintendent of HR and Risk Mgt is training assistant.
Ensure operational compliance with legal mandates.	Attend legal symposium. Achieve by November 2017.	NB	
	Attend legislative conference. Achieve by May 2017.	С	Due to conflicts no attendees this year.
	Monitor state and federal legal mandates and implement policies as needed. Recommend policies within 45 days of any legal mandates.	IP	Monitoring potential changes with new administration and legal mandates. Only mandate for sugar tax not yet imposed.
Maintain and develop operational processes required to achieve accreditation status for CAPRA.	Maintain all A&F related District reaccreditation to ensure 100% compliance with CAPRA standards. Achieve by 3 <sup>rd</sup> qtr.	IP	Prepating for 2018 CAPRA review. Key staff have evaluating new software for possible use with next evaluation.
Maintain financial accreditation CAFR.	Prepare CAFR for previous fiscal year. Achieve by June 2017.	С	CAFR has been finalized and filed as required.
Maintain operations through software updates and enhancements for desktop and network infrastructure.	Upgrade and implement VSI RecTrac V3. Achieve by 3 <sup>rd</sup> qtr.	IP	Implementation team identified, test database upgraded in June, and team is working through implementation steps.
	Parking lot video security camera upgrades District wide. Achieve by 3 <sup>rd</sup> qtr.	IP	Working with Sterling Network in planning for parking lot video security cameras.
	Purchase and install virtual computer server (HEPD-VH02). Achieve in conjunction with RecTrac upgrade.	C	New HP server host is installed. New RecTrac 3.1 server (hepd-apps03) is operational.
	Purchase, image and deploy replacement desktop computers. Achieve by 4 <sup>th</sup> qtr.	NB	Not scheduled for budget cost savings this year.
	Purchase and replace (10) computer monitors District wide. Achieve by $3^{rd}$ qtr.	С	
	Purchase and replace AIO (All in One) computer (2-BPC). Achieve by 1 <sup>st</sup> qtr.	С	Completed the replacement of both AIO computers for the Golf Pro Shop.
	Purchase and replace PSSWC copier. Achieve by 3 <sup>rd</sup> qtr.	NB	
	Purchase and install required PCI compliant (2017) credit card encrypted mag stripe, bar code readers, and VeriFone machines District wide to minimize vulnerability to customer and District. Achieve by 4 <sup>th</sup> qtr.	IP	Staff is looking at other potential credit card gateways as PlugnPay's ability to meet end of year deadline is questionable.
	Achieve PCI certification by completing PCI self-assessment. Achieve by 4 <sup>th</sup> qtr.	NB	

	Complete electronic systems operating scans with Trust Keeper to be alerted to potential vulnerabilities. Achieve a "pass" rating monthly.	IP	Trustkeeper vulnerability scans completed with a success rating on; January 19 <sup>th</sup> , February 19 <sup>th</sup> , March 19 <sup>th</sup> , April 19 <sup>th</sup> , May19th, and June 19 <sup>th</sup> .
	Train delegated staff on verbal credit card processing. Training certification must be renewed annually.	NB	
	PSSWC video security- upgrade server. Achieve by 3 <sup>rd</sup> qtr.	NB	
Maintain PRORAGIS database to ensure compliance with CAPRA and National Gold Medal standards.	Ensure required input for CAPRA. Achieve by 4 <sup>th</sup> qtr.	NB	
Monitor employee hours worked to ensure legal compliance with state and federal mandates.	Generate new monthly/quarterly reports from BS&A software to help program managers track PT employee hours worked.	IP	Current Rectrac reports are being monitored for all legal compliances.
Further develop District disaster recovery plan by adding a second replication server at BPC.	Purchase and implement replication server. Repurpose HEPD-VH04. Achieve by 3 <sup>rd</sup> qtr.	IP	Will utilize existing HP server. Working with Comcast & Sterling Network in planning the installation and implementation. Possible fiber line connection needed.
Further develop network and cyber security.	Develop procedure to audit and remove unauthorized software installations and to train staff on processes. Achieve by 2 <sup>nd</sup> qtr.	IP	Reviewing a weekly generated report that advises us of software installations on District computers. Contacting individuals for any installs that are unauthorized. Purchased PDQ deploy software that has the ability to uninstall & install any software silently in the background.
	Review local administrator access at desktop level, including generic accounts. Remove as necessary. Achieve by 3 <sup>rd</sup> qtr.	IP	Removed admin access for a majority of users utilizing RDS01. Reviewing generic accounts on a case by case basis and working with facility managers on a different solution.

# District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop additional programs and processes to	Evaluate requirement to scan journal entry	IP	Testing with recurring journals.
support conservation and green initiatives.	support including RecTrac cash receipts		
	documents, accrual reports, and journal entry		
	support to minimize paper storage and		
	further District green initiatives. Achieve by		

December 2017.		
Promote ACH payment to vendors and	IP	
independent contractors to further green		
initiatives. Achieve by 4 <sup>th</sup> qtr.		

#### DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continually expand and update Hoffman U	Conduct and continually expand Hoffman U	IP	Hoffman-U offerings include; New Hires (2/1),
training curriculum to enhance workforce	training curriculum with training in		PO's (2/15), RecTrac (4/12)
knowledge and readiness.	purchasing, IMRF, PDRMA, budget, IT,		
	ROI in programming, registration and		
	accounting software. Achieve annually with		
	a minimum of 6 calendar offerings.		
Continue emphasis on cross-training and	DD to cross train with ED to ensure work	IP	Working together on reviewing prior year
ensure workforce readiness.	force readiness for CAPRA accreditations.		policies.
	Provide cross training within division to	IP	
	ensure work force readiness. Achieve		
	continually by performing tasks and having a		
	bi-annually touch base to ensure any changes		
	in processing are learned.		
Track IT support tickets to promote quality	Track number of tickets created and number	IP	Reports are being generated regularly to track
and timely delivery of IT support services.	of tickets closed. Achieve 100% response		the # of tickets opened and closed. Response
	and 90% resolution. Achieve monthly.		and resolution percentages are on track.

# **District Objective 1: Develop leadership that ensures workforce readiness**

## **District Objective 2: Build organization culture based on I-2 CARE Values**

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to foster openness in communication	Divisionally, at minimum, one staff will sit	IP	Business has 2 staff sitting on the team
District-wide.	on District Team Committee. Achieve		committee.
	continually.		
Promote healthy lifestyles through work	Promote PDRMA PATH program. Achieve	IP	PDRMA on-site health screening visit was
environment best practices.	annually with 70% participation of all FT		April 5 <sup>th</sup> with 60% participation.
	staff.		

### District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	Attend legislative conference. Achieve by	NB	Conflicts prevented attendance this year.
of staff by encouraging participation in	May 2017.		

workshops, conferences and other educational	Attend IPRA/IAPD conference. Achieve by	С	Four staff attended conference in January 2017
opportunities.	1 <sup>st</sup> qtr.		with session recaps submitted.
	Attend NRPA Congress. Achieve by 3 <sup>rd</sup> qtr.	NB	
	Attend PDRMA risk management institute.	NB	
	Achieve by November 2017.		