



1685 West Higgins Road, Hoffman Estates, Illinois 60169 heparks.org t (847) 885-7500 f (847) 885-7523

AGENDA REGULAR BOARD MEETING NO. 1010 TUESDAY, OCTOBER 25, 2016 7:00 P.M.

- 1. ROLL CALL
- 2. PLEDGE OF ALLEGIANCE
- 3. APPROVAL OF AGENDA
- 4. AWARDS
 - A. Best of Hoffman SRT Golf Outing Volunteers
 - B. Employee of 3Q2016
- 5. APPROVAL OF MINUTES
 - A. Regular Board Minutes 9/27/2016
 - B. Special Board Minutes 9/06/2016
- 6. COMMENTS FROM THE AUDIENCE
- 7. CONSENT AGENDA
 - A. Exhaust hood in TC gym / M16-114
 - B. Golf Cart and GPS / M16-124
 - C. BPC Fertilizer and Pesticide / M16-125
 - D. A&F Detail Report: \$461,470.28
 - E. Financial Statements
 - F. Acceptance of B&G Minutes 9/6/2016
 - G. Acceptance of Rec Minutes 9/13/2016
 - H. Acceptance of A&F Minutes 9/20/2016
- 8. ADOPTION OF EXECUTIVE DIRECTOR'S REPORT
- 9. PRESIDENT'S REPORT



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- 10. OLD BUSINESS
- 11. NEW BUSINESSA. IAPD Credentials Certificate / M16-118
- 12. COMMISSIONER COMMENTS
- 13. EXECUTIVE SESSION
 - A. Minutes, pursuant to Section 2(c)(21) of the Open Meetings Act
 - 7/26/2016
 - 8/9/2016
 - B. Appointment, employment, compensation, discipline, performance or dismissal of an employee, pursuant to Section 2(c)(1) of the Open Meetings Act.
- 14. POTENTIAL DISCUSSION AND POSSIBLE VOTE ON MATTERS FROM EXECUTIVE SESSION
- 13. ADJOURNMENT

ALL MEETINGS ARE HELD IN THE BOARDROOM OF THE SCOTT R. TRIPHAHN COMMUNITY CENTER & ICE ARENA AT 1685 W. HIGGINS ROAD IN HOFFMAN ESTATES UNLESS OTHERWISE SPECIFIED. IF AN ACCOMMODATION OR MODIFICATION IS REQUIRED TO ATTEND THESE PUBLIC MEETINGS PLEASE CONTACT JANE KACZMAREK AT <u>JKACZMAREK@HEPARKS.ORG</u> OR (847) 885-8500 WITH AT LEAST 48 HOURS' NOTICE.





1685 West Higgins Road, Hoffman Estates, Illinois 60169 **heparks.org t** (847) 885-7500 **f** (847) 885-7523

MINUTES BOARD MEETING NO. 1009 September 27, 2016

1. <u>Roll Call:</u>

A regular meeting of the Hoffman Estates Park District Board of Commissioners was held on September 27, 2016 at 7:00 p.m. at the Triphahn Center in Hoffman Estates, IL.

Present:Commissioner R. Evans, Kaplan, Kilbridge, McGinn, Mohan,
BickhamAbsent:Commissioner KinnaneAlso Present:Executive Director Bostrom, Rec/Facilities Director Kies, P&D
Director Buczkowski, Parks and Risk Director GiacaloneAudience:Mr. K. Evans, Boy Scout Brett Bertock and family, Boy Scout
Niko Soriano and family, Donna and Frank Wood

2. <u>Pledge of Allegiance:</u>

Everyone present stood for the Pledge of Allegiance.

3. <u>Approval of Agenda:</u>

Commissioner Kaplan requested that item (E) WRC Rental, M16-108 be moved to New Business for the vote.

Commissioner Mohan made a motion, seconded by Commissioner Kilbridge to approve the agenda as amended. The motion carried by voice vote.

4. <u>Awards & Recognitions:</u>

President Bickham awarded the BOH to Brett Bertock and Niko Soriano for their outstanding work creating the Archery Range for the park district. A plaque acknowledging their efforts will be placed at the site along with an engraved

gold leaf on the Foundation Giving Tree for their monetary donation to the Friends of HE Parks.

5. <u>Minutes:</u>

Commissioner Kaplan made a motion, seconded by Commissioner R. Evans to approve the minutes of the Regular Board meeting August 23, 2016 and the Special Board meeting August 9, 2016 as presented. The motion carried by voice vote.

6. <u>Comments From the Audience:</u>

None

7. <u>Consent Agenda:</u>

Commissioner McGinn made a motion, seconded by Commissioner Kaplan to approve the Consent Agenda as presented.

On a Roll Call: Carried 6-0-1 Ayes: 6 R. Evans, Kaplan, Kilbridge, McGinn, Mohan, Bickham Nays: 0 Absent: 1 Kinnane

- A. TC Gymnasium / M16-104
- B. Seascape Fire Suppression System Bid Results / M16-100
- C. ADA Transition Plan Update / M16-102
- D. Windy City Bulls Agreement / M16-106
- E. 2016 Bond Issue Ordinance O16-005 / M16-111
- F. Policy Manual Review/Approval and Amendments / M16-103
- G. Surplus Ordinance O16-006 / M16-112
- H. A&F Detail Report: \$648,766.54
- I. Financial Statements
- J. Acceptance of B&G Minutes 8/2/2016
- K. Acceptance of Rec Minutes 8/9/2016
- L. Acceptance of A&F Minutes 8/16/2016

8. Adoption of Executive Director's Report:

Commissioner Kaplan made a motion, seconded by Commissioner R. Evans to adopt the Executive Director's Report as presented. The motion carried by voice vote.

9. <u>President's Report:</u>

President Bickham noted that Friday Night (Uncorked and Untapped Event) was a very enjoyable event. He noted that there was a large crowd and all the reverse raffle tickets had been sold and that it was good to see the Mayor and Trustee Gaeta at the event.

He also explained that he had attended the Wild Flower event at Charlemagne. Director Giacalone noted that they had 40 people in attendance.

President Bickham congratulated the district on the IAPD Best of Best awards for Art in the Park and Best Green Practices noting that they would be presented October 21st. He also congratulated the district on the PDRMA Seascape Audit noting that the district had been reimbursed the \$2,600.

Finally, he noted that he had completed the all-parks tour for the year singling out Fabbrini and Tropicana as south side favorites, Black Bear as west side favorites and Charlemagne and Olmstead as north side favorites. He noted that his new goal for the coming year was to begin attending other park district meetings to see how they ran their meetings and what was on their agendas. He also noted that Hoffman Estates was noted as one of the best places to live (#27 on the list) in one of the popular Magazines.

10. Old Business:

None

11. New Business:

A. Willow Rec Rental/M16-108:

Commissioner Kaplan explained that he felt an item involving the use of alcohol in a facility should be voted on separately, noting that the discussion had already taken place at the September Recreation Committee Meeting.

Commissioner McGinn made a motion, seconded by Commissioner Kilbridge to approve the rental for the religious group for a one year permit with the condition that wine may only be served through the communal cup as part of the religious services and that the park district reserves the right to terminate the special permit which allows the consumption of alcohol if staff determines that the religious group is abusing alcohol. The motion carried by voice vote.

12. <u>Commissioner Comments:</u>

Commissioner McGinn congratulated staff on finalizing the Windy City Bulls contract, Deputy Director Talsma on completing Director's School and the district on the IAPD awards. He also thanked Commissioners R. Evans and Kilbridge and Admin Asst Kusmierski on a very successful Uncorked and Untapped Event. Commissioner Mohan asked about the clock at BPC noting that it had been gone a long time. Executive Director Bostrom said it would take 4-6 weeks and that he will check with staff on the return date.

Commissioner Kilbridge thanked staff, Trustees, Commissioners for all their hard work and support of the Uncorked Event.

Commissioner R. Evans noted that the event had been well done and that it was rewarding to talk to people who had not yet seen the venue and had such complimentary things to say about it.

Commissioner Kaplan said he had enjoyed the event. He also noted that it was great to see all the kids on the ice again.

13. Adjournment:

Commissioner Mohan made a motion, seconded by Commissioner Kaplan to adjourn the meeting at 7:25 p.m. The motion carried by voice vote.

Respectfully submitted,

Dean R. Bostrom Secretary

Peg Kusmierski Recording Secretary





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MINUTES SPECIAL BOARD MEETING September 6, 2016

1. <u>Roll Call:</u>

A special meeting of the Hoffman Estates Park District Board of Commissioners was held on September 6, 2016 at 8:00 p.m. at the Triphahn Center in Hoffman Estates, IL.

Present: Commissioner R. Evans, Kilbridge, Kinnane, McGinn, Bickham

Absent: Commissioner Kaplan, Mohan

Also Present: Executive Director Bostrom, P&D Director Buczkowski, Parks and Risk Director Giacalone

Audience: Mr. K. Evans

2. <u>Pledge of Allegiance:</u>

Everyone present stood for the Pledge of Allegiance.

3. <u>Approval of Agenda:</u>

Commissioner McGinn made a motion, seconded by Commissioner R. Evans to approve the agenda as presented. The motion carried by voice vote.

4. <u>Comments From the Audience:</u>

None

5. <u>New Business:</u>

A. <u>TC Gym/M16-104A:</u>

Having previously discussed in length at the B&G Committee the situation in the gym and the district's process to address the item;

Commissioner Kinnane made a motion, seconded by Commissioner Kilbridge that based upon a negative analysis of the mold present, that staff open the gymnasium to the public and the board award the contract for mold mitigation to Cove Remediation in the amount of \$24,754 and to commission MECS to supervise the mitigation removal process for \$3700 as outlined in M16-104A.

The motion carried by voice vote:Carried 5-0-2Ayes:5 R. Evans, Kilbridge, Kinnane, McGinn, BickhamNays:0Absent:2 Kaplan, Mohan

6. <u>Commissioner Comments:</u>

Commissioner Kilbridge noted that PSSWC pools looked great. The board agreed.

7. <u>Adjournment:</u>

Commissioner McGinn made a motion, seconded by Commissioner R. Evans to adjourn the meeting at 8:05 p.m. The motion carried by voice vote.

Respectfully submitted,

Dean R. Bostrom Secretary

Peg Kusmierski Recording Secretary

MEMORANDUM NO. M16-122

TO:	Recreation Committee
FROM:	Dean R. Bostrom, Executive Director
	Michael R. Kies, Director of Recreation & Facilities
	Brian Bechtold, Director of Golf Operations
	Jeff Doschadis, General Manager of Ice
	Katie Basile, Superintendent of Facilities
	Sandy Manisco, Communications and Marketing Superintendent
	Debbie Albig, Manager of Community Centers
	Cathy Burnham, General Manager of Sales & Operations
RE:	Board Report
DATE:	October 03, 2016

Recreation and Facilities Division

UPCOMING EVENTS

- Oct 15 Pumpkin Fest Noon to 2 PM at Vogelei Park
- Oct 29 Halloween Bash 10-11:30 AM at Triphahn Center
- Oct 29 Pumpkin Swim two sessions at 1PM and 2 PM at PSSWC
- Oct 30 Trick or Treat Climb two sessions at 1 and 2:15PM at PSSWC
- Nov 6 Turkey Shoot at Bridges of Poplar Creek
- Nov 7 Nov 10 Preschool Family Nights (TC/WRC) Vary by class
- Nov 12 Parents Night Out
- Nov 12 50+ Holiday Tea Trip
- Nov 21 Winter Registration Begins

Snapshot Summary/Highlights:

- The PSS&WC aquatic center(s) was completed and re-opened on schedule, September 1st, within the allotted timeline. The feedback from the members has been very positive with the experience of the pools.
- During the month of September staff was able to secure the contract with the Windy City Bulls making PSS&WC the official "training center of the Developmental Team of the Chicago Bulls." This is a three year agreement.
- Monday, Sept. 26: Congresswoman Tammy Duckworth posted a picture of her daughter at pre-preschool at Willow Recreation Center and tagged HE Parks. Tammy Duckworth has 27,000 followers on her professional Twitter page alone. The tweet got many 60 likes and 5 retweets on Congresswoman Duckworth's Twitter profile; and more than 1000 likes on her Facebook page. We retweeted and posted on Facebook which also got 13 likes our Twitter too.
- Seascape passed the third Starguard audit of 2016 on August 13, 2016. They received and Elite rating on Lifeguard Observations, Skills & Scenarios, and Facility Operations giving the total Overall Audit a 5 Star Rating. The season finished strong also with the

final pass numbers in 1,459 sold this year as compared to 1,337 sold in 2015, that is over 122 passes better from year to year.

- Maintenance and C&M departments ran a Wildflower Seed Pick at Charlemagne Park on 9/23 with 50 volunteers participating for approximately 100 hours.
- The Park District participated in the Hoffman Estates Chamber of Commerce Legislative Luncheon hosted at the Children's and Women's Hospital in Hoffman Estates. They also participated in the Chamber Golf Outing, which was hosted at the Bridges of Poplar Creek.
- The Director of Recreation & Facilities worked with the Executive Director of the St. Charles Park District to review their newly acquired Sports, Aquatic and Fitness Center the Norris Center. They were looking to receive some feedback as it relates to a facility, operations and member services assessment on this newly acquired facility.

Volunteers Summary:

- Human Resources processed 19 new volunteers.
- Administrative staff was contacted by 1 additional individual seeking volunteer opportunities.
- 9 volunteers participated in opportunities with the STAR Program for 58.5 hours total.
- 5 Foundation Trustees met in Committee Meeting for the Uncorked Wine/Beer Event for 2.5 hours and 6 volunteers worked the event for a total of 30 hours.
- The Raptors had 20 volunteers for 150 hours for Raptor maintenance and phone / office activities.



Youth Baseball/Softball

• Fall Baseball practices are underway. We have 1 more team this season compared to last fall. Joining the HEPD/SAA fall league at the Pony level this year is Palatine Youth Baseball Association (PYBA).

	Mustang	Bronco	Pony	Total
2014	11	12	12	35
2015	13	13	13	39
2016	12	14	22	48

4/5 Year old T-ball

• The 4/5 year old season has started and come to an end in the past month. The short 6 game season is a great introduction to team sports for the 4 and 5 year olds of the community. Teams host a total of eight 1 hour practices and participate in six 1 hour time limit games. This season HEPD had of 85 players participate. All players entering kindergarten this fall will receive information on our Shetland 6/7 year old leagues in the spring.

Youth Basketball

- Prep has started for the 2017 season. E-blast has gone out to former players about inhouse registration. Referees have been contacted and former coaches about coming back for the upcoming season
- Boys Feeder Basketball- The boy's feeder basketball will be teaming up with the park district this upcoming season. Last year the boy's feeder program had a total of 40 players.

Youth Outdoor Soccer

• Fall/Spring and Fall only registration has begun (online).

Adult Softball

• We have set up a game for our fall league to be televised. The game will take place in September and air on village television in November.

Gymnastics

• The first session of Fall gymnastics began the week of 9/6. Registration is at 170 students, 2015 -144 registered. Registration is ongoing for the second session starting October 24th.



	9/2015	9/2016	Var. +/-
	12 TC	15 TC	+3 TC
Three-school 16-17	13 WRC	7 WRC	-6 WRC
	30 TC	30 TC	0 TC
2's Playschool 16-17	24 WRC	14 WRC	-10 WRC
	128 TC	134 TC	+6 TC
Preschool 15-16	66 WRC	67 WRC	+1 WRC
Early Learning Center	33	38	+5*
*Full Day Program			

- ELC's 4-year-old program is full with 5 children on the waiting list. ELC's 3-year-old program has two full time spots remaining. Wait list participants have been called.
- September 19-23 the HEPD Preschool program collected clothing, shoes, books, CD's and small household items for the Saver's Donation Drive Fundraiser. The donation drive was a big success with \$401.00 earned. The money will be put towards laptops for the preschool classrooms. Another donation drive will be done in the spring.

	9/2015	9/2016	Var. +/-
District 54	311	347	+36
District 15	44	57	+13
WRC KSTAR	11	18	+7
Half Day Program	72	77	+5
School Age Totals	438	499	+61

- We added a new option for KSTAR for participants to attend only until 2:30pm to meet the high demand from the community. Currently there are 4 children enrolled in this option.
- With the additional participants in the KSTAR program we brought on an additional staff member to work on the higher enrollment days.
- We were able to accommodate additional participants for the half day field trip by shuttling to and from the field trip locations as well as having additional staff work the trip.



Membership	2015	2016	+/- Var.
Total	608	626	+ 18

Classes offered in September

• Basic Exercise, Chair Yoga, Gentle Yoga (2 weeks), Line Dancing, Spanish, Tai Chi, Write It Now!, New class, Ageless Grace: Changing the Model of Aging

Athletic opportunities offered in August

• Balloon Volleyball (Wkly), Billiards, Pickle ball (outdoor & indoor), Ping Pong, Volleyball and Walking Path

Upcoming trips

• A Day at the Dole, Crystal Lake, Cali Rail (overnight), Light Opera Works, in Evanston, The Field Museum, Chi, Auditorium Thea, Chi, Tea/Holiday Vintage Market, Oswego

Evening/Special Programs in August

• Pub Quiz Night (3rd Thursdays/5:30 pm) – 25 participants - held in 50+ Center

Friday post lunch programs (August)

- 9/9 Taste of Open House vendors presenting: divvydose, Liberty Insurance & Premier World Discovery
- 9/16 Catholic Charities on Medicare Fraud
- 9/23 HearUSA on ear care and hearing health
- 9/30 Visiting Angels sponsors a vocal performance

Other

Free Adult Health Clinic – 8 drop-ins Initiated conversation with HEV Mayor regarding transportation issues for seniors Identified class helpful to 50+ member with dementia 6 members of 50+ participated in the annual Silver Games at Friendship Village Hosted pre-trip meeting for Cali Rail trip Bill/Linda Graba held Pickleball clinic for TC picklers



I.C.E Academy

- Skating Manger Jennifer Dooley resigned from her position effective September 27. Melissa Motyka has been appointed the interim manager while staff evaluates the direction of the skating program.
- A United States Figure Skating Section 8 meeting took place on September 13. 27 rinks from the Chicagoland area attended the meeting.

Wolf Pack

- Wolf Pack (NWHL) teams have been formed for the fall season. 192 hockey players are part of the Wolf Pack for the season (196 -2015). Teams in each division are as follows
 - 2 Mite
 - 3 Squirt
 - 3 Pee Wee
 - 2 Bantam
 - 2 Midget
 - 1 U12 & 1 U14 in the girls division
- Development Classes have a total of 153 participants (182 2015) in the lesson program. Lesson program times were all moved earlier this year to make room for hockey rentals. With the times all earlier staff anticipated a decrease in the participation level.
- Coaches and manager meetings all took place in the month of Sept.

Ice Rink Information

• Chicago Wolves preseason game took place Saturday October 8, 7pm. We sold 334 tickets and that was the same night as the Cubs game.



Prairie Stone_{tm} Sports & Wellness Center

September Membership Totals	<u>2015</u>	<u>2016</u>	<u>V</u>
	3,093	3,003	(9

* PSS&WC had a challenging summer with the closing of the aquatic center for two months, additional competition opening in the area and staff being down to 1/3 third the member services team with a maternity leave and the loss of a permanent part time staff member. National statistics say new club growth by Region "East North Central" (our region) the average for the region is 17% in new club growth; Illinois itself has a rating of 28% new club growth. The national focus continues to be on price point being the top reason for leaving a health club, with lack of use, inconvenience and feeling out of place rounding out the top four. Opportunities continue to remain focused around loyalty programs, seasonal discounts, and social interactions, not to crowded, technology, equipment and facility upkeep. Staff continue to look at ways to focus on these top areas to create continued success as it has experienced over the years. As with the influx of new competition as before the trend amongst users is to "club hop" but ultimately they will return where they feel most comfortable. The track record at PSS&WC continues to remain strong in its rapport building as they have seen this before.

Member Services

- The enrollment promotion for the month of September included the extension of the option to enroll for \$50 with prorated September dues or \$0 enrollment with no September dues upon purchase of a 3-pack of Personal Training at the time of enrollment. Given the intention of promoting Personal Training, the \$0 enrollment/0 September dues special was advertised via digital media along with the regular special. The Member Services team sold a total of nine 3-packs during the month of September.
- The ongoing Friends in Fitness member referral program continued to be a primary force in generating new memberships.
- The PSS&WC enrollment special was also advertised on each of the District's electronic margue signs throughout the community. The PSS&WC enrollment special was also advertised on the VHE electronic marguis located at the corner of Shoe Factory Road and Beverly on the southwestern edge of Hoffman Estates. The ENROLLMENT FEE banner on the north side exterior remained mounted on the building along with the east side banner, both of which continue to attract many prospective clients. This second banner provides visibility/identity of the building for westbound traffic on Route 72 and compliments the signage panels installed in the spring of 2014. Likewise, both internal and e-based targeted marketing were utilized to inspire member referrals as well as to reach all HEPD clients throughout the community. The HEPD bi-monthly Eblast included the enrollment promotion details, and targeted emails through Retention Management continued to be sent throughout the month to promote the club cash incentive for member referrals with additional incentives promoted on Facebook and the HEPD and PSS&WC websites. The PSS&WC enrollment special was also advertised on each of the District's electronic margue signs throughout the community.
- The number of credit card denials following September billing was comparable to August numbers. Despite the vacancies on the Member Services team, efforts to contact members proactively to obtain updated information for billing continued via mail and email during the month of September. These efforts also included phone calls and person-to-person contact upon check in at the Service Desk. With fewer resources available within the Member Services department during the month of September, attention that would typically be devoted towards collections was reverted to membership maintenance issues, which resulted in a reduced collection effort.

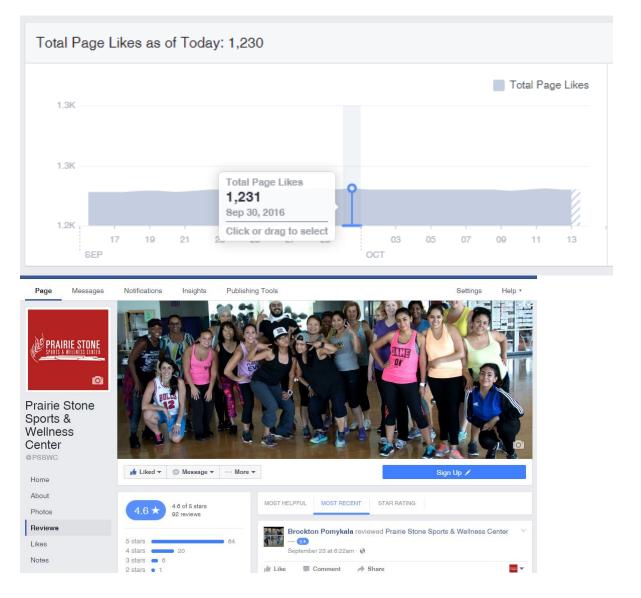
- The General Manager of Sales & Operations completed the PSS&WC website platform conversion from Joomla to WordPress. The conversion also includes replacement of the current Fitness calendar on the right sidebar margin of the site with a scrolling event calendar as well as other minor enhancements to improve site navigation and responsiveness. The website was transitioned to the new platform in June prior to full edit/completion in order to prevent corruption related to the outdated Joomla plug-ins and platform. Invex will provide training to the General Manager of Sales & Operations as well as to the Member Services Supervisor on generic update processes on the new platform in October.
- The General Manager of Sales & Operations continued to work with the Director of Recreation & Facilities and the Superintendent of Facilities on securing the sponsorship agreement with the Windy City Bulls, which will name PSS&WC as the official training center of the Windy City Bulls and provide various marketing incentives for the District and club. Approval of this agreement has been secured.

Operations and Fitness Departments:

- PSS&WC hosted a variety of athletic rentals within the gymnasium area during the month of September. Although birthday parties and scout lock-ins are still offered at PSS&WC, efforts have been taken to transition to larger multi-court athletic rentals that reduce labor intensity while generating steadier revenue streams.
- PSS&WC Managers have secured a new vending machine vendor for PSS&WC, TC, and WRC. Absolute Vending provides a variety of healthy snack options that are appealing to guests/members of each facility. Pepsi also delivered a third vending machine in the café area that will dispense a healthy selection of Pepsi beverages (i.e. Propel, Aquafina Splash, Gatorade G2 etc.). Product delivery is still forthcoming for the new machine. The Flores Group has ceased counter operations at the café effective September 1st and will continue to provide concessions for preplanned party rentals and large tournament/athletic events. Intentions are to renovate the café area in FY17 to transition it to a more comfortable working lounge space, increasing seating areas for members and guests to relax in following workouts or during special club events in the gymnasium.
- The Superintendent of Facilities received quotes and has selected a vendor for the refinishing of the wooden floors in the group fitness rooms (spin room and large group fitness room). The project will be completed within November, 2016. The gymnasium floor refinishing project will be completed within 2017, as planned with the capital fund.
- The outreach fitness classes provided by the park district for District 211 at the Higgins Educational Outreach Center will resume in the fall. The classes have been very well received and well attended. We look forward to providing the classes in the fall.
- PSS&WC has an upcoming Nutrition Workshop, Metabolism Boosting, taught by Zac Marshall on Saturday October 8th 10-11am.
- The personal training department had a 3 pack promo for new members in July/August/September. 80-3 packs were sold.
- Within the area of group fitness Class participation has remained steady. Highlighted classes include: Dance Party Fusion 40-45 Pump and Abs 35-40 Spinning 20-25
- PSS&WC fitness department planning for a black light spooky spin ride in October.

• Fitness department is holding 3-30 minute mini workshops for step class, Step 101, on the last 2 Saturdays of October and the 1st Saturday of November.

Facebook Likes



Seascape, Programs and PSS&WC Swim Lessons

Seascape Pass Sales	<u>2015</u>	<u>2016</u>	<u> Var. +/-</u>
	1,337	1,459	+ 122

- Seascape is now closed for the season.
- PSS&WC aquatic classes did resume for the fall session, beginning the week of September 6th. In addition, given the completion of the aquatic project, private lessons will resume being offered and will be provided for the remainder of the year.

- We are down 20 participants from the first session last fall. Our current registration is 280.
- Private lessons are slowly trickling in since we re-opened the pool.

Climbing Wall

- Youth classes for the climbing wall continue to hold steady with 8 participants in both the 6pm & 7pm classes Wednesday nights. Because of the consistent numbers and the number of returning climbers we are able to split the program into a beginner class and an intermediate climbing class.
- Trick or Treat Climb is scheduled for Sunday October 30th. The early session is already filled with 15 participants and the second session currently has 11 enrolled.

Early Childhood Programming

- Kids First Sports Soccer continues in its popularity. We are averaging between 15-20 participants per class.
- While Soccer flourishes we are struggling to get the non-traditional programs of Dodgeball and Fun and Fitness to take off. We are going to give basketball a shot in place of Dodgeball for the winter session.



Triphahn Center Fitness and Operations:

<u>Membership</u>	<u>9/2015</u>	<u>9/2016</u>	<u> Var. +/-</u>
Fitness	884	873	(11)

General Summary:

- The Portable Wall was utilized twice in September. On 9/24 we held a double event. (10am-2pm Wood Dale Park District and, 4-7pm Holy Family Church Palatine.)
- Dance World rental was held on 9/10.



Membership Fitness/Racquetball Totals	<u>9/2015</u>	<u>9/2016</u>	<u>Var. +/-</u>
Fitness & Racquetball	390	342	(48)

* About 30% of the decrease is racquetball memberships.



<u>Bo's Run</u>:

- Breakdown for Bo's Run / Combo passes HE 147, Palatine 49, Barrington 19, Schaumburg 45, Arlington Heights / Mt. Prospect 6, Inverness 30. Additional towns are Rolling Meadows, Elk grove, Hanover Park.
- There were 36 guests to Bo's Run in September compared to 19 in September 2015.

Freedom Run:

Breakdown for Freedom Run/ Combo passes Elgin – 167, HE – 80, Streamwood 68.
Schaumburg – 22. Additional towns are Huntley, Hanover Park & S. Barrington, Elk Grove, Palatine, Wheeling & others.

Dog Park Passes	9 <u>/2015</u>	9 <u>/2016</u>	
Bo's Run	235	293	
Freedom Run	308	298	
Combo	<u>80</u>	<u>73</u>	
Total:	623	664	Var. +41



Communications and Marketing

PROGRAM PROMOTIONS

Staff worked with program managers to promote Fall Guide and Registration, STAR registration, youth sports programs, 50+ events, 50+ Open House, trips and programs; Parents' Night Out, Pumpkin Swim, Trick or Treat Climb, Halloween Bash, Uncorked & Untapped, Giving Tree, Mobile App, Pokémon Go, Wildflower Seed Collecting.

Community Calendar Submissions to: Daily Herald, Chicago Tribune, Hoffman Estates and Schaumburg Chambers and Hoffman Estates Visitor's Bureau.

<u>VIDEO</u>

This month, we featured the video "Come to Pumpkin Fest" on our website homepage starting August 15; it will run through Oct 15. Previously we featured "Summer Camp Wrap Up".

PRESS RELEASES/PUBLIC RELATIONS

Articles that were printed or appeared online on the newspaper websites will be attachments at end of the Board Report:

- "Wine Event Fundraiser to Benefit Local Kids" (appeared in Daily Herald online, in Out & About section and Fall Festivals list)
- "Elgin's Marta Krakowski Loves Tennis" (appeared in Elgin Courier-News print edition, 9/14)

The following are press releases that were sent to the newspapers, but not picked up for print:

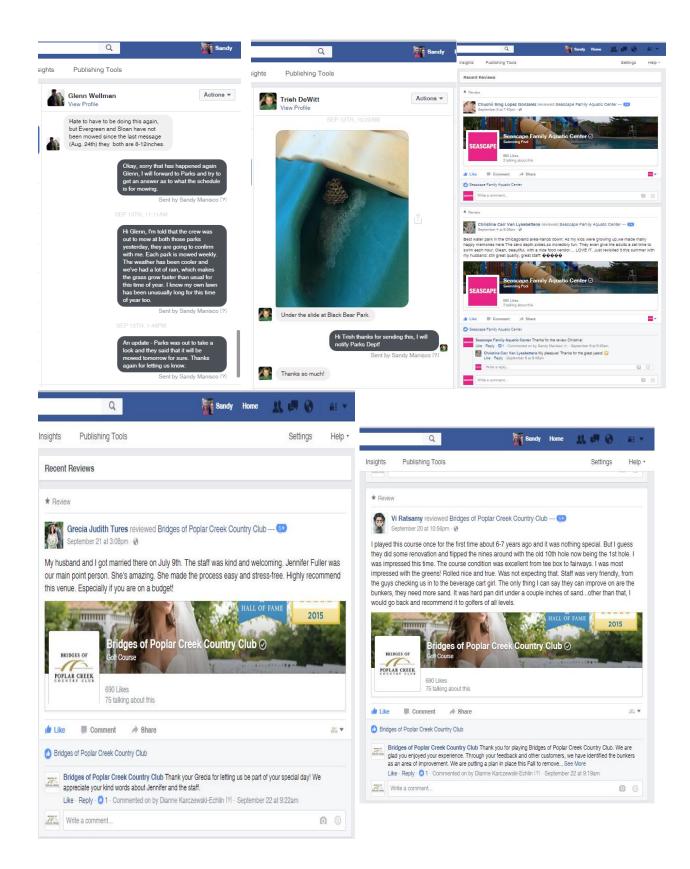
- "Eagle Scouts Build Archery Range, Donate \$600 to Local Kids"
- "New Digital Hole-In-One Contest Available Daily at Bridges of Poplar Creek"
- "Live Music, Fall Fun for All at Pumpkin Fest"

ALSO:

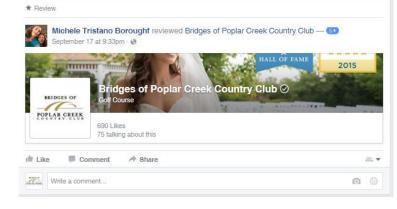
Tammy Duckworth posted a photo of her daughter's first day of Pre-Preschool at Willow Rec Center. The picture was tweeted on Twitter, and posted on Facebook. (See end of report)

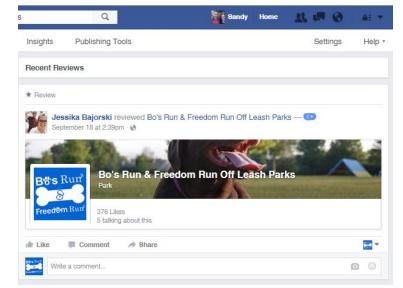
TESTIMONIALS & SOCIAL MEDIA COMMENTS

Facebook



* Review	
Jackie Sheehan Miller reviewed Bridges of Poplar Creek Cou September 18 at 5:23pm - 🔞	untry Club — 🚥
My husband and I attended a wedding ceremony and reception at this berfect! The bride and groom made a wise decision when they decide	
and the second s	ALL OF FAME 2015
A REAL PROPERTY AND A REAL	(D)
Bridges of Poplar Creek Country C	ub 🥥
Bridges of Poplar Creek Country C Coll Course	lub 🤗
	ub
EDUCUSE FORLAR CREEK 690 Likes 75 talking about this	ub ⊘
EDICOLS OF COIL COURSE FOR CREEK 690 Likes 75 talking about this	
Coll Course FORLAR CREEK 690 Likes 75 talking about this Like Comment Share	rds. Glad you enjoyed everything!





MARKETING DASHBOARD



Mobile App Downloads – Source: Apple iTunes & Google Play reports

The app has been available since April 25, 2014. C&M continues to promote various features of the app to increase usage. Below is a chart showing progress over the previous 10 months.

Dec	Jan	Feb	March	April	May	June	July	August	Sept
2015	2016	2016	2016	2016	2016	2016	2016	2016	2016
1,379	1,398	1,412	1,412	1,421	1,429	1,525	1,560	1,602	1,547



Mobile Access – Source: Google Analytics

For the first time since we've been tracking this data, the Desktop numbers have leveled off instead of declined. This may indicate that we've hit at saturation point – there will always be a certain number of visitors that will visit via desktop. Mobile visits are about equal to desktop. (NOTE: "Prior to" column indicates how users accessed HEparks prior to the app and mobile-friendly website. Responsive mobile-friendly website launched Oct 28, 2014; app launched April 25, 2014; mobile WebTrac launched in late November 2014.)

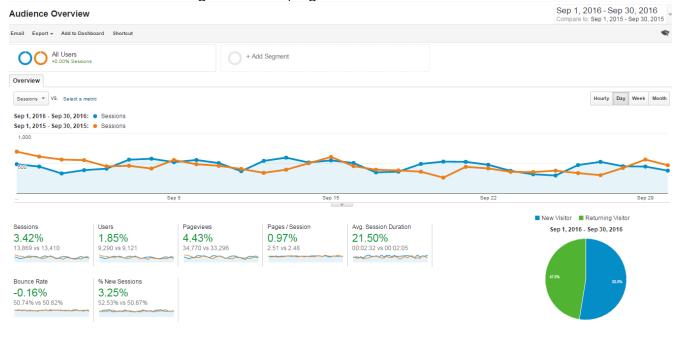
Source:	Prior to App &	Sept 1-30, 2015	Sept 1-30, 2016	Change
Google	responsive web:			from last
Analytics	Feb 2013-Feb 2014			year
Desktop	63%	49%	52%	+3%
Mobile	27%	41%	42%	+1%
Tablet	10%	9%	5%	-4%

*A decrease in tablet views is speculated to be a result of more mobile phone use as mobile phone screens are increasingly larger. Tablet sales have leveled off. It is more convenient to use a smart phone which is always within reach. (<u>http://time.com/3532882/people-arent-buying-tablets/</u>)



Website HEParks.org - Source: Google Analytics

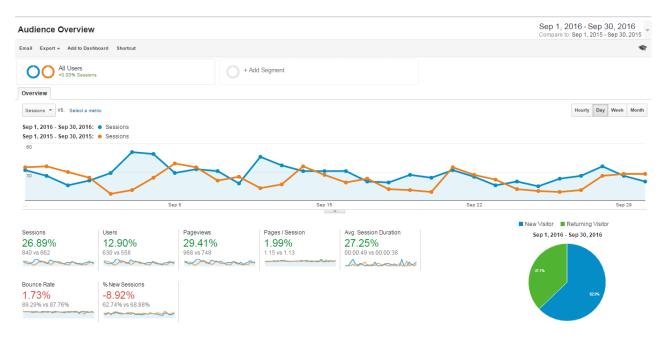
Hits to the website are still very high but have leveled off. We believe activity has moved to the Program Guide page and mobile WebTrac.





Program Guide Online – Source: Google Analytics

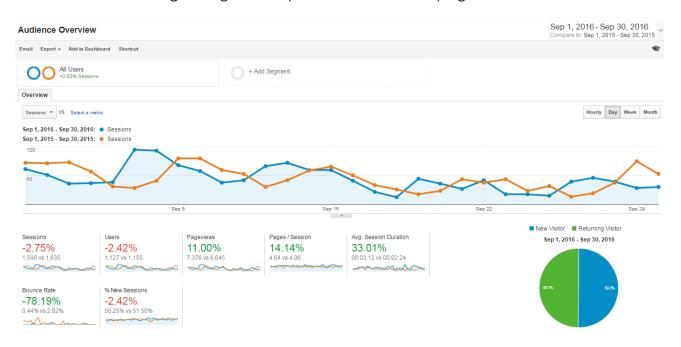
Hits to the online program guide are way up this month, likely due to Fall Registration; Fall sessions began this month.





WebTrac/Online Registration Page Hits – Source: Google Analytics

heparks Hits to online registration have leveled off as we have been driving more users to the mobile WebTrac page, with the increased use of mobile devices for web browsing. In electronic marketing, links go directly to Mobile Webtrac pages.



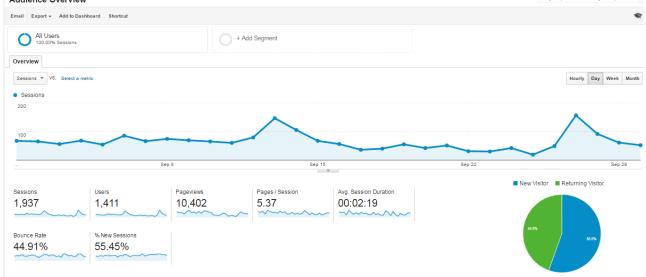


Mobile Webtrac – Google Analytics

(Tracking began December 1, 2015; comparative data will be available Dec 2016.) The number of people accessing Mobile Webtrac from their mobile devices is often about the same as the number browsing Webtrac from a PC. A strategy we use that is having a great impact is that when we post links on web, email and social media we always links directly to mobile online registration pages. Unfortunately, we have found that the program details are harder to view on the Mobile Webtrac, so programs that we think are important to view the details are directed to another source, such as PDF of the program guide or regular Webtrac.

			Lifetime:
			The number
			of
			impressions
			of your
			Page post.
			(Total
Post Message	Туре	Posted	Count)
#Pokémon Trainers of all ages! Come to our free Pokemon Go			
Gathering Sat Sept 10 Prizes in each age group! Register at		9/6/16	
the event. 10-11:30 AM Black Bear Park	Phot	3:55	
http://ow.ly/rx8L303WTbb	0	PM	3765
Decorate a pumpkin at #Pumpkin Fest Sat. Oct 15		9/27/1	
#FreeFallFun It's free! Just bring a donation for the local food	Phot	6 9:45	
pantry. http://ow.ly/dfyn304qG4P	0	AM	3599
Now accepting applications for full-time Superintendent of		9/29/1	
Recreation. See position description and apply here:	Phot	6 11:29	
http://ow.ly/HfX4304HgxJ	0	AM	3495
Are you attending Platzkonzert this weekend? The Village		9/6/16	
needs volunteers to help with kids zone, golf cart shuttle	Phot	1:10	
drivers, wristbands, and guest assistance. Contact Jennifer:	0	PM	3279

847-781-2610.			
We are hiring Star Counselors (JobID: 117) who love working with children and to participate in before/after school activities. If interested, the full description and link is down below! P.S. this was a very intense game #HEParks			
#hoffmanestates #STAR https://www.applitrack.com/heparks/onlineapp/default.aspx	Phot	9/7/16 10:08	
?all=1	0	AM	2984
Audience Overview		Sep 1, 20	16 - Sep 30, 2016 👻





Facebook Reach

Total Likes totaled 2,434 as of 9/30. Our goal is engagement. See the chart below for a list of our most successful posts this month, which explains the "peaks".

Top 5 Most Successful Posts September 1-30

Top 10 Highest Posts since October 2015

			Lifetime:
			The
			number of
			impressions
Post Message (The highlighted posts are from the current			. (Total
month.)	Туре	Posted	Count)
Qualified Kindergarten Enrichment Teachers and	Phot	8/15/16	6714

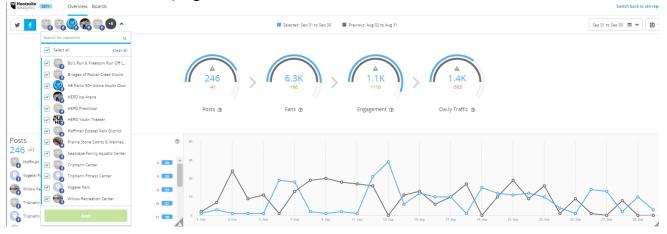
Counselors Needed. Please see our careers page for more	0	10:29 AM	
info: https://goo.gl/X71UZs			
This week through Friday Aug 19 Seascape has short hours,	Phot	8/15/16	
4-7:30 PM http://ow.ly/TY6I3037o3z	0	7:55 AM	6710
#Pokémon Trainers come to Black Bear Pk for our			
Gathering Sat Aug 27 10-11:30 catch 'em all!	Phot	8/13/16	
http://ow.ly/cCns3037nfO	0	12:55 PM	6167
Today our Half-Day Preschool is having their own Crazy Hair	Phot	3/14/16	
Day! How cute are they?	0	11:12 AM	6148
Congrats to figure skater, Tomoki Hiwatashi, who won a			
Gold Medal at Nationals! http://ow.ly/Xyalq Tomoki trains		1/26/16	
@ Triphahn Ice Arena!	Link	8:00 AM	6119
#Pokémon Trainers come to Black Bear Pk for our			
Gathering Sat Aug 27 10-11:30 catch 'em all!	Phot	8/10/16	
http://ow.ly/cCns3037nfO	0	12:56 PM	5506
Due to weather conditions, we will be postponing our			
Pokemon Go event that was scheduled for today. Keep a			
look out for a new date and time on our HEParks social	Phot	8/27/16	
media pages!	0	7:30 AM	5279
Tomorrow! Come to the Open House for 50+ Active Adults!			
9-11 AM Wed 8/17 at Triphahn Center	Phot	8/16/16	
http://ow.ly/soW53036YZb	0	9:45 AM	5220
Wine lovers get your tickets for Uncorked & Untapped			
event at Bridges of Poplar Creek 9/23.	Phot	8/22/16	
http://ow.ly/Hj2x303tEtf	0	12:55 PM	5164
Congrats to August Best of Hoffman Chip Mahr who			
helped create a Monarch habitat in Hoffman.	Phot	8/24/16	
http://ow.ly/AS69303xt8r	0	7:00 AM	5129



NEW! Engagement Report for All HE Parks' Facebook Pages

Source: Hootsuite

All Facebook pages:





NEW! Twitter Analytics

Source: Hootsuite @HEParks & @BridgesofPCGolf Twitter

Analytics BETA Overview Boards	Switch back to old re
🔽 f 🦥 🎨 ^	Selected: Sep 01 to Sep 30 🖩 Previous: Aug 02 to Aug 31
Set: all Crear all Crear all P BringerschPCGorf P P P P P	Posts (b) Followers (b) Engagement (b) Ow.ly Traffic (b)
Posts 2017 © eHEParts © ePrigesorGooff	



HE Parks' Twitter account @heparks

	Aug1	Sept1	Oct1	Nov1	Dec1	Jan1	Feb1	Mar1	Apr1	May1	June1
	6	6	6	6	6	6	6	6	6	6	6
Followers	707	713									
Impressio	7,146	5,599									
ns											
# of	41	20									

1.1.1			L						
Sep 2016 - 30 days				Aug 2016 - 31 days					
TWEET HIGHLIGHTS TOP Tweet earned 204 impressions Are you the next Rodney Mullen? Willow	Top mention earned 147 engagements	SEP 2016 SUMMARY Tweets 20	Tweet impressions 5,599	TWEET HIGHLIGHTS Top Tweet earned 252 impressions Were you at Seascape Sunday? Tag	Top mention earned 15 en Windy City Bulls Windy-City Bulls	igagements	AUG 2016 SUMMARY Tweets 41	Tweet impressions 7,146	
Recreation Center has a slick skate park ready to be shredded right here in Hoffman Estates! #HEParks	@TammyforlL - Dep 25 Abigail's first day of play school (pre-pre- school) at @HEParks. Learning how to	Profile visits 141	Mentions 3	yourself in our album: Closing Day ow.ly/GrdT303v3nO pic.twitter.com/KWmqJ6xbsv	Campers from @HEParks with @bennythebull at our	#JrNBA camp	Profile visits 190	Meritions 9	
View all Tweet activity	count \$\$\$ #Money Smarts pic.twitter.com/TelaTh3HLp	New followers 7		9	todayl pic.twitter.com/5e26	2vxAUP	New followers 5		
Top Follower (slowed by 233 people				a1	25 et				
Valli Produce @vallproduce FOLLOWE YOU	≪n2 €255 ₩00 View Tweet			View Tweet activity View all Tweet a	View Tweet				
Valli Produce is an international marketplace featuring a huge selection of produce, fresh meats, dairy, baked goods and more. Visit one of our five locations				Top Follower followed by 2.541 people	Top media Tweet earned	d 197 impressions			
View profile View followers dashboard	Top media Tweet earned 190 impressions Clean out your closets & support our Early Learning Center preschooll All next week! pic.twitter.com/Wdh9vK4WIR				#Pokémon Trainers come for our Gathering Sat Aug catch 'em all! ow.ly/cCns30 pic.twitter.com//Vi9Lmuq32	27 10-11:30 037nfO			
	Hesserks			momsandkeyboard @Momsandkeyboard FRALONE TOU Mom reviewing #Chicago suburban adventures foto on #travel & #smallbusiness Social Media @nortonsusa @jaiyogastudio @guidedpathpsj bl.//2601bu		thering			
				View profile View followers dast	PDS 2 10.	rday, August 27			
	View Tweet activity Vew all Tweet activity				£31 Ø4	View all Tweet activity			



NEW! Instagram Reports Source: Instagram @heparks

	Aug1	Sept1	Oct1	Nov1	Dec1	Jan1	Feb1	Mar1	Apr1	May1	June1
	6	6	6	6	6	6	6	6	6	6	6
Followe	86	91									
rs		+5%									
# of	10	9									
posts											





Conversion Rate – What percentage registered online?

heparks More and more people are registering online. Derived from a RecTrac Report that indicates the percent of registrations made online vs in person. Mobile-friendly email template began Nov 2015. Progress is being made each year in online registrations:

2011:	21%
2012:	26%
2013:	30%
2014:	33%
2015:	35%
Thru 9/30, 2016:	36.31%

			1
	-	7	
	_		

Email Blast Results, Constant Contact

<u>Sent/Open</u> <u>Mobile</u> <u>Bounces</u>	<u>Clicks</u>	<u>Unsubscribes</u>
2016 Fitness, Sports & Rec Benchmark/17.7%50+%8Hoffman Happenings 9/1318.5K/17.0%64%1.6%50+ Newsletter September1011/36%56%0%		6% 6%

Opens = Emails our contacts received and viewed.

Mobile = Percent of emails opened on a mobile device.

Bounces = Emails sent, but not received by our contacts, indicates the quality of the data. Clicks = Contacts who clicked on a link within our email.



YouTube Metrics

Below is a list of our Top 10 Videos with the most traffic and minutes watched over the past 30 days. The numbers are down because we have been posting videos directly on the website and on Facebook, instead of linking to YouTube.

Created: Jul 28, 200 CHANNEL Sep 1, 2016 – Sep 30, 20		HE Parks ℗			
Watch time Minutes			Average view duration		
Minutes	M	M	Minutes	h	M_{\sim}
531 🔻		\checkmark	1:05 🔺		•
Views					
487 🔻	\mathcal{M}				
Likes	Dislikes	Comments	Shares	Videos in playlists	Subscribers
0 🔻	0 •	0 •	6 A	0 🔻	0 •

Top 10 Videos Browse all content

Video	ψ Watch time (minutes)	\downarrow Views
Park Info: Playground Workout, Bench Pushup	87 16%	90 18%
What is Pickleball?	84 16%	56 11%
Park Info: Thor Guard	44 8.3%	45 9.2%
Wolf Pack Hockey Hosts Krolak Cup	42 8.0%	15 3.1%
Park Info: What Is Bioswale?	40 7.5%	26 5.3%
Hoffman Estates Park District National Gold	35 6.6%	10 2.1%
Come To Pumpkin Fest 2016	35 6.5%	40 8.2%
Aqua Fit Swim Aerobic Class at Prairie Stone	21 3.9%	13 2.7%
Me & HEPD: Joe DeMaria and Nico Muira, Se	14 2.6%	16 3.3%
What is the Friends of HE Parks?	10 2.0%	15 3.1%

Bridges of Poplar Creek Board Report General Programs

Upcoming Golf Events: Bridges Final Challenge Oct 8th, Pro Am Scramble Oct. 9th, and Turkey Shoot, Nov 5th. Paint the Night Away October 5th

Golf Rounds

ROUND TOTALS				
2013	2014	2015	2016	
4,617	4,021	4,015	3,999	
	YTD ROUND TOTALS			
2013	2014	2015	2016	
27,805	26,825	26,442	26,054	

Range Information

RANGE BASKET SALES TOTALS			
2013	2014	2015	2016
2,326	2,718	2,496	2,048
YTD RANGE BASKET SALES TOTALS			
2013	2014	2015	2016
16,729	17,418	17,204	17,152

Pass Sales

Resident Annual	3
Resident Individual	137
Resident Junior	1
Resident Senior	90
Total Resident Passes Sold YTD	231

Preferred TT Pass	104
Non-Res Individual	20
Non-Res Junior	0
Non-Res Senior	58
Total Non - Resident Passes Sold YTD	182

Communications & Marketing

Marketing/Advertising

• We did 5 Email Blasts advertising Uncorked Untapped, Customer Appreciation Day Shotguns, Weddings, Banquets, Monday Madness, Terrific Tuesdays, Golf Specials.

Food & Beverage

For the month of September we had a total of 26 events: (26 Events in 2015)

The breakdown is as follows:

- 4 breakfast meetings servicing 95 people
- 2 baby/bridal showers servicing 77 people
- 1 birthday luncheon servicing 60 people
- 8 golf outings with lunch or dinner buffets servicing 919 people
- 4 ceremony and reception servicing 555 people
- 1 reception only servicing 161 people
- 1 ceremony/reception cancelled for September 10th estimated revenue \$11,000
- 2 continental breakfast meetings servicing 77 people
- 2 all day meetings servicing 128 people

1 Foundation wine event

We currently have 18 events booked for October (20 Events in 2015)

4 Breakfast meetings servicing 100 people

1 continental breakfast meetings servicing 50 people

2 ceremony and reception servicing 197 people

2 reception only servicing 220 people

1 wedding reception cancelled for October 8th, \$15,000 estimated revenue

2 Golf outings with lunch or dinner buffets servicing 220 people

1 birthday dinner servicing 100 people

1 memorial luncheon servicing 75 people

3 luncheons servicing 165 people

1 dinner servicing 80 people

Wedding Count Update:

2017=2 ceremony and reception, 1 reception only, 3 ceremony only

2016 = 21 ceremony and reception, 4 reception only, 1 ceremony only.

4 weddings cancelled for 2016. August for 200 guests estimated revenue \$19,000 and September for 120 guests estimated revenue \$11,000. June 11th evening wedding cancelled for 200 guests estimated revenue \$15,000 and November 5th for 150 estimated revenue \$16,000. Contracts and deposit payment schedules are currently being evaluated to adjust for future years. This is not a normal pattern as we had only 2 cancelations in the past 3 years.

Offering 15% off those dates and any dates still open and waiving ceremony fee. Deposits were kept of \$2k each.

Golf Maintenance Summary

September usually brings a breath of fresh air, but this month it brought heat and humidity. With all the humidity this year the greens on the golf course have built up a thick layer of thatch. The maintenance department made the decision to complete an aggressive verticut on the greens prior to a solid tine aerification. This process worked really well at removing thatch and standing turf up for the aerification. Four days prior to our set date an application of granular fertilizer was applied to greens to get them growing a little

more than normal. Following the aerification and topdressing the sand was drug into the holes and then rolled three to four times to provide smooth playing surfaces. The next day a liquid fertilizer application was made to speed up recovery and close the holes on the greens. The entire process went smooth except for the weather. It rained on our first day of aerification causing lots of delays in the process and only allowing the maintenance team to complete nine holes. The following week the other nine holes on the course were completed.

The maintenance crew was also busy with the following task:

- Regular mowing of all surfaces
- Sod repair to select fairway spots
- Selected area to build a turf nursery and begun construction
- Seeding of a new green, tee and fairway nursery
- Bank mowing and edging of bunkers
- Mowing of all tallgrass and low maintenance areas
- String trimming entire property
- Irrigation repairs
- Trimming irrigation heads and yardage plates
- Weeding landscape beds
- Integrated pest management applications
- Filling divots on tee boxes and select fairways
- Equipment repairs and daily checks

FIGURING OUT THE FESTIVAL Homer Community Fest to arrive next weekend with variety of attractions, Page 4



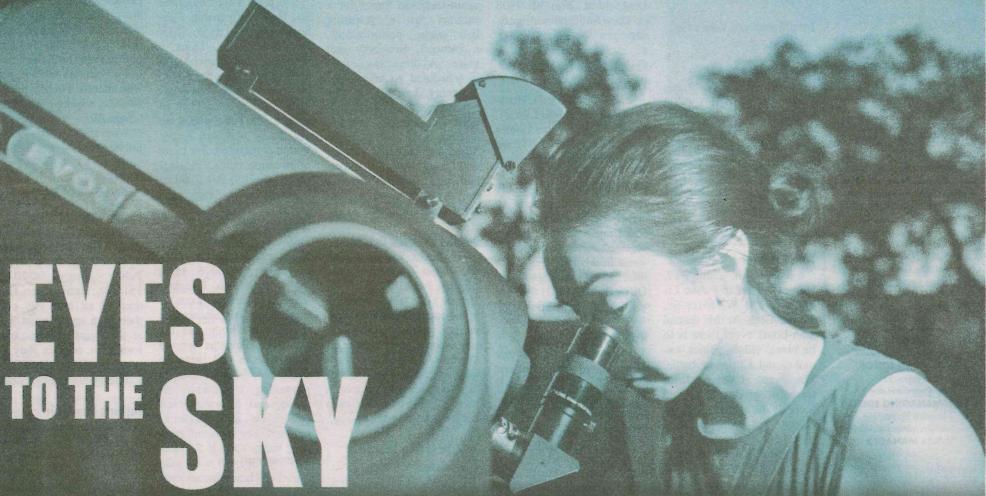
PICKING A NAME Village Board settles on what to call park property outside future Village Hall, Page 5

GONE FISHIN' Youngsters catch fish at derby that has become church tradition, Page 14



The Homer Horizon[™] A Century PUBLICATION

HOMER GLEN'S AWARD-WINNING HOMETOWN NEWSPAPER homerhorizon.com • June 16, 2016 • Vol. 11 No. 20 • \$1



Stargazing returns to Trantina Farm for a night of celestial viewings, Page 3 Diana Mendez glances in a telescope at the stargazing event held at Trantina Farm Friday, June 10, in Homer Glen. PAUL BERGSTROM/22ND CENTURY MEDIA



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ews COVER STORY

Astronomers, stargazers scan the heavens at Trantina Farm

Stargazing event continues to be an educational draw

TIM HADAC, Freelance Reporter

Astronomer Jim Hopkins looked skyward at 9 p.m. and made a few predictions about the Friday, June 10 stargazing to a group of senior citizens who had come all the way from Hoffman Estates to historic Trantina Farm on 151st Street.

"I'm a bit concerned about that one cloud there," he said as he scanned the nighttime sky. "But if it drifts away, and the weather cooperates - and that's a big 'if' - we'll get a good view of three planets tonight: Jupiter, Mars and Saturn.

"No, wait, make that four. Anyone know the fourth planet we'll see tonight?" he asked, as his audience shrugged their shoulders. "Look down between your toes. It's Earth."

The seniors smiled and chuckled at the old astronomy joke. In total, several hundred men, women and children came to witness celestial bodies at the two-hour event.

The stargazing celebration was hosted by the Village of Homer Glen and Homer Township. It was coordinated by the Homer Glen Environment Committee, with assistance from the Homer Glen Emergency Management Agency and Will County School District 92. Since 2008, the twicea-year events have attracted more than 2,500 visits.

At the center of the event were about a dozen astronomers from three groups: the Kankakee Area Stargazers, the Naperville Astronomical Association and the South

Group. They brought telescopes of various sizes and abilities, and people stood in line to get a glimpse of the heavens through their viewfinders.

"This is fun, but it's also educational, especially for kids who read about the stars and planets in school but usually don't get to actually see the planets," said Lockport resident Jim Gandurski, there with his wife, Trecia, and children, Jaysic, 11, and Kalina, 8, all looking at the moon through a viewfinder. "In a way, you could say it's an outdoor classroom."

Some of the youngest children seemed convinced they could see the sights without telescopes.

"Mommy, is that Mars?" asked Homer Township resident Chase Hansen, 6, as he pointed west. "It's red, and it's bright."

His mom, Tracy, broke it to him gently. "No, honey, that's not

as she looked at the red light flashing high atop a Lockport water tower a mile or so away.

Tracy also said she felt a certain wonderment when using the telescopes.

"What I find interesting about this event is how it's like a time machine," she said. "You look through a telescope and see a galaxy that's several million light years away. Then you realize you're looking at a galaxy as it existed when dinosaurs roamed the Earth. That's amazing when you ponder it."

The astronomers in attendance appeared to enjoy the event as much as anyone else.

"Astronomy is something you love to do and something you love to share with others," said Chris Trzeciak, an information technology disaster recovery specialist who grew up in Evergreen

West Astronomy Observers Mars," she said with a smile Park and recently moved to Homer Glen. "There's a lot of 'wow,' a lot of, 'Hey, come here, you've got to see this."

> One reason he said he moved to Homer Glen is darkness, which is something treasured by the community. The Village has taken actions to minimize light pollution and is the first community east of the Mississippi River to earn a "Dark Sky Community" designation from the International Dark Sky Association.

Its 2007 outdoor lighting ordinance has served as a model for other communities

"That's a real feather in Homer Glen's cap," added Hopkins, a retired teacher from Plainfield. "If you want a view of the skies as clear as you'll get here, you'd have to drive about 75 miles away, down I-55. For a community so close to Chicago to achieve that designation is Mike Giannoni looks through a telescope during the

stargazing event hosted at Trantina Farm on Friday, June 10, in Homer Gien. PAUL BERGSTROM/22ND CENTURY MEDIA

impressive." But the feather is not something Homer Glen

takes for granted, added Joe Turrise and Gary White, both members of the Village's Environment Committee.

"This is an issue we address almost continuously, in one way or another," Turrise said. "We're going back and forth with the State right

ing will be needed at intersections after 159th Street is widened. We're also concerned about the light coming from the new warehouses in Lockport, right over there on Gougar Road. In Homer Glen, we don't want and won't accept the kind of light pollution you see in Chicago and some of these other towns."

now over how much light-





Monday, Sept. 26: Congresswoman Tammy Duckworth posted a picture of her daughter at prepreschool at Willow Recreation Center and tagged HE Parks.

Facebook



Twitter



You Retweeted

Tammy Duckworth @TammyforlL · Sep 28 Abigail's first day of play school (pre-pre-school) at @HEParks. Learning how to count \$\$\$ #MoneySmarts





Elgin's Marta Krakowski learns to love tennis from dad, a Polish immigrant



Marta Krakowski returns a serve as a freshman last season for Elgin. Krakowski, who took a 24-0 record to the state meet last year, has taken over at No. 1 singles for the Maroons. (Andy Krakowski)

By Joshua Welge

Elgin Courier-News

SEPTEMBER 12, 2016, 1:32 PM

arta Krakowski has two worlds, and the connection is tennis.

The only child of Polish immigrants, the Elgin sophomore speaks her parents' native language at home. On Fridays, after tennis practice, she goes to a Polish school for three hours of language practice.

Both generations, though, are fluent in tennis.

Krakowki's dad, Andy, took up the sport when he came to the U.S. in his 20s. He passed on his love of tennis to Marta, starting her at age 7.

"He's my coach," Krakowski said. "He's always watching and correcting."

Job well done, dad.

Coming off a sensational freshman year that saw Krakowski go 24-0 before state, she's a clear-cut No. 1 for Elgin with the graduation of four-time state qualifier Dahlia Keonavongsa.

"The biggest thing is not everybody is going to be up at her level — she has to challenge herself," Elgin coach Phet Rattana said. "She is so much above most everybody else. Not only on my team, but the area."

Krakowski is, indeed, now on an island for Elgin.

Keonavongsa was her mentor, and she was also her practice partner. Now it's up to Rattana to hit balls with his No. 1. Krakowski has to follow her own lead and push herself.

On top of that is the challenge of playing at No. 1 singles. Krakowski was kept at No. 2 all last year.

Krakowski dropped her first match this season to Jacobs' Haley Steinkamp, but hasn't lost since.

"It's definitely a little more pressure," Krakowski said. "I have to be awake and more consistent and hit the ball harder to keep points shorter."

Krakowski received a bit of a rude welcome to playing against the elite at state last year.

Unbeaten coming in, she fell ill that week. Struggling with sickness, she dropped her first match at state. Krakowski doesn't make excuses.

"It was an experience to see how they play," Krakowski said. "I just wasn't playing my best tennis. Losses are good for you. I wasn't expecting to go undefeated."

Krakowski's bread and butter are her ground strokes, with impeccable footwork that puts her in proper position.

It's her serve that she's worked to improve. She had more double faults as a freshman than her coach would have preferred, and she needed to tweak her second serve.

"My serve was inconsistent," Krakowski said. "I'm trying to work on placing the ball. I need to end points as quickly as I can."

Krakowski, who started to play USTA at age 9, works with her dad at Prairie Stone Sports and Wellness Center in Hoffman Estates.

The two keep at it daily, and even did so during a trip overseas this summer.

Visiting Poland with her parents, Krakowski practiced with her dad on clay courts close to her grandparents' home.

"The ball goes a little slower on the clay courts, so I have more time to react," Krakowski said. "I try to be more consistent, do what I do over here. We put more time on my forehand, changing things up a little bit."

Joshua Welge is a freelance writer for The Courier-News.

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This article is related to: Elgin

Daily Herald

Entertainment posted: 9/21/2016 6:00 AM

Fairs & fests: Pumpkinfest, Apple Fest, Ale Fest, Barkapalooza and more



Kids can run through the corn maze during Pumpkinfest at Didier Farms in Lincolnshire. *Daily Herald file photo by Gilbert R. Boucher II | Staff Photographer*

This weekend

Long Grove Apple Fest: 11 a.m. to 11 p.m. Friday, Sept. 23; 10 a.m. to 11 p.m. Saturday, Sept. 24; and 10 a.m. to 6 p.m. Sunday, Sept. 25, at Old McHenry and Robert Parker Coffin roads, Long Grove. Live music on the main stage, including Sixteen Candles at 9 p.m. Friday, ARRA at 7 p.m. and 7th Heaven at 9 p.m. Saturday, Bella Cain at 4 p.m. Sunday. Applebased fare, family activities and more. \$5; free for kids 12 and younger. Free for all ages from 11 a.m. to 2 p.m. Friday. longgrove.org/festivals/apple-fest (http://longgrove.org/festivals/apple-fest).

Furlong Fest: 1 to 11 p.m. Friday, Sept. 23; noon to 11 p.m. Saturday, Sept. 24; and noon to 8 p.m. Sunday, Sept. 25, at Arlington International Racecourse, 2200 W. Euclid Ave., Arlington Heights. Horse racing, food, live music and more. "American Idol" winner and Mount Prospect native Lee DeWyze performs at 8:30 p.m. Saturday. Admission: \$5; free for kids 12 and younger. VIP tickets to meet DeWyze cost \$40. furlongfest.com (http://furlongfest.com).

Harvest & Harmony Fest: 4 to 9 p.m. Friday, Sept. 23, and 11 a.m. to 9 p.m. Saturday, Sept. 24, along Dean Avenue, between St. Johns and Roger Williams avenues, and in Jens Jensen Park, Highland Park. Outdoor music fest features performances by Sam Llanas, formerly of the BoDeans, and Chicago native Michael McDermott. Free. facebook.com/raviniadistrict.highlandpark (http://facebook.com/raviniadistrict.highlandpark).

Glendale Heights Oktoberfest: 5 p.m. to midnight Friday, Sept. 23; noon to midnight Saturday, Sept. 24; and noon to 10 p.m. Sunday, Sept. 25, at Camera Park, 101 E. Fullerton Ave., Glendale Heights. German food and beer, live entertainment, a pumpkin patch and vendors selling German products. \$5 for adults after 4 p.m.; free for kids 16 and younger. glendaleheightsoktoberfest.com (http://glendaleheightsoktoberfest.com).

Huntley Fall Fest: 5 to 11 p.m. Friday, Sept. 23; 10 a.m. to 11 p.m. Saturday, Sept. 24; and 11 a.m. to 7 p.m. Sunday, Sept. 25, at Deicke Park, 12015 Mill St., Huntley. Carnival, concerts, car show, model train display, pancake breakfast, food vendors, beer garden, kids' area, scarecrow building, tractor show, petting zoo, pony rides and more. Fireworks at 8:45 p.m. Saturday. Free. huntleyfallfest.com (http://huntleyfallfest.com).

Downtown Elgin Pub Crawl: 6 to 10 p.m. Friday, Sept. 23, at bars, restaurants and cafes in Elgin. For \$15, those 21 and older receive an official Pub Crawl Report Card Passport and T-shirt, drink specials, cartoon costume contests, kid-themed activities for adults, passport raffle prizes and a night of playtime. downtownelgin.com (http://downtownelgin.com).

Uncorked and Untapped Fundraiser: 7 to 10 p.m. Friday, Sept. 23, at the Bridges of Poplar Creek Country Club, 1400 Poplar Creek Drive, Hoffman Estates. Fundraiser for Friends of Hoffman Estates Park District. Wine and beer paired with food, live entertainment and Reverse Raffle. \$25-\$30. heparks.org (http://heparks.org).

Woodstock International Film Festival: Friday through Sunday, Sept. 23-25, at the Woodstock Theatre, 209 Main St., Woodstock. 14th annual film fest features five art and foreign films. \$6 matinees/seniors, \$8 evening. classiccinemas.com (http://classiccinemas.com).

Deerfield Harvest Festival: 8 a.m. to noon and 5:30 to 9 p.m. Saturday, Sept. 24, at Park Avenue and Deerfield Road, Deerfield. Kids' activities at the farmers market include Touch-a-Truck, apple bobbing, balloon creations, face painting and more. Evening events begin at 5:30 p.m. and include a bags tournament, live music, food, beer and wine (for ages 21 and older) and more. Free. (847) 945-5000 or deerfield.il.us (http://deerfield.il.us).

Didier Farms Pumpkinfest: 9 a.m. to 6 p.m. daily from Saturday, Sept. 24, through Monday, Oct. 31, at Didier Farms, 16678 Aptakisic Road, Lincolnshire. Hayrides, camel rides, Animal Land Zoo, parakeet exhibit, Pumpkin Playland, pig races and more. Free, but activities require tickets. didierfarms.com/pumpkinfest (http://didierfarms.com/pumpkinfest).

24th Annual Farm Heritage Festival: 9 a.m. to 4 p.m. Saturday and Sunday, Sept. 24-25, at the Lakewood Forest Preserve, on Route 176 west of Fairfield Road, just east of Wauconda. See antique tractors, cars, steam engines and other farm machinery. Daily tractor parade at 1:30 p.m. Petting zoo open from 11 a.m. to 4 p.m. Also, sheep herding and threshing demonstrations, live music, wagon and barrel train rides, crafts and more. \$10 adults; \$5 seniors (ages 55 and older) and kids 4-17. Two-day weekend pass costs \$15 for adults, \$7 for kids and seniors. Free for kids 3 and younger. Save \$1 on admission by purchasing an advance ticket online or by downloading coupon. (847) 968-3400 or lcfpd.org (http://lcfpd.org).

Randall Oaks Fall Festival: 9 a.m. to 4 p.m. daily from Saturday, Sept. 24, through Sunday, Oct, 30, at Randall Oaks Zoo, 1180 N. Randall Road, West Dundee. Hay maze, corn bin play area, fall treats for purchase and face painting from 9 a.m. to 5 p.m. for \$3-\$5 and pumpkins for a charge. On weekends, bonfire from noon to 5 p.m. and hayride for \$2. With some exceptions, activities included with zoo admission, which is \$3.25 for residents; \$4 for nonresidents. Free for kids younger than age 2. (847) 428-7131 or dtpd.org (http://dtpd.org).

Art in the Barn: 10 a.m. to 5 p.m. Saturday and Sunday, Sept. 24-25, on the grounds of Advocate Good Shepherd Hospital, 450 Route 22, Barrington. 42nd annual juried art festival with more than 175 artists, entertainment, food,



Oakton offers business class taught in Spanish

Submitted by Oakton Community College

Oakton Community College has announced its first business class taught entirely in Spanish, a language spoken by more than 410 million people as their native tongue.

Introduction to Business (BUS 101-050) covers topics related to business and economics in the United States Brad Wooten said this is the first time enroll." and globally. It demonstrates the key the college is offering a credit course in

bilities of commerce.

The 12-week course meets from 4:30 to 6:30 p.m. Wednesdays starting Sept. 28 at Oakton's Des Plaines campus, 1600 E. Golf Road.

Dean of Social Sciences and Business

components of a business plan, as well a career program in Spanish, the second the hands of Associate Professor of Busias the ethical, legal and social responsi- most spoken language in the world and the United States.

"We recognize the demographic of Oakton's district and are meeting the needs of our community's high percentage of native Spanish speakers," he said. "Students must be fluent in Spanish to , knowledge."

.Wooten added the new offering is in or



SECTION 5

ness Lisa Cherivtch, who spent the past semester teaching abroad in Seville, Spain. "Lisa is an outstanding and dynamic instructor," said Wooten. "She brings real world experience to Oakton, and students will benefit from her

For details, call (847) 376-7123 email - lcherivt@oakton.edu.

about

An Evening with Mr. and Mrs. Lincoln

• 2 p.m. Friday, Indian Trails Public Library, 70 W. Dundee Road, Buffalo Grove. The Lincolns, played by Max and Donna Daniels, will share stories from courtship, to the presidency, to the struggle to hold a nation together during the Civil War, Registration required at www.itpld.org. Free.

Uncorked & Untapped

• 7 p.m. Friday, Bridges of Poplar Creek Country Club, 1400 Poplar Creek Drive, Hoffman Estates. Drinks paired with food at a fundraising event for Friends of HE Parks. Live entertainment, reverse raffle. \$25 in advance. \$30 at the door. For details, visit www.heparks.org.

Author, Pianist William Tuttle

• 7 p.m. Friday, Countryside Church Unitarian Universalist 1025 N. Smith Road, Palatine, The writer, educator, pianist, composer and inspirational speaker will play piano and speak about his best-seller. "The World Peace Diet." Information about Tuttle is at www.willtuttle.com. Suggested donation of \$5-\$10

Pumpkin Fest features fall family fun

Daily Herald

Submitted posted: 10/4/2016 8:50 AM

Pumpkin Fest features fall family fun



Courtesy of Hoffman Estates Park District

Submitted by Hoffman Estates Park District

The Hoffman Estates Park District presents its annual Pumpkin Fest from noon to 2 p.m. Saturday, Oct. 15, at Vogelei Park in Hoffman Estates. The event is free and features live music by the country band Wild Daisy.

Families will enjoy pumpkin decorating, which is also free. The park district is collecting nonperishable food items in lieu of a fee to decorate a pumpkin.

In addition, kids will enjoy inflatables, face painting, balloon artist,

crafts and more.

For details visit heparks.org (http://heparks.org) or call (847) 885-7500.

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Daily Herald

Submitted updated: 9/8/2016 7:32 AM

Wine Event Fundraiser to Benefit Local Kids

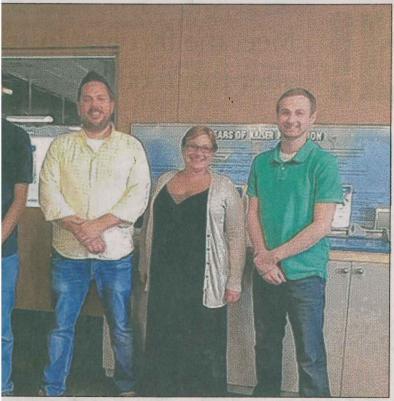


Mayor McLeod and attendees at the 2015 Uncorked & Untapped event. The 2016 event will take place on Sept. 23.Hoffman Estates Park District

Hoffman Estates Park District

The Friends of HE Parks foundation will hold its annual Uncorked & Untapped wine and beer event on Friday, Sept. 23 from 7 to 10 p.m. in Hoffman Estates. Attendees will enjoy a selection of wine and beer paired with delicious dishes at the event that takes place at the beautiful outdoor gazebo venue at Bridges of Poplar Creek Country Club. Live entertainment will be featured along with the popular and unique Reverse Raffle. All money raised supports the foundation's Scholarship Fund to help local kids attend camp, take swimming lessons, participate in youth sports and much more.

Here's how the Reverse Raffle works: The Grand Prize is \$2500. Ticket holders have a 1 in 300 chance to win with only 300 tickets being sold at \$20 each. Tickets will be randomly drawn until only 5 tickets remain. At that time, those ticket holders will be asked to come to the board where they will be asked if they want to "Split the Pot" or continue to draw tickets. If they do split the pot, then the raffle is over and the \$2,500 is divided between 5 winners. If they decide to continue to draw, the remaining 4 participants will be asked if they want to "Split the Pot" or continue to draw tickets. The process will be repeated until there is a vote to Split the Pot which will end the raffle drawings or a final winner emerges. There must be a majority vote to Split the Pot -- a tie vote will be an automatic draw. Additional raffle prizes will be drawn from the "losing" tickets.



from Conant High School at Big Kaiser.

COURTESY OF DISTRICT 211

211 summer internships students and community



Wine event fundraiser benefits local children

Submitted by Hoffman Estates Park District

The Friends of HE Parks foundation will hold its annual Uncorked & Untapped wine and beer event from 7 to 10 p.m. Friday, Sept. 23, in Hoffman Estates.

Attendees will enjoy a selection of wine and beer paired with dishes at the event that takes place at the outdoor gazebo venue at Bridges of Poplar Creek Country Club.

Live entertainment will be featured along with the Reverse Raffle. All money raised supports the foundation's Scholarship Fund to help local kids attend camp, take swimming lessons, participate in youth sports and more.

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For information and for tickets, visit heparks.org or call (847) 885-7500.

• Submit 'Your News' at www. dailyherald.com/share.



SUBMITTED BY HOFFMAN ESTATES PARK DISTRICT Mayor McLeod and attendees at the 2015 Uncorked & Untapped event. The 2016 event will take place Sept. 23.

Hard Health & Fitness Flaky people This way and the art the art of a star the art o

Be happy and healthy.

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>REC, FACILITIES, ICE, C&M DIVISION</u>

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop performance measurement system to	(ICE) Evaluate DROP IN ice time programs	С	Public skate – when weekend times were
evaluate value in programming structure	– freestyle, private hockey, public skate, and		offered attendance has greatly reduced. All
(short term)	drop in hockey time. Time adjustments for		other DROP IN programs are very healthy.
	alternate programming options will be		Staff will continue to evaluate this on a
	considered. Complete by the end of Q2.		quarterly basis balancing ice program demands
			and the ability for drop in ice times. Minor
			adjustments will take place in the Fall.
			Schedule appeared to operate efficiently
			with regard to ice availability and time
			allowed during the previous quarters.
Expand Marketing communications with the	(FAC) Develop interactive contests to	С	Staff conducted a member appreciation week
use of social media and mobile applications.	enhance member retention. Utilize social		during the first quarter which was well
(short term)	media to promote monthly events and		received from participants. Staff will be
	contests. TC/WRC. Develop contests and		working with C&M in Q2 to utilize social
	begin offering in Q1, Q2, Q3 & Q4. Offer 4		media more to promote these initiatives/
	contests by the end of Q4.		opportunities and 50+ has a new dedicated
			Facebook page.
Develop plans to renovate Chino Park to meet	(REC) Research the possibility of adding	NB	
community needs (short/mid-term)	Community Garden Plots to Chino Park.		
	Research the possibility of working with the		
	village on this as a joint program. Determine		
	a number of plots if the ROI suggests that it		
	is a feasible project by Q2. Make		
X (1 111 1) (C	recommendation in Q3.	0	
Improve the overall health outcomes of	(DIVISION) Research, improve and expand	C	Staff has been working with outside providers
programs offered (annually)	on recreation, service and programming		i.e. Harper College, Kids First, Higgins
	opportunities. Benchmark other		Outreach Center and is currently in the process
	organizations that are providing programs		of researching other trending opportunities to
	and services that are on the uptrend in		enhance the programming opportunities. Staff
	specific areas. Each department should		has worked extensively to benchmark and best

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

3Q2016 Goals: Rec, Facilities, Ice, C&M

	benchmark 2 new programs/services by Q3.		practice opportunities as it relates to the potential north side renovation, programming,
			rentals, ELC expansion, etc. and off-ice training in Q1. Part of this process is looking at maximizing space utilization and
			prioritization. Staff is currently working with
			Harper College to solidify a final agreement to provide a location for the college to provide off
			site continuing education and recreational
			programs for the both their participants, our residents and guests.
			Harper College began offering Yoga, Tai
			Chi & Fencing classes at WRC. Intro to Banjo is being held at TC. Pickleball
			continues to see new park district interest.
			The latest is Elmhurst. HEPD 50+ has added a designated beginners' session on Mon,
			Wed & Fri to help bolster its program.
	(FAC) Increase the number of health &	C	Staff is researching new fitness trends, while at
	wellness programs to the community. Develop 5 new programs and have 2 new		the same time offering services as outreach to the Higgins Educational Center. Staff is
	successful programs running by Q4. Create		working with Harper College to provide the
	new programs to replace phased out fitness programs by Q4.		district as an off-site programming location with various health and wellness programs
	programs by Q4.		included in the inventory of those proposals.
			Please refer to the goal above for additional
			programming opportunities established with Harper College.
Expand facility based special events that	(REC) Offer additional quality special	С	Currently the 50+ opens their space for
promote greater facility usage (annually)	events/activities with local partners and/or new partners. Offer 3 new partnered		specialty groups on Sundays on a bi-monthly basis. Staff is working to provide additional
	events/activities that run with at least the		programming through a new partnership with
	minimum number of participants.		Harper College. Staff is also meeting with the
			village to discuss a joint special event and programming based on the current demand,
			while pooling resources. Staff has been
			working with the Diversity Committee in
			partnering with Party in the Park, they will be helping to add additional entertainment and

			new ethic food vendors, currently the working relationship has been very positive and staff is thinking these new added additions along with the partnership will provide even more value to an already successful event. The goal is to attract even more participation. 50+ continues to partner with local business and organizations to sponsor and present varied programming during their brown bag lunches. This is another example of a partnered service.
	(REC) Research & develop one new special event to incorporate into 2017 budget. Recommend new special event to incorporate into 2017 budget by Q2.	IP	Staff is currently working on this opportunity to determine when and what event would fit well into the current schedule. Adding the Unity Day component into the Park and the Park schedule has been a successful new venture.
Create recreational programs and opportunities to target underserved "demographic populations" (<i>annually</i>)	(REC) Increase the number of demographically targeted programs. Offer 2 new programs by Q4.	С	50+ added 2 chair-based exercise programs for less physically abled. Staff is also working with outside contractors to offer targeted programs that are not currently listed in our program inventory list, i.e. ultimate Frisbee, dodgeball and kickball. 50+ has also added a third chair-based exercise class, Ageless Grace, and a chair balloon volleyball exercise program.
	(REC/C&M)) Partner with Hoffman Estates Police Department for National Night Out. Create a large community outreach program at 1 HEPD location. Hold event in Q3.	С	Staff will be partnering with the HE Police Department again this year. The intention will be to host the event again at SFAC. The village and park district were very happy with the attendance and the ability to share this message through this venue. Staff worked with HEPD to promote National Night Out, which was held at a Park this year.
Evaluate facility space utilization to accommodate growing programming needs. (<i>mid-term</i>)	(DIVISION) Evaluate and work with Williams Architects to create a study to determine the direction with the north side of the Triphahn Center and Off Ice Training program. Complete direction by Q4.	С	Staff has been meeting with Williams Architects on numerous occasions. A presentation was made to the committee as a whole that was well received in March. Staff will continue to work with them and look at the transition plan/schedule. Staff developed the

			final transition plan for both the off-ice training and north side renovation schedule with Williams and Associates which will start in November.
Develop program life cycle model for all programs to assess meeting community needs and desires (<i>short/mid-term</i>)	(DIVISION) Develop a systematic approach to identifying trends in the different industries as it relates to customer preferences. Benchmark 3 state and national recreation agencies. Obtain at least 2 models to compare by Q2. Develop recommendations by 3Q on programs to phase out in 2016/17.	NB	
Expand specialized programming opportunities that utilize partnerships and contractual agreements (<i>mid-term</i>)	(DIVISION) Contact local colleges to establish partnerships for additional programming, i.e. Harper College, Judson University, Roosevelt, etc. Contact colleges by Q1; develop 1 new partnership with a local college and/or university.	С	Communications have continued with Harper College. They are excited about the space our facilities have to offer for various non- accredited classes. Staff is currently working to develop a contractual agreement and start scheduling space, based on supply and demand. Communications continue with all of these colleges/universities. Currently the team is finalizing an agreement with Harper College for off-site programming at HEPD facilities. The agreement with Harper College has been finalized & classes have begun. They are running Yoga, Tai Chi & Fencing classes at WRC & Intro to Banjo at TC.
	(REC) Increase the number of programs offered to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace all phased out programs by Q4.	IP	Staff is reviewing current programs and enrollment numbers. Adding two new camps to bridge the gap between camp and the start of school. Wiffle Ball- For the Spring of 2017 HEPD with offer a Wiffle Ball league that will be contracted out to WAKA. Q4
	(REC) Research opportunities to offer a Fall Boy Scouts Skills Challenge Course at Fabrini Park. Complete by end of Q3, if applicable institute at end of 2016.	IP	Staff is currently working with two boy scouts on their eagle scout project(s). Staff has also developed a climbing program at PSS&WC specifically for scouts as a challenge for their ability to obtain certain scout badges.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand Marketing communications with the use of social media and mobile applications <i>(short term)</i>	(FAC) Work with C&M to develop and integrate a fitness member survey, to assess member's needs for TC and WRC Fitness Centers. Q1-Develop survey Q2&Q4 - Administer survey	IP	C&M has developed the survey. It will be distributed in Q4.
Develop brand identification and tagline to increase community awareness of District parks, programs, facilities and services (<i>mid-</i> <i>term</i>)	(C&M) Develop an easy, quick, but quality online survey to measure customer satisfaction for special events and programming.	C	The new tagline and updated brand identity is complete. Staff will be implementing in Q4 a social media contest to promote the brand, which will run through Fall 2017. Online survey for Party in the Park is completed.
Develop plans to meet increased program needs of 50+ population.	(C&M) Measure satisfaction with the overall quality and user-friendliness of the website particularly as it relates to registration and a means for communication. Create an ongoing online short survey by Q3, no more than 12 questions, implement in Q4.	С	One successful example of this user- friendliness is the 50+ newsletter which averages a 40% open rate. HEPD Online survey is in place. Survey results regarding online registration is that it is difficult – Ease of Registration scored 1.7 out of 4. We are limited by Rectrac's online registration; it is not flexible to changes.
Expand Pickle ball opportunities and evaluate need for additional courts.	(REC) Partner with the Village of Hoffman estates and the Hoffman Estates Chamber of Commerce to start our "Providing a community for lifelong living" initiative. HEPD- recreation and activity, VOHE – health screening and services; HECC – resources for 50+ needs. Complete by Q4.	SC	Pickle ball courts will be painted during the refinishing of TC's gymnasium. We will work to provide more structured play and possibly a league. The 50+ programming continues to provide additional programming in various areas including partnerships with the VOHE and the HECC.
Educate parents regarding the child development benefits in our programs and services.	(REC) Evaluate the expansion of Pickle Ball courts to Victoria Park during 2016 resurfacing project. Complete by Q3 if applicable.	С	Planning and Development Director Buczkowski will be adding pickle ball court striping to the tennis court resurfacing project at Victoria Park in 2016. This will offer additional opportunities to play pickle ball while at the same time not affect the tennis court users. This was completed on June 20th
Utilize best practices to maximize operational efficiencies as a District <i>(annually)</i>	(REC) Provide training for preschool aged children on our new Handwriting Without Tears learning curriculum and DHS update trainings for State families. Complete by Q3 – Handwriting with Tears Orientation Complete by Q2 and Q3 – DHS Orientation	C	Staff attended Handwriting Without Tears Training in February.

(ICE) Complete ice compressor rebuild.	С	Will be completed within the planned capital replacement schedule. Due to the planned shut down in 2016 this project was moved up and completed in December of 2015 and
		will be completed again in 2017. This is an annual program so the shutdown meant there was no need to complete the project in 2016.
(FAC) Purchase Fitness Equipment and/or move fitness equipment from PSS&WC. Complete by Q4.	SC	The Life Fitness synergy fitness equipment has been received at PSS&WC within Q1. Additional fitness equipment will be assessed moved and/or purchased for all facilities by Q4. PSS&WC has purchased new spin bike monitors which provide feedback regarding speed, cadence, and distance. Additional equipment for PSS&WC will not be purchased within 2016 and will be assessed for the 2017 fiscal year. WRC & TC are in the process of receiving quotes to purchase a Treadmill for TC and a recumbent & upright bikes for WRC.
(FAC) Replace interior carpet and tile in rooms 2, 3, 4 and the general conference room at WRC. Complete by Q4.	IP	Quotes have been obtained for rooms 3, 4 & the meeting room. Parks Dept. will be installing carpet and tiles in room 1 & 2 when time allows, prior to Q4.
(ICE) Replace and rebuild cooling tower and tube condenser. Complete by Q3.	С	The start date is set for a June 4 shutdown; during that time these items will be replaced and rebuilt. Programming, ice and building schedules are reflective of this timeline and change. The project started in June and continues to take place into Q3; currently the project is going well and remains on schedule. During this time staff is also painting, repairing flooring and enhancing the whole lower level so when the ice is rebuilt and back in place the center overall will have a fresh new look. Completed in July
(FAC) Replace vinyl tile in the Vogelei Barn. Complete by Q4.	IP	Staff is obtaining quotes to purchase the tile for Vogelei Barn lower level, washrooms & office space on the upper level.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand specialized programming	(ICE) Institute new USFS High School	С	USFS is changing their lesson format to
opportunities that utilize partnerships and	skating program. Staff will be meeting with		include high schools. Staff will address with
contractual agreements (mid-term)	area high schools with regard to the program		schools once the information is released in
	and how to become involved. Complete		April and institute in the Fall Q4.Staff met with
	meeting by Q1; if feasible implement by Q3.		members of USFS. There has been a complete
			program change on a National Level. These
			changes start at beginning level and the high
			school program appears to not be a USFS
			program. Staff will continue to monitor the
			program changes.
	(REC) Partner with the Village of Hoffman	NB	Changing of staffing for both VOHE and
	Estates block party coordinator to add a		HEPD has not permitted for this partnership to
	recreational component in their block party		begin.
	scheduling. (Ex. various contests, sound		
	system with dance along options). Q1 –		
	Schedule a meeting with VOHE coordinator.		
	Participate in 50% of the block parties with		
	this new recreational component by Q3.	50	Norman and a second to second the second to second
	(REC) Work collaboratively with other	SC	New partnership with Village on Harvest
	groups within our community to offer value added services. Offer one and/or add on to		Luncheon serving 50+ population. Other opportunities are also still being evaluated.
	one special event by Q4 that incorporates the		Partnered with D15 for field trip transportation.
	Village and Chamber.		50+ has begun discussions with NWSRA re:
	V mage and Chamber.		reserving a couple of exercise class slots for
			its clients.
	(REC) Program outdoor sport adventure	С	Currently offering Outdoor Adventure program
	programs at various parks. Expand LL Bean		with DEA in the summer brochure. Staff has
	partnership with Paddleboard to include		expanded and developed a very successful
	kayaking and canoe training. Add additional		indoor archery program and will have a
	archery programs and research cycling		temporary programming site outside for
	programs. Complete by end of Q2		2017, which is part of the Eagle Scout
			project for 2016.
Expand facility based special events that	(FAC) Work with C&M to develop ways to	IP	Currently the C&M Supt. is working with the
promote greater facility usage. (annually)	utilize social media to promote community		various departments to promote and engage
	centers, (membership, rentals and personal		participation in these areas. As The new social
	training). Work with C&M in Q1, create		media associate position is filled again this will
	measures in Q2 and determine if results were		enhance and be even more prevalent in all

District Objective 3: Connect and engage our community

	successful in Q4.		facets of the district operations.
Expand Marketing communications with the	(C&M) Utilize video on web and social	IP	Pickle Ball – Jan 4 – Feb 1
use of social media and mobile applications.	media to engage and educate the community		Dreaming of Summer – Feb 1-Feb 23
(short term)	on green, social equity and health and		Pot of Gold Climb – Feb 23- March 18
	wellness. Develop at least one new video		Spring Registration – March 18-Apr26
	each month, create 12 total by end of Q4.		Summer Registration – April 20-May 24
			Sum Sum Summertime – May 24-June 9
			Party in the Park - July 18-Aug 6
			Summer Campers Wrap Up 2016 – Aug 7-15
		ID	Come to Pumpkin Fest – Aug 15-Oct 17
	(C&M) Measure the attrition rate of mobile	IP	Currently the department measures the use of
	application users. Determine a baseline by		the mobile application. By the end of Q4 the
	end of Q2; decide if this application is of		department will decide if that is a quantifiable
	value at that time.		and useful measure for growth. Use has been
			growing all year, but in August we saw a
Increase volunteer involvement in District	(DIVISION) Benchmark other volunteer	SC	decline in users for the first time.Staff is currently working on ways to increase
		sc	the amount of volunteer opportunities, while at
operations (annually)	program to determine appropriate measures as it relates to levels of volunteer		the same time researching new ways to engage
	engagement. Determine a number of hours		more participation. C&M: Volunteer
	per year as a baseline by Q4. Increase		opportunities are listed on website. Benefits
	volunteer participation as a district in hours		of volunteering are promoted in Park
	by 2% from 2015.		Perspectives, web articles, final numbers
	by 270 from 2013.		will be reported in Q4.
Develop program life cycle model for all	(REC) Develop a formal special event total	NB	
programs to assess meeting community needs	attendance template that can also track	TID .	
and desires (<i>short/mid-term</i>)	demographic information that may be		
and desires (show mud-term)	important for targeted markets and/or event		
	ideas/decisions. Develop by end of Q2.		
Develop brand identification and tagline to	(C&M) Actively account for social media	SC	(Baseline/Jan) Followers:
increase community awareness of District	subscribers and increase engagement.		Facebook-(2,069) Aug 2,429 +17%
parks, programs, facilities and services (<i>mid</i> -	Increase engagement by 3%, by Q4.		Twitter-(630) Aug 713 +13%
term)			Google Plus –(11) Aug 19 +4%
			Instagram – (58) Aug 90 +55%
Create recreational programs and	(REC) Expand iCompete into an Elementary	IP	Met with the Principal of Hoffman Estates
opportunities to target underserved	School in D15 and potentially another D54		High School to also look to expand the
demographic populations (annually).	school. Q2 – propose to school districts		program to other areas over the summer in
	Q3 – Run program throughout school year		order to run the program year round. D15 was
			not available to meet to discuss this program.
			Will attempt to reconnect in August before

		school begins.
(ICE) Research and Develop a Hockey	С	Staff is currently in the process of developing
Mentorship program to families of Hoffman		this template. Due to the ice rink shutdown
Estates. Q1 – Develop program parameters		staff is moving the timelines to coincide with
Q3- Recruitment		the re-opening of this area. 3 Mentors are in
Q4 – Kickoff		place for the Fall/Winter season.

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain fund balance reserves (<i>annually</i>)	(DIVISION) Maintain minimum operating standards for all program areas. Complete by Q4.	SC	Staff is using budget activity analysis worksheets to make sure that each program and/or service offered maintains the appropriate ratios for the minimum operating standards.
Secure additional alternative sources of revenue to support financial goals (annually)	(REC) Reach out to special interest groups to provide contractual services to reduce costs while providing new programming and service opportunities for residents and guests. Partner with 2 new special interest groups to provide 2 new contractual services for programming opportunities. Complete by Q4.	С	Significant sponsorship opportunities are being researched for 50+, along with more conventional 50+ program fee structures, e.g., punch card system, while at the same time making sure costs are covered including direct and indirect expenses. Charging vendors for tables at annual Open House in August. \$1000 in revenue resulted. Partnering with Harper College to offer continuing education courses at HE Parks facilities. Harper will also advertise approved programs in their guides. The agreement with Harper College has been finalized & classes have begun. They are running Yoga, Tai Chi & Fencing classes at WRC & Intro to Banjo at TC.

District Objective 1: Achieve annual and long range financial plans

District Objective 2: Generate alternative revenue

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	(ICE) Evaluate offering a house league	C	It was determined that in house will have to
revenue to support financial goals (annually)	hockey program at Pine Park. Complete by		take place at TC. The influx of weather made
	end of Q1.		it unpredictable with regard to ice. Staff was
			able to use Sunday time to implement a new

			House League Program.
	(DIVISION) Measure the total net surplus in	IP	This is process that is monitored on an on-
	the 02 from 2015 to 2016. Complete by Q4.		going basis. Staff continues to monitor this net
			surplus goal.
	(FAC) Increase facility rental revenue by	IP	The Q1 and Q2 saw a 3% increase between
	across the district by a minimum of 3%, from		TC, WRC & Vogelei facility rentals as
	2015 to 2016. Complete by Q4.		compared from 2015 to 2016. Q3 continued to
			see over a 3% increase in facility rentals
			between TC, Vogelei & WRC.
Support Friends of HE Parks to expand level	(C&M) Promote the Giving Tree and other	IP	Giving tree in all marketing channels since
of financial support provided to District and	Friends of HE Parks events, programs and		January. This initiative has been included in
our residents for scholarships and special	services to the community. Utilize all		the marketing matrix which includes all
projects (annually)	marketing and communication channels,		channels as stated above. Giving tree and all
	increase overall exposure by 3% from 2015.		Foundation events are promoted in the entire
			District's marketing channels. Uncorked &
			Untapped event had record attendance and
			Reverse Raffle sales.
Achieve District annual budget to maintain	(DIVISION) Increase the revenue ratios and	IP	Staff continues to monitor all major program
fund balance reserves (annually)	reduce the expense ratios from 2015 to 2016.		areas. Each department head is using our
	Complete for 100% of all major program		budgetary cost analysis sheets that include
	areas by Q4.		direct and indirect costs to meet expense ratios.
Continue to evaluate and apply for grant	(C&M/REC) Increase the number of grant	C	The IAPD Power Play grant was submitted in
revenues to support District's operations and	seeking opportunities. Apply for 2 more		February. Applied for Bark in the Park grant
capital projects (annually)	grants in 2016 than in 2015, complete by Q4.		in June. Won Art in the Park grant \$2,500
			and Best Green Practices from IAPD in
			September.

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Perform a capacity usage analysis of facilities	(ICE) Continue to work with the SEARS	С	Staff worked with Sears in the winter months
(annually)	CENTRE regarding open ice options.		with regard to ice time because of the
	Connect quarterly meetings to determine		limitations of guaranteed time and the new
	availability. Complete by Q4.		developmental basketball team moving in.
			Staff believes ice time will become limited
			based on the facilities schedule as a whole.
			The Sears Center is no longer renting ice to
			organizations as they are now contracting

			with the Chicago Bulls for basketball.
	(ICE) Conduct a space analysis of the ice arena area – skate rental / party room/ Coaches area/ 3 office spaces. Ensure that space is being utilized to the optimum potential. Complete in Q1.	С	Storage options as well as spacing within the old Hockey Manager office are being utilized as additional locker room space for girls and boys teams and for coach's equipment to free up the coaches locker room. Areas in the back of the rinks will be utilized in the fall for additional shooting areas.
Secure additional alternative sources of revenue to support financial goals (<i>annually</i>)	(ICE) Evaluate the possibility of moving the Pine park ice rink to TC to add additional sheet of ice in the fall/winter. Complete by end of Q2, make recommendation in Q3.	C	The Off-Ice Training area has been the focus of staff time. Adding a rink to the TC lot creates a parking issue and seems to not be an option, after conducting the analysis with Williams.
	(REC) Increase program participation by 1% overall from 2015 to 2016. Complete by Q4.	SC	Staff is working to increase participation in all program areas; part of this initiative is to also add additional programs including ethnic based services that were identified in the CMP process. 50+ Tai Chi and Write It Now classes have experienced a greater than 1% increase in registration. As of September 1 st , ELC had 38 participants up from 34 participants last year.
	(FAC) Increase total membership sales at TC & WRC by 1% from 2015 to 2016. Complete by Q4.	IP	Currently TC and WRC are slightly behind by last year's net numbers but staff believes the dip can be attributed to the two new centers that have opened up in the region, i.e. Any Time Fitness at Barrington and Golf and Orange Theory Fitness at the corner of Golf and Roselle Rd. Staff will continue to monitor and be proactive with recruitment and retention. Going forward marketing efforts has been completed to enhance the membership at these two sites along with promoting the all district membership through PSS&WC. As with past new centers in the area we will usually see a dip but then rebound well once those facilities are established. That has been the direction and conclusions from previous centers opening in the area.

Reduce utility expenses in parks and facilities	(FAC) Research cost-cutting, sustainable	IP	As part of the bi-weekly monthly walk-
by converting to alternative energy sources	initiatives within the facilities that create		throughs with the Director of Recreation &
(annually)	energy efficient upgrades. Complete by Q4,		Facilities the facility managers and the director
	implement 1 new initiative during 2016.		will be looking for various opportunities as
			those weekly walk through's take place.

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance District signage to inform and	(C&M) Update district educational signage.	IP	Updating all signage with new info and new
educate guests. (short/mid-term)	Add to, revise and reprint (where necessary)		logos. Working with Parks to compete
	educational signs. Complete by Q4.		marquee logos. Busses remain, may be a
			2017 budget item.

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District Initiative 2: Utilize best practices

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operation safety	(SFAC) Facilitate Starguard lifeguard	С	Managers have recertified 25 returning
excellence utilizing procedures and best	recertification, new lifeguard training, and		lifeguards and will be hosting a new guard
practices to maintain PDRMA accreditation.	in-services to ensure all aquatic team		class in May. We are all registered with
(annually)	members meet or exceed program		Starguard and will be ready for audits as they
	requirements. Complete Starguard		occur. In June the managers held a new guard
	operational reviews of PSSWC and SFAC.		class that included 10 new lifeguards. Our first
	Plan aquatic trainings within Q1 and		review with Starguard ended in an elite status.
	complete 4 outside audits by Starguard by		Our final audit of the season was held on
	Q4. Pass 90% of all audits conducted by		August 13 and we received and Elite Status
	Starguard.		on the overall audit.
Utilize best practices to maximize operational	(FAC) Review the changing demands of the	IP	Staff continues to monitor space demands and
efficiencies as a District (annually)	facilities as the demographics and		usage. As space opens up based on program
	community continues to change. Review		participation and or participation numbers,
	schedules in Q1 & Q2 make any		classes are relocated based on size and space
	recommended changes in Q3, based on		demands. Facility managers are also renting
	participation numbers and demand.		space that has gone un-programmed and/or
			under-utilized.
	(FAC) Work with local vendors to obtain the	IP	Staff is currently working to set up meetings
	best pricing for our custodial supplies. Try to		with all departments to utilize joint purchasing

utilize mass purchasing amongst all facilities.	and mass delivery options as well.
	and mass derivery options as wen.
TC&WRC. Q1- Set up facility supervisor	
and head custodial Mtg. to identify supplies	
needed and potential vendors.	
Q1 &Q2- Obtain quotes from identified	
vendors. Implement changes in Q3 if able	
and the program is cost effective.	

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operation safety excellence utilizing procedures and best practices to maintain PDRMA accreditation. (annually)	(FAC) Provide Medic AED, CPR, First Aid Course educational training opportunities to all HEPD team. Establish HEPD as an independent training center, beginning in 2016. Confirm the establishment of HEPD as an independent training center within Q1. Offer quarterly trainings for all HEPD team members, 1/quarter. Educate 50% of all new hires.	SC	HEPD has been established as an independent training center. Three additional full time staff has been certified to be instructors to teach Medic classes for the district. The annual Medic staff training plan has been developed and promoted to staff. One Medic class has been offered in Q1, with 2 planned to be completed within Q3. Three classes have been offered within the first 2 quarters. A refresher class was also offered through Hoffman U. Additional classes have been planned for the remainder of the year. Medic classes continue to be offered throughout each quarter, with one being offered per quarter throughout 2016.
	(FAC) Achieve PDRMA accreditation process, achieving scores which meet or exceeds expectations. Complete PDRMA review within scheduled time frame for 2016.	С	PDRMA review has been scheduled at Seascape within the month of June. Preparation for the accreditation process has begun and will continue up to the point of the review. The PDRMA review will take place within Q3 and is planned for July. The PDRMA site visit was successfully completed within Q3 .
Develop additional programs and processes to support conservation, green initiatives (annually)	(ICE) Continue to look for ways to improve energy efficiency measures in the ice arena area. Complete 4 reviews by Q4.	SC	With the addition of new equipment to the ice refrigeration system. Staff is optimistic energy cost to TC should see a savings. An update will be in Q4. During the conversations as it relates to the

District Objective 3: Advance environmental and safety awareness

			enhancement this was a major goal/initiative for the idea of moving forward on the project. Staff was very focused on making this the primary objective outside of the general operating measures.
Provide educational programs and opportunities on environmental best practices (annually)	(C&M) Educate residents through the Park Perspective on renewable resources, environmental stewardship and satiability practices within our community. Complete by Q4.	C	The 2015 Annual Report was published in the Summer brochure. This information gives residents a snapshot of various renewable resources, satiability practices and stewardship programs the district completed over the past year. Fall Park Perspective includes articles on Playground Renovations, Benefits of Parks, Benefits of Walking, Zumba at HEC, GIS system and Unplug Illinois. Winter issue includes articles on new ice rink energy efficiencies; sponsorships, 2017 playground renovations, Foundation scholarship fund, Unplug Illinois, PSSWC's SYNRGY360 and importance of volunteers.

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue emphasis on cross-training and	(FAC) Provide ongoing training to service	SC	The first meeting was held on 2/11/16, these
ensure workforce readiness.	desk team members. Continue cross training		will be quarterly and 4 will be completed by
	new staff between TC & WRC. Combined		the end of Q4. This continues to be an on-
	Quarterly staff meetings and conduct 4 total		going initiative and these two facilities meet
	by end of Q4.		together at their quarterly meetings to insure
			on-going successful cross training, which has
			worked out well. A combined meeting with
			TC & WRC service desk staff was held on
			August. 31.
Promote furthering educational opportunities	(REC) Create a HE-Skills program for high	IP	Handbook currently being created. Staff
of staff by encouraging participation in	school volunteers and employees providing		attended a training April 20-21 ^{st.} and will
workshops, conferences and other educational	them specific training in workforce		continue this process during the Q3.
opportunities (annually)	readiness. A bi-monthly training will be		
	conducted as a part of this program. Q1 –		
	research topics/operations. Q2 – create		

District Objective 1: Develop leadership that ensures workforce readiness

	training calendar. Q3 – implement program		
	(DIVISION) Train front line service desk	SC	A company has been contacted and a proposal
	associates in upselling and cross selling for		is being reviewed to conduct this training to the
	all district programs and services. Complete		district. Staff has done a great job meeting
	in by end of Q1.		and exceeding this expectation, currently
			90% of the management team in the
			Facilities and Recreation department have
			completed the first phase/training with our
			outside contractor. Staff identified key PT1
			and PT2 team members at each touch point
			to champion these initiatives and help
			develop the program as well. This is the
			second phase of this program.
Continue to foster openness in communication	(ICE) Institute a 360 Assessment Program	С	The implementation of the Staffing Pattern
District-wide (annually)	for hockey and ice skating staff. To be used		through FinTrac will be utilized in this process
	for Quarterly staff assessments with		which will get underway in April/May. With
	compilation of information to be used at		the business dept. implementing new operation
	yearly reviews. Have in place by Q3.		processes this is moved to the fall. Staff
			schedules will be implemented into the Finn
			Trac system for tracking of hours in all
			areas of ice.

District Objective 2: Build organization culture based on I-2 CARE values			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continually expand and update Hoffman	(FAC) Provide CHEER customer service	SC	The annual calendar for the CHEER customer
University training curriculum to enhance	training and promote attendance of all new		service training has been developed and
workforce knowledge and readiness.	HEPD team members within first 3 months		promoted among staff. Two trainings have
(annually)	of employment. Provide 4 CHEER training		been scheduled for Q2. These training have
	opportunities by end of Q4.		been added to the Hoffman U schedule. The
			CHEER customer service training was offered
			in Q2, with 80 staff members in attendance.
			Additional CHEER training sessions are
			planned for Q3/4. A CHEER customer
			service training will be offered to all team
			members within Q4.
Promote healthy lifestyles through work	(DIVISION) Continue to strive to enhance	IP	The division as a whole meets monthly to
environment best practices (annually)	the internal work culture that remains honest		promote open communications between
	and ethical with principles that foster strong		departments, during which time participants
	integrity and trust. Complete by Q4.		are reporting attendance numbers and also
			discussing upcoming events/activities. Those

District Objective 2: Build organization culture based on I-2 CARE Values

all-division meetings also include district
updates and at least one team building activity
or presentation. All direct reports to the
Director of Recreation & Facilities meet on a
bi-monthly basis to discuss any current issues
and or updates to projects, action items, etc.

District Objective 5. I fomote continuous learning and cheodrage innovative timiking			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	(FAC) TC facility supervisor and Community	С	Staff continues to attend job specific training.
of staff by encouraging participation in	Center Manager, to attend and become more		The Facility team attended the IPRA Facility
workshops, conferences and other educational	involved in IPRA Facility Management		Management Section meeting on 04/06/16.
opportunities. (annually)	Sections. Complete in Q1 and Q4.		TC & WRC Managers will be attending
			IPRA facility section meeting on 10/14.
Continue to foster openness in	(C&M) Identify one new channel for district-	SC	The C&M department has identified one
communications District-wide. (annually)	wide internal communications. Complete by		new channel for district-wide
	Q2.		communications, Intranet; they will be
			reviewing this opportunity with the IT
			department.
Create and maintain succession plan to	(Division) Provide responsible leadership	С	During the annual review process within the
prepare employees for advancement and	opportunities to engage team members who		Recreation and Facilities department, team
prepare organization for personnel changes	are looking to advance their professional		members engaged in professional advancement
(annually)	careers within the organization. Complete		discussions; this continues to take place on a
	Monthly.		monthly basis.

District Objective 3: Promote continuous learning and encourage innovative thinking

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>PSS&WC</u>

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Develop wellness and fitness opportunities,	Status	Wellness opportunities have been offered
promote greater facility usage (annually)	services to engage customers and build	BC	through the fitness department and promoted
promote greater racinty usage (unnually)	rapport. Develop 1 new retention program		through the monthly wellness calendar. The
	in Q1.		new retention program will be offered within
			Q2.Wellness opportunities continue to be
			offered through the fitness department within
			Q2, which are being promoted through the
			wellness calendar. Retention programs are
			offered through the group fitness area in Q2,
			which continue as part of the monthly
			retention initiative which is part of the
			monthly wellness calendar.
			Wellness opportunities continue to be
			offered through the fitness department and
			group fitness department within Q3, which
			are being promoted through the wellness
			calendar.
Increase cooperative efforts with	Strengthen partnership opportunities with	SC	The partnership for fitness opportunities
neighborhoods and community associations	organizations, such as Alexian Brothers,		continued throughout Q1 with the Alexian Fit
on health related issues (annually)	AthletiCo and the Chamber to provide		Pals program. 2 classes have been offered, 1
	community based fitness programs and		youth/family fitness class, featuring interval
	services. Provide 2 fitness opportunities in		training, was offered in Q1. The class was
	the community in collaboration with		very well received. In addition, a partnership
	community partnerships by Q3.		with District 211 has begun, providing Zumba
			classes for the community at the Higgins
			Educational Outreach Center. The Zumba
			class for the Higgins Educational Center
			(HEC) continued throughout Q2, with over 15
			patrons attending classes on average weekly.
			The HEC team asked to have the session off
			for the summer season with plans to resume in
			for the summer season with plans to resume in

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

the fall. Classes are being provided again
for the fall season for the outreach
program for the HEC. Dance fusion classes
will begin within the month of October and
continue throughout Q4.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that promote greater facility usage (<i>annually</i>)	Provide innovative group fitness classes and special events.	C	The fitness department has planned and implemented a new group fitness class: TRX Circuit started 3/1/16. The fitness department has planned and implemented a new group fitness class: Fusion Yoga started 5/5/2016. The fitness department has introduced a new class format: Cross Train Challenge started 9/1/2016.
	Add 1 new class format and implement 2 retention events. Complete by Q4.	C	1 of 2 group fitness retention events has been implemented: March Madness Bracket Challenge running 3/16/16-4/1/16. 2 of 2 group fitness retention events have been implemented: Golden Ticket running 6/1/16-6/30/16. Group fitness retention events have been implemented: Olympic Ring Challenge running 8/5/16-8/21/16.
	Develop member retention programs that build customer retention. Develop 2 programs by Q4. Achieve a customer attrition rating by Q4 of 0.45%. Baseline 2016 budget 0.468%	IP	The member loyalty program continues to be enhanced within the personal training program, strengthening member retention and providing incentive for personal training services. 20 PT clients have earned free 1hr sessions 1/1/16-6/30/16. This is an on- going process throughout the year and the final number will be communicated then. Currently the PSS&WC team is ahead of the

District Objective 2: Achieve customer satisfaction and loyalty

	Enhance current Member Rewards/Referral system with addition of a Charter Member	SC	budget net total YTD. The personal training department continues to promote the loyalty program in Q3. 27 PT clients have earned free 1hr sessions 1/1/16-9/30/16. Currently researching programs that will begin working with Advertising &
	Rewards program (for members with 5+ years of consistent active membership status). Research and plan in Q1 and Q2; implement enhancement by Q3.		Sponsorship Manager in Q2 on securing potential sponsors for various components of an enhanced member rewards program. Research ongoing in Q2 with interest in potential automated/digital rewards through Belly program. Demo for program scheduled in Q3. Currently working with Advertising & Marketing Sponsorship Manager on securing KIND bars sponsorship for special events in facility; demo for Belly program postponed until Q4 pending return of Member Services Supervisor from leave.
	Sell 1,575 memberships during 2016, achieve membership cancellations of 1,575. Net membership effect 0 complete by Q4.	IP	Currently the net membership is exceeding the projection by 2 members at the completion of Q1. YTD net membership is currently 9 members over YTD net goal at close of Q2. YTD net membership is currently -37 under YTD net goal (resulting from fewer new enrollments and increased cancellations related to 2-month indoor aquatic center closure).
Develop performance measurement system to evaluate value in programming structure (short term)	Create evaluation system for the group swim lesson program to assess customer satisfaction. Modify swim lessons according to feedback and needs expressed through customer satisfaction survey. Develop a 10 to12 quick question satisfaction survey with the C&M department for the swim lesson program within Q2 to implement within Q3. Utilize an online data gathering system that creates	SC	Developed and completed evaluation for first quarter with a 22% return rate. It was sent through Constant Contact and the results have been used to enhance the program. In response to the survey, slight changes have been made, improving customer contact. This includes a more proactive approach by the managers by addressing parents before the start of each session to introduce themselves and answer any

	a measured baseline. Conduct 1 onsite automated survey questionnaire visit in Q3 & Q4.		questions. In addition, the managers have been more active and circulating on the pool deck during lessons, talking to parents and receiving feedback regarding the lessons during the classes.
	(PSS&WC) Develop and incorporate new online member survey to assess member needs and initiate targeted responsiveness. Initiate 1 survey in early Q2 and 1 survey in Q4.	NB	Research options in Q2 through Constant Contact and Retention Management.
Utilize best practices to maximize operational efficiencies as a District (annually)	Purchase and install service desk carpet. Complete by Q4.	IP	The vendors are in process of being contacted for quotes and the project is anticipated to be completed within Q4.
	Resurface gymnasium floor. Complete by Q4.	IP	Given the timing of the project, the resurfacing of the group fitness floors (large group fitness and spin studio) will be completed within Q4, instead of the gymnasium floor. The gymnasium floor resurfacing will be completed within 2017.
	Contract with outside provider to obtain design plans for member locker room renovations. Complete by Q4.	SC	Plans for the renovation of the locker rooms are in progress. The timeline for the locker room renovation was modified to take place within 2018.
	Purchase Fitness Equipment. Complete by Q4.	C	The fitness team has purchased and installed new fitness equipment in Q1: Life Fitness Synergy 360. More equipment to be purchased by end of Q3. The fitness team has completed fitness equipment purchases for the year .
	Repaint activity pool surface and touch up activity pool ceiling. Complete by end of Q3	С	The bid packets and announcements for the painting of the ceiling for the lap and activity pool have been developed, proposing the project completion prior to the end of Q3. A vendor has been selected for the lap and activity pool ceiling painting project. Within Q2, preparation has taken place to administer multiple projects planned to be for the aquatic center to take place within Q3. Due to the timeline of the projects, the PSS&WC

aquatic center will be closing 07/05/16- August. PSS&WC members can utilize Seascape during the time period of the closure. In addition, Hoffman Estates High School has been secured for the early morning hours for lap lane swimming. The PSS&WC aquatic center will be expected to re-open by the end of August. The aquatic projects were successfully completed, with the aquatic center re-opening on September 1st. The activity and lap pool aciling, as well as pumoreus additioned
September 1 st . The activity and lap pool ceiling, as well as numerous additional
projects, were completed in a timely manner.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Increase volunteer involvement in District operations (annually)	Develop 1 new high school volunteer program. Plan and develop in Q1 & Q2. Implement program in Q3. Engage 5 high school volunteers in the new program by Q4.	IP	Fitness Supervisor has begun researching similar programs within HEPD and at other park districts. Currently on target, researching in Q1 & Q2 to potentially implement in Q3. The timeline for new high school volunteer program was modified to take place within 2017.
Improve overall health outcomes of programs offered (annually)	Develop and implement a 12 month wellness calendar based on monthly activities and events within the club and in Kids Korner to engage, educate, and enlighten members. Plan quarterly 2 initiatives with input from front line team members beginning in Q1. Complete 8 initiatives by Q4.	IP	The fitness team has planned and implemented 20 monthly events on the wellness calendar in Q1. Personal trainers are performing free education workshops, health screenings, and small group classes. The program will be ongoing through Q4.
Expand marketing communications with the use of social media and mobile applications (<i>short term</i>)	Establish a social media campaign program to connect with prospective and current members to enhance communication and increase "touch points" with engaging, fun, and informative initiatives. Launch in Q1 with continued emphasis throughout Q2, Q3 & Q4. Produce and communicate at least 1	SC	Weekly interactive messages/posts made on Facebook to promote wellness calendar events, special group fitness classes/ programs, and member challenges. Continuing with efforts to expand social media/digital reach with creative Eblast's through Retention Management and posts on

District Objective 3: Connect and engage our community

message via social media each week.	Facebook. "Like" and "Click" rates on the
Measure results monthly through Google	rise for both. Q3 social media initiatives
Analytics, complete by Q4.	included various raffles on Facebook
	along with the launch of E-Bingo to
	increase digital touchpoints for members
	and prospective clients (total of 52 E-
	Bingo participants).

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Achieve FY16 net membership goal. Achieve	IP	Q1 net member exceeded YTD projections
fund balance reserves (annually)	net member total of 0 by end of Q4.		by 2 members. Q2 net members exceeded
			YTD projections by 9 members. Q3 net
			members fell below YTD projections by -
			37 members.
	Monitor budget to ensure practices continue to support the achievement of budgetary revenue and expense goals and aims. Meet and/or exceed departmental budgeted bottom line for fund 11.	IP	Budget is being monitored to ensure that costs are contained and that revenue projections are reached. The budget is being monitored to strive to achieve revenue goals. Expenses are also being monitored and achieved in numerous line items. The maintenance line item has exceeded budgetary aims, due to unanticipated facility maintenance and repair expenses.
	Monitor PSS&WC operational budgets both from revenue and expense standpoint to ensure that projections are meeting and/or exceeding the budgetary aims of the district. Meet bi-monthly throughout the year, with the GM, Supt. of Facilities and Director of Rec/Fac. to ensure that the annual budget is meeting expectations. Complete 18 meetings prior to the end of Q4.	IP	Budget is being monitored to ensure that costs are contained and that revenue projections are reached. Staff meets on weekly, bi-monthly and monthly basis.

District Objective 1: Achieve annual and long range financial plans

Develop new business plan structure,	Enhance current corporate membership	SC	Onsite corporate visits completed at 2
including cost recover goals, program	program while increasing corporate		existing accounts in Q1; planning underway
trends, markets served, and competition	membership base. Grow the membership		for launch of targeted corporate program
(annually)	base by 3% in 4 existing corporate accounts		beginning in Q2. Multiple corporate visits
	beginning in Q1; sign up		conducted at business and retail stores in area
	1 new company by the end of Q1.		in Q2; corporate business card raffle done
			during Q2; 2 onsite visits at Wells Fargo to
			facilitate enrollments for previous GECC
			members (30 converted members YTD since
			transition). YTD GECC to Wells Fargo
			conversions total 37 at end of Q3; onsite
			visits planned at new retail/entertainment
			locations in PS Business Park in Q3 (Main
			Event, Duluth Trading).

District Objective 2: Generate alternative revenue			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	Enhance Personal Training revenue generating	IP	Personal training services are being
revenue to support financial goals	opportunities. Increase PT revenues by 3.19%		promoted and revenue is being generated for
(annually)	by Q4 from actual 2015.		personal training, health coaching, and
			nutritional services.
			The PT department has 3 sales events
			planned for July, August, and September
			with both new client and current client
			specials. This is an on-going initiative that
			will be completed with a final number in
			December.
			Personal Training revenues are projected
			to at 4.4% higher than 2015 actual.
	Increase annual aquatic pass fees by 5%.	NB	The plan is to increase this rate in Q4 and/or
	Implement in Q4.		the end of Q3. Rate increase for annual
			aquatic pass fees delayed until FY17 to
			coincide with membership rate increase.
	Increase tennis private and semi-private lesson	IP	Tennis private and semi-private lesson
	fees. Complete by the end of Q3. Increase		fees will be increased within Q4.
	gross revenue by 4.8% from actual 2015.		
	Research the option of adding an additional	NB	Recent changes in hours of operation in
	charge i.e. membership fee for Kids Korner		FY16 have negated anticipated need for
	for those members who utilize the service.		introduction of fee structure in Kids Korner.

District Objective 2: Generate alternative revenue

	Complete research by end of Q2 with a recommendation by end of Q3. Research the ability to drop the tennis membership and go to a court time only charge program. Complete research by end of Q3 and recommend a direction by start of Q4.	NB	
Develop new business plan structure, including cost recover goals, program trends, markets served, and competition (annually)	Research capabilities of RecTrac to accommodate a "house charge" payment for members. If feasible implement in Q3, for services such as PT, massage, guest passes, etc.	IP	Recommendation made in Q2 as one of several electronic/digital enhancements suggested during the request for enhancements (as per requested). Launch of new purchase order/budget program (BSA) has taken priority in Q3 thereby delaying further research of 'house charge' capability until FY17.
Develop strategies to attract additional sponsors and new partnerships. (short- term)	Establish a contractual service for early childhood sports programs that include non- traditional active programming, i.e. fencing, etc. Secure 1 outside contractor to provide programs and/or services within Q1 that will offer sports specific classes and non- traditional sports.	С	Kids First has been contracted to provide after school fitness programs (fun and fitness), dodge ball, soccer classes, and basketball classes. As interest and participation grows, additional classes will be offered. Revenues have exceeded expectations for this area, with increased classes being offered throughout the final quarters.

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop new business plan structure,	Initiate website conversion to WordPress	С	Research through current District vendor
including cost recover goals, program	platform to allow for enhanced		(Invex) to begin in Q2.
trends, markets served, and competition	responsiveness, blog pieces, and improved		Conversion completed and launched at end
(annually)	design/layout. Complete by end of Q2.		of Q2; final edits and enhancements to be
	Produce 1 blog piece per quarter in Q3 & Q4.		completed in Q3. Platform conversion and
	Post a total of 2 blogs by Q4.		additional functional edits completed in
			Q3; training for general updates/edits to
			be provided by Invex in Q4.
Perform internal control audits (annually)	Manage payroll to meet personnel budget to	SC	Payroll is being monitored to meet the
	ensure maximum operational efficiency.		personnel budget.
	Meet or exceed payroll budget by end of Q4.		
	Monitor IMRF, ACA and PT1 team member		
	hours per (26) payroll to maintain budgeted		

	levels and aims.		
Develop strategies to attract additional	Work collaboratively with the district	С	Meeting with new Advertising &
sponsors and new partnerships (<i>short term</i>)	Communication and Marketing department to		Sponsorship Manager in Q2. Working with
	effectively promote and market facility and		Advertising & Sponsorship Manager to
	services for additional sponsor-ship and		secure trade/sponsorship agreement with
	partnership opportunities. Obtain 2 new		Windy City Bulls.
	sponsors for the facility that support an event,		
	amenity and/or program by Q4.		

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational efficiencies as a District (annually)	Replace carpet within the service desk, adjacent office spaces and member services area. Purchase carpet, as planned within the operating capital funds, within Q2 and replace within Q3	IP	The vendors are in process of being contacted for quotes and the project is anticipated to be completed within Q4.
	Complete tennis court enhancement within 2016. Complete project by Q3	NB	This has been rescheduled for 2017.
	Complete the repainting of the ceiling and resurfacing of the activity pool floor. Complete project, as planned within the district capital budget, by Q4	С	The bid packets and announcements for the painting of the ceiling for the lap and activity pool have been developed and placed on the website, proposing the project completion by the end of Q3. The painting of the ceiling and pool surfaces will be completed within the aquatics project being administered within Q3. The repainting of the ceilings and the resurfacing of the bases within activity and lap pools has been completed.
	Complete the steam room repairs, as planned within the district capital funds. Complete men's and women's club locker room steam room repairs by Q4.	С	Staff is currently working with an outside vendor to enhance those areas prior to the renovation. This project was completed.
	Meet and exceed the member and customer expectations as it relates to facility cleanliness. Conduct daily opening and closing MOD walk through checklists,	IP	Daily checks are being performed by the opening and closing MOD team and cleaning checklists are being completed by the maintenance team. Weekly walk-throughs

District Objective 1: Create and sustain quality parks, facilities, programs and services

	weekly manager walk through and bi- monthly walk through with contractual cleaning service. Complete by Q4.		will start in Q2 with the Director of Recreation and Facilities.
	Log and follow up on 90% of all member comment cards as it relates to a facility concerns. Complete by Q4.	IP	Weekly follow up and tally of comment cards ongoing. Follow up is being completed on all comment cards that provide contact information.
Implement best practices to maintain a minimum score of 95% in the District- wide IPRA environmental report card (annually)	Evaluate fitness equipment needs, selecting and purchasing energy efficient equipment (when applicable), and purchasing new equipment to continue to upgrade aging equipment and stay current on industry trends. Planned within capital budget, 2016. Complete by end of Q3.	SC	Beginning to assess purchase of new fitness equipment as planned within 11 fund for 2016. Will evaluate current equipment. Will meet with vendors and explore equipment options and provide quote for potential plan for improvement within Q2. Spin bike monitoring units (monitor cadence, speed, and distance) have been purchased to enhance the group fitness spin bikes. Considering budgetary limitations, the fitness department will not be purchasing additional fitness equipment in 2016.
	Achieve all needed facility requirements to achieve a minimum score of 95% on the	IP	Staff is currently working with the Parks Maintenance team to make sure the best
	District-wide environmental report card. Complete by Q4.		practices are being maintained and achieved.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Schedule and complete the annual climbing	С	Annual climbing wall inspection has been
excellence utilizing procedures and best	wall inspection by Experiential Climbing		scheduled for the portable and the PSSWC
practices to maintain PDRMA	Systems or other PDRMA recommended		climbing wall, to be completed within Q2.
accreditation (annually)	climbing wall organization. Schedule within		Climbing wall inspection was successfully
	Q2, complete inspection by Q3.		administered within Q2 for both the
			PSS&WC and portable climbing walls.
	Facilitate Starguard lifeguard recertification,	С	Managers have recertified 25 returning
	new lifeguard training, and in-services to		lifeguards and will be hosting a new guard
	ensure all aquatic team members meet or		class in May. We are registered with
	exceed program requirements. Complete		Starguard and will be ready for audits as they
	Starguard operational reviews of PSSWC and		occur. In June the managers held a new
	SFAC. Successfully complete operational		guard class that included 10 new lifeguards.
	reviews throughout each quarter, complete		Our first review with Starguard ended in an
	program by Q4. Pass and/or exceed 90% of		elite status. All Starguard reviews have
	all Starguard audits by Q4.		been successfully performed for 2016.

District Initiative 2: Utilize best practices

District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Provide Medic AED, CPR, First Aid Course	SC	HEPD has been established as an
excellence utilizing procedures and best	educational training opportunities to all		independent training center. Three additional
practices to maintain PDRMA	HEPD team. Establish HEPD as an		full time staff has been certified to be
accreditation (annually)	independent training center beginning in		instructors to teach Medic classes for the
	2016. Establish HEPD as an independent		district. The annual Medic staff training plan
	training center within Q1. Offer a total of 4		has been developed and promoted to staff.
	trainings by end of Q4.		One Medic class has been offered in Q1,
			with 2 planned to be completed within Q3.
			Three classes have been offered within the
			first 2 quarters. A refresher class was also
			offered through Hoffman U. Additional
			classes have been planned for the remainder
			of the year. Medic classes continue to be
			offered throughout each quarter, with one
			being offered per quarter throughout
			2016.
	Achieve PDRMA accreditation process,	SC	Visit from PDRMA has not taken place yet.
	achieving scores which meet or exceeds		Staff is currently working Jane to make sure
	expectations. Complete PDRMA review		all items are up to date and current with the

within scheduled time frame for 2016.	accreditation standards. PDRMA site visit
Achieve a score that exceeds PDRMA's	established for Q3, within the month of July.
minimum standards.	PDRMA site visit was successfully
	completed within Q3.

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational	Develop engaging educational opportunities	SC	Personal Training Coordinator will hold Q1
opportunities for staff by encouraging	for team development to enhance knowledge		educational training "Results Fitness by
participation in workshops, conferences,	of the fitness industry and facility services to		Alyn and Rachel Cosgrove" on 4/28/16.
and other educational opportunities.	better serve members. Conduct 4 internal		Additional trainings will be provided
(annually)	PSSWC trainings quarterly, complete by Q4.		throughout the quarters. Additional
			trainings have been offered in Q2 through
			the personal training department.
	Promote staff educational development and	SC	Several FT staff attended the annual IPRA
	professional development among team by		conference in January. The Aquatics and
	attendance of industry recognized		Program Manager has become CPO certified
	conferences and seminars, including the		within Q1. Additional trainings are being
	IPRA, PDRMA, Club Industry and NRPA.		attended in Q2 to include the PDRMA
	Create an annual plan prior to the end of Q1		human resources curriculum workshop and
	that includes all FT team members and what		PDRMA Aquatics Risk Management Day.
	external educational opportunities they will		Additional conference and seminar
	be attending that fits within the financials		attendance has been planned throughout the
	means of the budget.		year. The PDRMA Human Resources
			Workshop was attended by 2 FT PSS&WC
			team members and the Aquatics Risk
			Management Day was also attended by 2 FT
			management team members. Ft team
			members attended an in-service training,
			provided by industry consultant, Scott
			Chovanic, on upselling/cross selling, which
			will be attended by multiple front line part- time team members within Q3. Club Industry
			and the NRPA conference will be attended
			within Q3/4. Plans have been confirmed
			for the attendance of the NRPA
			conference as well as Club Industry within
			conterence as wen as crub muustry within

District Objective 1: Develop leadership that ensures workforce readiness

			Q4.
	FT team members participate in Hoffman U sessions and also conduct Hoffman U sessions. FT team members as a facility attend 10 Hoffman U sessions and conduct and/or assist in at least 2 sessions as a facility.	SC	FT team members have attended several Hoffman U sessions in Q1. Trainings have included the Mandated Reporter, Dangers of Sitting, Comprehensive Asset Management Plan, NWSRA presentation, and the quarterly HEPD FT staff meeting. PSSWC and facility staff members have conducted Hoffman U sessions including the Dangers of Sitting and the Medic Course provided within Q1. The Medic Refresher course and standard Medic certification courses were provided by PSS&WC and FT staff as a Hoffman U, along with the CHEER customer service training. Within Q2, staff has continued to attend multiple Hoffman U trainings, including educational sessions regarding independent contractors, rec trac training, staff scheduling and the EAP conflict resolution seminar. Staff continued to attend trainings offered through Hoffman U as well as conduct Medic AED, CPR, and First Aid class, offered through Hoffman U.
Incorporate incentive programs for healthy habits for employees (<i>short/mid-term</i>)	Enhance the staff through the development of an incentive program and participation within fitness services. Implement in Q1; obtain 25% of all FT team members participating in the incentive program by the end of Q4.	NB	
Continue emphasis on cross-training and ensure workforce readiness. <i>(annually)</i>	Utilize Member Services Team to assist in training the Facility Team Members at other district sites on sales. Assist outside consultant in upselling and cross selling training by end of Q2.	SC	An outside provider has been selected; staff is currently working to develop the program to meet the district's goals and objectives. Staff is currently in the process of meeting with the outside provider and has completed about 50% of this initiative and will be ready to start to roll out the new program in the fall of 2016. Roll out of new program launched in Q3 with program/facility highlight reference sheet at main

	workstations; training of front line
	associates is ongoing to proactively seek out cross promotional opportunities
	during point of sale interactions.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote healthy lifestyles through work environment best practices (annually)	Measures/Action Engage team members at PSS&WC using the CHEER customer service initiative. Forming "teams" of PT team members to carry out the CHEER culture, rewarding those that do. Implement by Q2.		Achievement Level/Comments Staff has been acknowledged for demonstrating the CHEER philosophy which has been recognized within the center. CHEER teams have yet to been established, which will take place within Q3. The CHEER philosophy continues to be promoted and demonstrated by all part- time and full-time team members. The rewards system is on-going for those who
Continually expand and update Hoffman U training curriculum to enhance workforce knowledge and readiness (annually)	Set expectation for all PSSWC new team members to complete CHEER training within 2016. Have 75% of all new hires trained in the CHEER program prior to the first 3 months of employment.	SC	exemplify the CHEER philosophy. The annual CHEER training sessions have been planned and will be offered in Q2 and Q4. Staff will be encouraged to attend the training to reach intended measure. The CHEER customer service training was offered in Q2, with 80 staff members in attendance. Additional CHEER training sessions are planned for Q3/4. A CHEER customer service training will be offered to all team members within Q4.
Continue to foster openness in communication District-wide (annually)	FT team members attend monthly Recreation & Facility Division all team mtgs. Complete by Q4.	SC	Monthly meetings have been attended by FT team members. Monthly meetings continue to be attended by FT team members.

District Objective 2: Build organization culture based on I-2 CARE Values

District Objective 3:	Promote continuous	learning and encourag	ge innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to evaluate and create procedures	Plan offsite gathering of PSSWC Leadership	IP	To be started within Q3. Meetings have
and training to promote a high level of	Team to assess performance of previous		taken place within facility. Off-site
internal customer service (annually)	quarter and share ideas for upcoming		meeting will be scheduled for Q4.
	quarters. Start by Q2; complete at least 2		
	meetings by Q4.		
Continue emphasis on cross-training and	Hold quarterly departmental meetings to	IP	Quarterly meeting was held to include FT

ensure workforce readiness (annually)	connect and share updates and information with team members. Conduct 4 meetings by Q4, with 90% attendance at each meeting, per department.		and PT1 team. Due to budgetary limitations, further meetings were not conducted. The budget will be evaluated throughout each quarter to assess financial feasibility to conduct meetings. In an effort to contain costs, meetings were not held within Q3. Further assessment will be done to evaluate the feasibility of conducting meetings within Q4.
Continually expand and update Hoffman University training curriculum to enhance workforce knowledge and readiness (<i>annually</i>)	Encourage PSSWC team members to attend Hoffman U training. Have all FT team members attend at least 3 non mandatory Hoffman U trainings and have at least 2 FT PSS&WC team host 1 Hoffman U.	IP	Hoffman U meetings have been attended and actions and measures have been achieved for Q1. On-going efforts have continued within Q2 with the attendance of the Hoffman U sessions. Consistent attendance of the Hoffman U continued throughout Q3.

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>GOLF</u>

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Increase Outing Rounds by 30%. 4,149	SC	Golf outings will begin in late April.
promote greater facility usage (annually)	Outing Rounds (2,879 Outing rounds in		We have had 1,139 thru 2 qtrs.
	2015).		We have had 3,149 thru 3 qtrs.
	Provide 32 Preferred Tee Times. 32	NA	We currently have 29 groups signed up for the
	Preferred Tee Time Groups (30 Groups in		2016 Season. The season officially starts first
	2015).		weekend in April. We are anticipating 1 to 2
			more groups will sign up before the season
			begins.
			We have a total of 29 groups for 2016
			Season
	Provide 3,400 League. Goal is 3,400 League	SC	Golf leagues will begin in late April
	Rounds (2,989 rounds in 2015).		We have had 1,577 league rounds thru 2 qtrs
			We have had 2,852 rounds thru 3 rd Qtr
	Host 8 outside wedding ceremony only	NA	We have 1 ceremony only booked thru 1 st qtr.
	events. Goal is 8 ceremony only events. (4 in		We have 1 ceremony only booked thru 2 nd qtr
	2015).		We have 1 ceremony only booked thru 3rd
			qtr
	Introduce an Annual Golf Pass & Discount	SC	We are off to a great start. We have sold 39
	Pass to increase golf rounds. Goal is to sell		Discounted Passes, 18 Sr. Discounted Passes
	100 passes.		and 1 Resident Annual Pass for a total of 58
			passes thru 1 st qtr.
			We have sold 182 passes thru 2^{nd} qtr.
			We sold 408 passes thru 3 rd qtr.
	Host 5 Wedding Receptions. Goal is 5	SC	We have 4 receptions booked thru 1 st qtr.
	Wedding Receptions (5 in 2015).		We have 4 receptions booked thru 2^{nd} qtr.
	_		We have 4 receptions booked thru 3 rd qtr.
	Host 20 Ceremony & Reception Weddings.	IP	We have 22 ceremony & receptions booked
	Goal is 20 Ceremony & Reception Weddings		thru 1 st qtr.

District Objective 1	Offer healthy and enjoyable experiences that promote equal access
	Oner nearing and enjoyable experiences that promote equal access

(18 in 2015).		We have 21 ceremony & receptions booked thru 2nd qtr We have 21 ceremony & receptions booked thru 3 rd qtr
Expand & Provide Jr. Program Classes in Spring, Summer & Fall to 150 participants. Goal is 150 participants. (88 participants in 2015).	С	Jr. golf classes begin in May. We have had 2 classes with 49 participants thru 2 nd qtr. We have 4 classes remaining. We had 141participants this season in Jr Golf.
Expand & Provide Group Lessons to include 50 students for all ages in Spring, Summer & Fall. Goal is 50 students. (74 Students in 2015).	С	Group lessons begin in May. We have had 21 students thru 2 nd qtr. We had 35 Students this season in Group Lessons.

District Objective 2: Achieve customer satisfaction and loyalty

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand marketing communications with the	Receive 10 Five Star Reviews on the Knott	IP	Weddings will begin in Spring.
use of social media and mobile applications	for Weddings. Goal is 10 Reviews receiving		Weddings are in progress and will have
(short term)	5 Stars (8 in 2015).		reviews shortly.
			We have (4) 10 star reviews on the Knot
			thru 3 qtrs.

District Objective 3: Connect and engage our community

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Provide 6 Special Golf Events with 360	SC	We had our first event of the year in March
promote greater facility usage (annually)	participants. Goal is 6 Events with 360		Madness and had 58 players.
	participants. (5 events with 348 participants		We have had 2 events thru 2 nd qtr and 94
	with 1 remaining event 2015.)		participants.
			No events in the 3 rd Qtr.
	Provide 2 Holiday Event Brunches with 675	IP	Easter Brunch had 371 guests this year.
	guests. Goal is 2 Events with 675 Guests.		Next event will be in 4 th qtr.
	(261Easter Brunch & 439 Breakfast with		
	Santa).		
	Host 8 Special Event Nights. Goal is 8	SC	We have run 3 special events in the first
	Events (6 events in 2015).		quarter. Paint the Night Event (44 Guests) & 2
			Events of Kickin It @ Creek. (121 Guests)

			We ran our 1 st Music night and had over 100 guests in 2 nd qtr. We had 3 Music nights in the 3 rd qtr all over a 100 guests
Increase volunteer involvement in district	Expand volunteers to help maintain event	SC	Will begin in April.
operations (annually)	area and golf course. Secure a minimum of		Garden club has met 2 times in the event
	80 hours of volunteer work to help garden		area. We have approximately 12
	the event area and maintain the golf course.		participants in the group.

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain fund balance reserves (<i>annually</i>)	Monitor Golf budget to ensure expenses do not exceed budget and are in line with revenue projections and revenues are meeting financial goals and objectives. Meet or exceed Golf Department Budget bottom line.	IP	Budget is monitored monthly. With the weather cooperating early this spring we are off to a good start in 1 st qtr with rounds and range sales. Rounds are up 1,073 vs 2015 and Range sales are up 1,307 vs 2015 thru 2 nd qtr. We have 26,085 rounds thru 3 rd qtr compared to 26,625 rounds in 2015. Range sales are 17,270 thru 3 rd qtr compared to 17,207 in 2015.
	Monitor F&B budget to ensure expenses do not exceed budget and are in line with revenue projections and revenues are meeting financial goals and objectives. Meet or exceed F&B Department Budget bottom line.	IP	Budget is monitored monthly. With the weather cooperating early this spring we are off to a good start in 1 st qtr with the Tap Inn. Event bookings are trending up from 2015 as well. The Tap Inn is slightly ahead of budget thru 2 nd qtr. The Tap Inn is currently 8% behind budget thru 3rd qtr.
	Reduce Golf Maintenance expense and monitor to ensure expenses do not exceed budget and are in line with revenue projections. Meet or exceed Golf	IP	Budget is monitored monthly. With the weather cooperating early this spring and the golf course opening, the Maintenance crew has still been operating with an off season crew

District Objective 1: Achieve annual and long range financial plans

Maintenance Department Budget bottom line. Provide 32,656 Rounds. 32,656 rounds in the	SC	with minimum expenses in 1 st qtr. Maintenance budget is being monitored closely and is on plan. Maintenance budget is on plan to be under budget in 2016. We have 1,869 thru 1 st qtr.
2016 Season (26,354 thru 10/1 in 2015).	~ ~	We have 12,400 rounds thru 2^{nd} qtr. We have 26,083 rounds thru 3^{rd} qtr.
Rebrand the Bar & Grill giving it a unique name along with creating a more price conscious menu to create greater volume with lower cost point. Have new menu in place with a unique bar & grill name by end of 1^{st} qtr.	С	The bar & grill has been renamed "The Tap Inn". A new menu of \$5, \$7, & \$9 concept has been rolled out along with the Tap Inn Big Cup weekend Specials for Draft Beer. The rebranding is complete and are looking to expand with some additional signage behind the bar and outside on the patio to direct traffic into the Tap Inn.
Monitor Cook County 3% Amusement Tax. Implement tax increase pending Cook County legislation approval.	IP	No change has been made. We will continue to monitor. No further discussions have been made on adding an amusement tax for Cook County.
Research and Analyze Golf Cart Lease for 2017 season. Complete bid process by end of 3 rd Qtr.	IP	We have reached out to vendors and were able to demo carts at the PGA convention. EZGO, Yamaha & Club Car will all have demos brought out to the course early this summer for further testing. Bids will be completed in the Fall. Staff will begin looking at Demo carts and prepare the bid for the fall. Bid documents went out on cart fleet for 2017. Bid results will be in 4th qtr.
Research and Analyze ROI for Lease on GPS units for 2017 season. Monitor for 2017 budget process.	IP	All major cart providers now have a preferred GPS vendor. This will provide us very competitive pricing. Bids will be completed in the Fall. Will be included in the bid for 4 th qtr.
Research and Analyze ROI for Billy Casper Golf Course Maintenance Contract for 2017 season. Develop recommendation by end of	С	Have met with Billy Casper representatives a few times early this year. We will have full evaluation and staff recommendation ready for

2nd Qtr.	t	he May Rec and Board meetings.
	I	Board has approved not to renew contract
	a	and all maintenance will be handled by
	1	HEPD in 2017.

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	Increase the marketing and updating	IP	We had 376 Golf Now rounds in the 1 st qtr.
revenue to support financial goals (annually)	golfnow.com to increase golf now rounds to		We have had 1,753 rounds thru 2^{nd} qtr.
	produce additional revenue during slow		We have 3,642 golf now rounds thru 3 rd qtr.
	periods. Increase golfnow.com rounds by		
	3%. (4,549 Rounds in 2015).		
	Increase F&B business in bar & grill by 3%	IP	We had \$14,608 in sales in the Tap Inn for the
	over prior year by capturing golfer's on site		1 st qtr.
	with daily specials, promotions and Special		We had \$69,536 in sales vs \$68,650 budgeted
	Events. Increase bar and grill sales by 3%.		thru 2 nd Qtr.
	(\$144,127 in 2015).		We had \$127,623 in sales vs \$136,350
			budgeted thru 3 rd qtr.

District Objective 2: Generate alternative revenue

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational	Work with Parks Department for annual	IP	Tree stumps were removed this summer.
efficiencies as a District (annually)	burns, tree stump removal, and other		Control burns will take place in early April.
	maintenance projects to save from additional		Control burns took place and were completed
	expenses from renting equipment. Use parks		in 2 nd qtr.
	department machines 5 different times for		Tree stumps are planning to be removed in
	the season to minimize renting equipment.		4 th qtr.
	Purchase a heavy duty utility cart for golf	С	Unit has been purchased.
	maintenance. Purchase 1 st Qtr.		
	Purchase a Stove Top Oven for the main	С	Unit has been purchased.
	kitchen line. Purchase 1 st Qtr.		
	Purchase a Range Ball Dispenser with a	С	Unit has been purchased. Final set up will be
	credit card processor. The machine will		completed in early April.
	reduce payroll by \$15,373. Purchase 1 st Qtr.		Unit has been purchased. All systems are
			working properly. We currently are
			developing a plan for employee passes along
			with our 15 and 30 bucket passes.
Achieve District annual budget to maintain	Manage payroll to meet or exceed personnel	IP	Payroll is closely monitored on a daily basis

	1	1	1
fund balance reserves (annually)	budget to ensure maximize operational		and adjusted daily based on weather and
	efficiency. Meet or exceed Payroll Budget.		functions.
			Payroll is currently in line with budget.
			Payroll is currently below budget thru 3
			qtrs.
	Monthly budget monitoring to maintain at or	IP	Expenses are being monitored closely and are
	below projected budget expenses. Not to		on plan thru 1 st qtr.
	exceed budget expenses.		Expenses are currently in line with budget.
			Expense are currently below budget thru 3 rd
			qtr.
Perform internal control audits (annually)	Monthly budget monitoring and proper	IP	Food & Beverage costs are being monitored
	costing out on menus to maintain a 32% food		based on events. Will continue to monitor on a
	cost and 26% beverage cost. 32% food cost		daily basis.
	and 26% beverage cost.		Food cost is slightly high this season with the
			aggressive pricing strategy for the Tap Inn.
			With the goal of doing more volume. This
			seems to be working in the bottom line
			numbers to date. Beverage cost are on plan.
			Food Cost is at 33% thru 3 qtrs and
			Beverage Cost is on plan at 26% thru 3 qtrs.

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational	Provide a clean and well maintained	IP	The facility is following the daily checklists we
efficiencies as a District (annually)	clubhouse facility and equipment consistent		have in place and is completing these lists
	with district standards. Complete daily		100% of the time in the first quarter.
	checklist and rectify and identify deficiencies		Daily checklists are being completed and
	and remedy as necessary. 90% Completion		additional items added as needed.
	Rate.		
	Provide a well-manicured golf course	IP	Maintenance has started spring clean-up on the
	consistent with adopted 2015 maintenance		course along with all the general practices on a
	goals. Weekly inspection with golf course		daily basis.
	superintendent, identify deficiencies and		Golf Course is in excellent shape to date. The
	remedy as necessary. 90% Completion Rate.		greens have received many great reviews with
			new cultural practices being added. Irrigation

District Objective 1: Create and sustain quality parks, facilities, programs and services

	ystem has been working nonstop with the heat nd lack of rain.
F	all Maintenance practices are in full swing.
G	Freens, FW's and tees have been deep
l ty	yned.

District Initiative 2: Utilize best practices

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance overall quality of natural areas	Maintain a portion of the natural areas by the	NA	Goats are scheduled in the fall.
(annually)	use of the goats. Complete by 3 rd Qtr.		Goats have been put on hold for the 2016
			season. Will look at bring back in 2017.

District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Implement best practices to maintain a	Maintain IPRA's Environmental Report	NB	Will be completed in 4 th qtr.
minimum score of 95% in the District-wide	Card. By end of 4 th quarter.		
IPRA environmental report card (annually)			

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop a new hire training program that addresses District policies and procedures (<i>short-term</i>)	Train all Part Time employees in all departments on service plan. Train 100% PT Employees in all departments by March. Train all new hires after March within 15 days of hire.	SC	All new hires are being trained on procedures and service plans. All new hires have been trained and will continue to train as needed.
Utilize best practices to maximize operational efficiencies as a District (<i>annually</i>)	Train staff in selling/upselling opportunities and services available at BPC. Train key staff by end of 2 nd Qtr.	SC	Special training will be provided in the 2 nd qtr along with the Rec Department. Staff has begun training and will continue in 3 rd qtr. Staff will have 4 th qtr training and begin creating plans for 2017.
Incorporate incentive programs for healthy habits for employees (<i>short/mid-term</i>)	Have key staff attend HEPD AED & CPR training. Have at least 24 key staff members maintain certification by end of 2 nd Qtr.	С	Staff is in the process of setting up a date for Bridges Staff to ensure all key staff certifications are up to date. Key staff has attended and are certified.

District Objective 1: Develop leadership that ensures workforce readiness

District Onjective IV Duria of guinhautori calvare based on 1 I official values			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to foster openness in communication	Conduct weekly staff meetings during prime	SC	Staff is meeting on a weekly basis to discuss
District-wide (annually)	season with key personal to discuss		upcoming events and event coordination.
	operations, golf events and special events. 40		Staff continues to meet on a weekly basis
	weekly meetings.		about events and key items.

District Objective 2: Build organization culture based on I-2 CARE Values

District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	All F&B Employees become BASSET	SC	All new F&B staff are required to receive
of staff by encouraging participation in	Certified & Food Serve Safe. 100% of all		certification within first 15 days of
workshops, conferences and other educational	F&B Employees.		employment.
opportunities (annually)			All current staff is up to date with BASSET
			certification.

MEMORANDUM NO. M16-118

TO:Board of CommissionersFROM:Dean R. Bostrom, Executive DirectorRE:IAPD Credentials CertificateDATE:October 15, 2016

Background

IAPD's Annual Business Meeting will be held on Saturday, January 21st at 3:30 p.m. in the Hyatt Regency's Grand Ballroom during the IAPD/IPRA Conference. Each member district shall be entitled to be represented at all Association Meetings and Conferences by a Delegate.

Implications

The Park Board must appoint one delegate and a 1st, 2nd, and 3rd alternate to attend IAPD's Annual Business Meeting on January 21st. Attached is a Credentials Certificate, which, when properly certified by the Board Secretary and approved by the Board, will entitle the delegate or, in their absence, an alternate listed thereon to vote on matters presented during the IAPD Annual Business Meeting.

Recommendation

Staff recommends the approval of the Credentials Certificate with the appointment of the delegate and 1st, 2nd, and 3rd alternates as follows:

Delegate:Mike Bickham1st alternate:Lili Kilbridge2nd alternate:Robert Kaplan3rd alternate:Ron Evans

CREDENTIALS CERTIFICATE

This is to certify that a meeting of the governing Board of the Hoffman Estates Park District held at the Hoffman Estates Park District on October 25, 2016 at 7:00 p.m., the following individuals were designated to serve as delegate(s) to the Annual Business Meeting of the ILLINOIS ASSOCIATION OF PARK DISTRICTS to be held at the Hyatt Regency Hotel, 151 E. Wacker Drive in Chicago, Illinois on Saturday, January 21, 2017 at 3:30 p.m. in the Grand Ballroom (East Tower/Gold Level):

	<u>Name</u>	<u>Title</u>
Delegate:	Mike Bickham	Board President/Commissioner
1 st Alternate:	Lili Kilbridge	Commissioner
2 nd Alternate:	Robert Kaplan	Commissioner
3 rd Alternate:	Ron Evans	Commissioner

This is to certify that the foregoing is a statement of action taken at the board meeting cited above.

Affix Seal:

Signed: ______(President of Board)

Attest: ______(Board Secretary)

Return this form to: Illinois Association of Park Districts 211 East Monroe Street Springfield, IL 62701-1186