



1685 West Higgins Road, Hoffman Estates, Illinois 60169 heparks.org t (847) 885-7500 f (847) 885-7523

#### AGENDA REGULAR BOARD MEETING NO. 1015 TUESDAY, MARCH 28, 2017 7:00 P.M.

- 1. ROLL CALL
- 2. PLEDGE OF ALLEGIANCE
- 3. APPROVAL OF AGENDA
  - AWARDS: Employees of the 1<sup>st</sup> Quarter 2017
- 4. APPROVAL OF MINUTES
  - Special Board Minutes 2/21/2017
  - Regular Board Minutes 2/28/2017
- 5. COMMENTS FROM THE AUDIENCE
- 6. CONSENT AGENDA (Click on each memo to view)
  - A. Asphalt Patching and Pathway Renovation Work / M17-026
  - B. <u>Playground Installation Victoria, Colony and SFAC / M17-027 (was not approved; will go to B&G Committee in April)</u>
  - C. <u>Greens Mower Purchase / M17-029</u>
  - D. Bond Abatement Ordinance O17-002 / M17-035
  - E. <u>Open and Paid Invoice Register</u>
  - F. <u>Revenue and Expenditure Report</u>
  - G. <u>Acceptance B&G Minutes 2/7/2017</u>
  - H. Acceptance Rec Minutes 2/14/2017
  - I. <u>Acceptance A&F Minutes 2/21/2017</u>
- 7. PRESIDENT'S REPORT
- 8. ADOPTION OF EXECUTIVE DIRECTOR'S REPORT
- 9. OLD BUSINESS
- 10. NEW BUSINESS
- 11. COMMISSIONER COMMENTS
- 12. ADJOURNMENT

ALL MEETINGS ARE HELD IN THE BOARDROOM OF THE SCOTT R. TRIPHAHN COMMUNITY CENTER & ICE ARENA AT 1685 W. HIGGINS ROAD IN HOFFMAN ESTATES UNLESS OTHERWISE SPECIFIED. IF AN ACCOMMODATION OR MODIFICATION IS REQUIRED TO ATTEND THESE PUBLIC MEETINGS PLEASE CONTACT JANE KACZMAREK AT <u>JKACZMAREK@HEPARKS.ORG</u> OR (847) 885-8500 WITH AT LEAST 48 HOURS' NOTICE.





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## MINUTES SPECIAL BOARD MEETING February 21, 2017

#### 1. Roll Call:

A special meeting of the Hoffman Estates Park District Board of Commissioners was held on February 21, 2017 at 7:35 p.m. at the Triphahn Center in Hoffman Estates, IL.

Present:	Commissioner R. Evans, Kaplan, Kilbridge, Kinnane, Bickham
Absent:	Commissioner Mohan, McGinn
Also Present:	Executive Director Bostrom, Deputy Director/A&F Director Talsma, Rec/Facilities Director Kies, P&D Director Buczkowski,
Audience:	Mr. K. Evans

## 2. Pledge of Allegiance:

Everyone present stood for the Pledge of Allegiance.

#### 3. Approval of Agenda:

Commissioner Kilbridge made a motion, seconded by Commissioner Kaplan to approve the agenda as presented. The motion carried by voice vote.

#### 4. Comments From the Audience:

None

#### 5. Commissioner Comments:

Commissioner R. Evans reminded everyone of the Fish Fry at BPC.

Commissioner Kilbridge noted that the Girls Night Out Foundation Event was very successful. Recording Secretary/Foundation Manager Kusmierski noted that the event raised \$4,300 for the Foundation. Commissioner Kilbridge also reminded everyone of the Fish Fry.

#### 6. <u>Executive Session:</u>

Commissioner Kinnane made a motion, seconded by Commissioner R. Evans to move to Executive Session at 7:40 pm for the purpose of:

- A. The purchase or lease / sale of real property for the use of the public body pursuant to Section 2(c) (5) of the Open Meetings Act.
- B. Appointment, employment, compensation, discipline, performance or dismissal of an employee, pursuant to Section 2 (c) (11) of the Open Meetings Act.

On a Roll Call: Carried 5-0-2 Ayes: 5 Evans, Kaplan, Kilbridge, Kinnane, Bickham Nays: 0 Absent: 2 McGinn, Mohan

Commissioner R. Evans made a motion, seconded by Commissioner Kinnane to reconvene to regular session at 9:40 pm. The motion carried by voice vote.

#### 7. <u>Potential Vote from Executive Session:</u>

None

#### 8. Adjournment:

Commissioner Kaplan made a motion, seconded by Commissioner Kilbridge to adjourn the meeting at 9:40 p.m. The motion carried by voice vote.

Respectfully submitted,

Dean R. Bostrom Secretary

Peg Kusmierski Recording Secretary





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#### MINUTES REGULAR BOARD MEETING NO. 1014 February 28, 2017

#### 1. Roll Call:

A regular meeting of the Hoffman Estates Park District Board of Commissioners was held on February 28, 2017 at 7:00 p.m. at the Triphahn Center in Hoffman Estates, IL.

- Present: Commissioner R. Evans, Kaplan, Kilbridge, McGinn, Kinnane, Bickham
- Absent: Commissioner Mohan
- Also Present: Deputy Director/A&F Director Talsma, Rec/Facilities Director Kies, P&D Director Buczkowski, Parks and Risk Director Giacalone
- Audience: Mr. K. Evans; Comm Reps Raj Chhatwani, Linda Dressler, Kathy Musial, Sue Triphahn, Steven Winner

#### 2. Pledge of Allegiance:

Everyone present stood for the Pledge of Allegiance.

## 3. Approval of Agenda:

Commissioner Kilbridge made a motion, seconded by Commissioner R. Evans to approve the agenda as presented. The motion carried by voice vote.

#### 4. Awards:

• Best of Hoffman:

President Bickham presented the HEPD Community Representatives who were in attendance with Best of Hoffman awards for their dedicated service to the district and the community. The Comm Reps that were in attendance were Raj Chhatwani, Linda Dressler, Kathy Musial, Sue Triphahn, Steven Winner. Board Meeting No. 1014 February 28, 2017 – Page 2

#### 5. <u>Minutes:</u>

Commissioner McGinn made a motion, seconded by Commissioner R. Evans to approve the minutes of the January 24, 2017 Board meeting as presented. The motion carried by voice vote.

#### 6. <u>Comments From the Audience:</u>

None

#### 7 <u>Consent Agenda:</u>

Commissioner Kaplan made a motion, seconded by Commissioner Kinnane to approve the consent agenda as presented.

- A. Purchase of Z-Turn Mower / M17-011
- B. Purchase of Pick-up Truck w/Plow / M17-012
- C. Purchase of Dump Truck / M17-013
- D. Purchase of Pick-up Truck M17-014
- E. Seascape Sand Play Area / M17-005
- F. Court Repair Bid / M17-007
- G. Supply of Playground Equipment Bid, Victoria & Colony / M17-016
- H. Barrington Library / M17-015
- I. Surplus Ordinance O17-001 / M17-022
- J. Balanced Scorecards 4Q2016 / M17-008
- K. Open and Paid Invoice Register \$1,186,541.11
- L. Revenue and Expenditure Report
- M. Acceptance of A&F Minutes 1/17/2017

On a Roll Call:Carried 6-0-1Ayes:6 Evans, Kaplan, Kilbridge, Kinnane, McGinn, BickhamNays:0 NoneAbsent:1 Mohan

## 8. <u>President's Report:</u>

President Bickham thanked Executive Assistant Kaczmarek and staff who attended IAPD/IPRA conference for filling out, presenting and compiling the Conference Education Sessions and sharing the information with everyone.

Kudos on the Spring guide with summer planner and maps and noted it was nice to see cooperation and intergovernmental support with neighboring towns; great exposure.

He mentioned the letter of praise which a member sent to Prairie Stone regarding Joe, Mark and Katie Basile's quick response to his wife who was overcome by a dizzy spell. He commended staff for helping the member. Board Meeting No. 1014 February 28, 2017 – Page 3

#### 9. Adoption of Executive Director's Report:

Commissioner McGinn made a motion, seconded by Commissioner Kilbridge to adopt the Executive Director's Report as presented. The motion carried by voice vote.

#### 10. Old Business:

None

#### 11. New Business:

#### A. Mechanical system TC north side / M17-025:

Director Buczkowski indicated there was \$13,800 available as part of the bid to update HVAC for the North side renovation. He also explained that the cost to replace and make operational 11 non-functioning pneumatic components was \$7,800 and to convert all the pneumatic controls to electronic in the renovation area was \$39,675 (this does not include the Early Childhood and gymnasium areas in the original building). He stated that to spend \$7,800 on repairing the old pneumatic system was not the best use of the funds and it would be prudent to look at a temperature control system. Trane made a proposal for \$39,675 to convert the entire renovation area from pneumatic to electrical controls.

Commissioner McGinn asked how we knew it was not working. Director Buczkowski explained that certain areas were cold.

Commissioner Evans had questions from Comm Rep Friedman regarding what the district would be getting for the \$39,675. It was noted that it would replace all the pneumatic systems with electronic in the renovated area not just a repair of the 11 bad pneumatic components.

Commissioner Kinnane asked if we needed to bid or get multiple quotes. Deputy Director Talsma said it would be an emergency replacement and covered by the original bid as a change order.

Commissioner Kinnane asked what the confidence level was to do this. Director Buczkowski noted he felt confident that Trane knew what they're talking about.

Commissioner Kaplan asked if this was the whole HVAC on the north side. Director Buczkowski indicated that it is all the equipment on the north side in the renovated area and did not include the gym or ELC area.

Commissioner Kaplan asked why the board was finding out now instead of 2 months ago. Director Buczkowski noted that the testing of the HVAC system was two weeks ago and that was when the non-functioning components were located and the quote given to make the repairs.

Commissioner Ron Evans asked about the rebates. Staff will check.

Commissioner Kilbridge asked if the pneumatic controls were only on the north side. Director Buczkowski said only the north side renovated area was being replaced. Preschool and gym are old and staff would look at those areas for the next budget.

Commissioner Kilbridge asked if there would be cost savings. Director Buczkowski said probably not now. Commissioner McGinn asked if we were saving now while it's under construction and Director Buczkowski indicated that yes, it is more efficient to make the repairs while the building was open.

Commissioner Kaplan asked if not having the gym and ELC changed would be a problem. Director Buczkowski answered no.

Commissioner Kinnane asked how much it would cost to do the rest and how long to get the quote. Director Buczkowski replied that it would cost more; but staff did not have a dollar amount; this expenditure itself was higher than anticipated.

On a Roll Call: Carried 5-1-1 Ayes: 5 Evans, Kilbridge, Kinnane, McGinn, Bickham Nays: 1 Kaplan Absent: 1 Mohan

#### 12. Commissioner Comments:

Commissioner Kaplan thanked the Comm Reps for the work they do.

Commissioner R. Evans agreed. He mentioned that the golf course is re-opening Saturday and reminded everyone about the Fish Fry on Fridays. He inquired about a dance for grandparents.

Commissioner Kilbridge echoed the sentiment about the Comm Reps.

Commissioner McGinn also appreciated the Comm Reps and enjoyed hearing at conference how great this district was.

Commissioner Kinnane agreed and stated that we are way ahead of other states.

President Bickham thanked the community reps for all they do.

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## 13. <u>Adjournment:</u>

Commissioner R. Evans made a motion, seconded by Commissioner Lili Kilbridge to adjourn the meeting at 7:53 p.m. The motion carried by voice vote.

Respectfully submitted,

Craig Talsma Deputy Director/Director Admin & Finance

## HOFFMAN ESTATES PARK DISTRICT REGULAR BOARD MEETING NO. 1015

**EXECUTIVE DIRECTOR'S REPORT** 

March 2017

# PARKS DIVISION

- 1. Truck 505 replaced front brake pads and front shocks.
- 2. Bus 534 replaced u joints center bearings and balance drive shaft.
- 3. Vehicle 498 replaced starter.
- 4. Truck 491 replaced right rear door switch and windshield wiper hose.
- 5. Trailer 836 installed new tires.
- 6. Completed maintenance and repair on all tractors, chipper and air compressor.
- 7. Staff installed new thermostat in the men's locker room. Also new thermostat covers were installed in the men's and women's locker rooms at TC.
- 8. Staff caulked roof and the gutters edge; cleaned out gutter at TC outside maintenance room.
- 9. Staff installed a new inducer motor installed in the unit over the upstairs kitchen area at BPC.
- 10. A bearing housing was rebuilt in the air handler unit #2 in the bar area at BPC.
- 11. Staff repaired leaking drains on the sink behind the bar at BPC.
- 12. The old fluorescent lighting in the golf maintenance shop has been replaced with new LED fixtures.
- 13. Staff replaced four ballasts and three light sockets in the activity pool at PSSWC.
- 14. Staff replaced steam room lights in men's club locker room at PSSWC.
- 15. All of the new park and playground symbol posts have been installed at park locations with the no smoking symbol added.
- 16. Additionally all the no smoking signs adjacent to athletic areas and courts have been changed to reflect no smoking within the park.
- 17. With the mild weather we have been able to get a good start on our in house controlled burns. We have completed 13 out of the 24 scheduled burns for this year.
- 18. The absence of snow cover has allowed us to continue bed cleanup.
- 19. Plant materials and mulch has been ordered for Seascape to complete the first phase of landscape renovation. Some replacement plant materials have also been ordered for other sites.
- 20. Our Native and Wildflower seed for our natural areas has begun to arrive and is being put down as the controlled burns are completed.

## PLANNING & DEVELOPMENT

#### 1. <u>Triphahn North Side Renovation Project:</u>

Architectural renovation projects always come with a degree of uncertainty as a result of not knowing what is buried behind the visible. In addition, trying to predict how new design ideas are going to work with the existing conditions presents budgetary challenges. In this case, a tight budget driven by an aggressive ROI requirement dictated that existing systems would have to be utilized and not replaced unless they were found to be non-functioning.

With the new walls up and 75% of the mechanical infrastructure in, the project has reached a point that the majority of the risk of the unknown is behind us. Existing subgrade soils were found to be more than adequate to support the new steel structure designed to support the roof and movable wall partitions. Slab moisture testing came in less than the minimal critical levels required for floor warranties.

On the flip side, additional existing drywall needed to be removed to accommodate electrical and communication wiring. In some cases wall thicknesses had to be increased to accommodate larger conduits. Some of the existing doors and hardware that were originally going to be reused needed to be replaced as a result of new functionality related to door closures. Baseboard heating in the proposed office area needed to be reconfigured so as not to be an obstruction in the new mountable wall office configuration.

Recreation program staff changed the flooring in the off-ice training area from impact rubber to a concrete surface. Since materials had already been contracted and procured, the replacement came at some additional cost to the project. However, the purchased rubber material will go to good use out at PSSWC.

The final major impact to the budget came with the HVAC controls. Inspection of the existing pneumatic control equipment identified eleven components that were not functioning as originally designed. A cost to replace those items was presented to staff by the contractor. At the same time, a cost to replace that equipment along with all other control equipment with new electronic based equipment was presented for comparison purposes. It was decided by staff and the Board that upgrading the existing HVAC controls in this renovated area would benefit the district and its customer users in the long run.

The impact of these unforeseen necessary changes and the minor other change orders have reduced the project contingency from \$93,000 to just under \$25,000. With 95% of all materials bought, staff is still optimistic that this project can be brought in at its budgeted amount and on time.

## 2. Playgrounds

With the unusually warm weather we have experienced, staff is planning for an early start to the outdoor construction season. Playground equipment has been ordered with the expectation of delivery the week of April 10<sup>th</sup>. Award of the installation bids by the Board will allow the contractor to begin the renovations immediately in April. If this was to occur and the weather cooperates, the playground renovation projects could be completed by the Memorial Day holiday.

## 3. <u>PSSWC Club Locker Room Wet Areas Renovation</u>

Good news was received from the State that "A State review and permit would not be needed on this project so long as the current design configuration and fixture count did not change". With this news, staff is directing the architect to keep the current configuration. A new base drawing has been completed by the architect and the mechanical consultants are now inserting their respective as-built equipment and /or systems. Wall options have been discussed along with waterproofing methodologies and/or systems. Drawings will be completed by the end of March with bids going out sometime in April.

## **RECREATION DIVISION**

- March 10 Friday Fish Fry
- March 11 Hoffman Walks event
- March 17 Preschool/ELC Jim Gill Concert 6:30-7:30
- March 18- Pot of Gold Climb

## Administration Updates:

- Staff attended the Chamber Chit n Chat, new member reception, executive committee, board of directors meeting s. Staff attended the mayoral breakfast and Illinois Park and Recreation Foundation board of directors meeting. Staff also spoke at the IPRA Leadership Academy's directors round table.
- Daddy Daughter Dance took place on Friday, February 10 with the highest attendance ever at 225. All those on the waitlist were taken of and everyone had an amazing time.
- The Mom Son Date night took place on Friday, February 17<sup>th</sup>, again with the highest attendance ever at 191 registered. The event ran smoothly and everyone had an enjoyable time.
- The Illinois Park and Recreation Association will be hosting a member focus group on Professional Education at Willow Recreation Center on Friday, May 5<sup>th</sup> from 2:00-4:00pm. Superintendent of Recreation, Colleen Palmer, has been selected to participate in this focus group.

#### **Volunteers Summary:**

- Human Resources processed 2 new volunteers.
- PSSWC has a new volunteer to take care of their plants who spent 9.75 hours in February donating her time.
- The Friends of HE Parks had a Girls Night Out event 2/16. 4 Trustee volunteers worked 5 hours that night as well as an additional combined 15 hours contacting business for raffle prizes and collecting the prizes for the event for a total of 35 hours.
- Admin Staff was contacted by a Girl Scout Troop of 8 and is trying to place them for a volunteer opportunity in the parks system.
- Admin Staff also contacted Wings and Talons (formerly Raptors) and they will be establishing volunteer opportunities and contact the district with their numbers and hours once they are set up.



## Youth Baseball/Softball

- Indoor sessions the Hoffman Estates Youth Baseball program started their "indoor spring training" sessions on February 21<sup>st</sup>. Each division gets 1 hour a week to practice hitting whiffle balls off tees, work on mechanics of throwing/fielding and base running inside at Timber Trails.
- Coaches' meetings/equipment pick up and player evaluations will take place in the month of March.
- Below are number comparisons as of March 2, 2016 vs 2017.
  - Note: Hoffman Stars are back again, they're just a rental and have 10U/11U and 13U teams. This affects our numbers at the older levels for baseball.

	Shet.	Pinto	Mustang	Bronco	Pony	1/2G	3/4G	5/6G	Total
2016	28	34	22	11	23	11	12	0	141
2017	40	37	39	9	13	11	8	9	166

## **Baseball Field Rentals**

 It will be a busy spring/summer season at Cannon this year! Baseball fields at Cannon Crossing are booked every weekend from April 15, 2017 to July 8, 2017. The Hoffman Stars are back for another season and renting our fields again for 3 different age levels.

## Youth Basketball

• All-Star Weekend was a big success. 3<sup>rd</sup>-8<sup>th</sup> graders competed in All-Star games on Sunday. February 26<sup>th</sup> at the Willow Recreation Center. Players got voted to the All-Star game by their teammates and coaches were selected by other coaches in the league.

• Boys Feeder Basketball finished their seasons with the conference tournament at Hersey High School the weekend of February 25<sup>th</sup>.

## Indoor Soccer

• The indoor soccer program began on Sunday, January 29<sup>th</sup>. K-4<sup>th</sup> graders receive fundamental instruction for the first 45 minutes of the day and then participate in 3v3 and 4v4 games for the remaining 45 minutes of class.

## **Adult Sports**

- Spring adult sport registration has begun. New this spring we will be offering Wiffle Ball leagues on Wednesday nights and a Spring Training Adult Softball league on Mondays at Cannon Crossing. These programs will begin in March.
- Adult Basketball we have 9 teams (full league) registered on Monday nights at Willow Recreation Center for our winter league.

## Youth Spring Soccer

- Spring soccer registration opened up on March 1st.
- We have hired a part time Athletic Coordinator, Kyle Goddard, who will be heading up the outdoor soccer program, in addition to other athletic programming throughout the year. He has been busy during the month of February contacting coaches, staff and referees and prep for the spring season.

## **Gymnastics**

• Gymnastics second session began the week of 2/20 with 159 registered for the classes. Staff is looking into installing the anchors for the bars during the break between the spring and summer session.

## Dance

- Dance classes are running on schedule, costumes have been ordered and many have already come in. Staff is preparing the information for recital which will go out at the end of the month.
- The Hoffman Stars Dance Company performed in their first competition of the season at Des Plaines Park District Dance Idol on February 3 -4.
  - All soloists placed within the top 10 for their category.
  - Trio placed 3<sup>rd</sup> overall for their category.
  - Company 1 place 2<sup>nd</sup> overall for their jazz dance.
  - Company 2 placed 3<sup>rd</sup> overall for their jazz and lyrical dances.
  - Company 3 placed 2<sup>nd</sup> overall for their jazz and lyrical dances.
    - The next competition will take place the weekend of March 3-5 in Oswego for the Cathy Roe Ultimate Dance Competition.



	13 TC	15 TC	+2 TC
Three-school 16-17	13 WRC	12 WRC	-1 WRC
	30 TC	27 TC	-3 TC
2's Playschool 16-17	24 WRC	17 WRC	-7 WRC
	127 TC	122 TC	-5 TC
Preschool 16-17	69 WRC	68 WRC	-1 WRC
Early Learning Center*	35	39	+4
Total Preschool	311	300	-11
*Full Day Program			

- A Jim Gill Family Concert will take place Friday, March 17 6:30-7:30pm in the TC gym. Tickets are \$3 per person at the front desk.
- ELC Open House is Saturday, March 4, 9:00-10:00am in Rooms 105 & 106

District 54	325	361	+36
District 15	51	62	+11
WRC KSTAR	12	17	+5
<b>School Age Totals</b>	<b>388</b>	<b>440</b>	<b>+52</b>
District 54	110 (2)	33 (1)	-77
District 15	0 days off	40 (2)	+40
<b>School Age Totals</b>	<b>110</b>	<b>73</b>	<b>-37</b>

• With the assistance of the Communications and Marketing Department, the Recreation Department has applied for a Power Play Grant through the Illinois Association of Park Districts. This \$1000 grant would subsidize a weekly half-hour program that focuses on health, fitness and nutrition for STAR program participants.



Membership	2/16	2/17	+/- Var.
Total	555	653	+98

## Classes offered in February

• Basic Exercise(3), Gentle Yoga(2), Line Dance, Spanish, Tai Chi

#### Athletic opportunities offered in February

• Balloon Volleyball (Weekly), Billiards (Poplar Creek Bowl), Pickleball (indoor), Ping Pong, Volleyball and Walking Path/Track

#### Trips

- Mardi Gras Party! had 8 people attend (Jacob Henry Mansion, Joliet, 2/28)
- Upcoming: River dance (Aurora, 3/31), Silent Sky (Oak Brook, 4/6)
- Spring trip to Niagara Falls (4/30-5/6) has 50 registrants

#### Evening/Special Programs in February

• Pub Quiz Night (3<sup>rd</sup> Thursdays/5:30 pm) – 25 participants (BPC)

## Friday post lunch programs (February)

- 2/3 Garibaldi's "Lunch Bunch" 15 participants
- 2/17 Garibaldi's "Lunch Bunch" 15 participants
- 2/24 Culver's, member birthday celebration/20 participants

#### Other

Free Adult Health Clinic – 3 drop-ins

Attended Unity program at Friendship Village involving 50+ members Attended writers program at Friendship Village as search continues for writing instructor

Attended Advisory Board meeting at Alden Poplar Creek

Met with prospective company for annual 50+ Open House

Book Club met – 18 attendees (in partnership with the Schaumburg Township District Library)

Ice Operations

## **TESTIMONIALS & SOCIAL MEDIA COMMENTS**

On Facebook, Google Plus, Yelp, Twitter, etc.: Google:

≡ Scott R. Triphahn Community	Scott R. Triphahn Community Center & Ice Arena					0	9 () C 100
	НОМЕ	INFO PHOTOS RE Replied!	views insights				
	John STEWART	Rating	Review posted on Nov 25, 2016				
	The user didn't write a review, and		107.23,2010				
	Best practices for responding to r Scott R. Triphahn Community Cen Thanks for the review John!						

## I.C.E Academy

- A staff meeting was held on Feb. 20 for all instructors.
- Staff attended a Basic Skills meeting Feb. 24 in Skokie. March 17-19 is the Basic Skills competition in Skokie.
- Staff is working on a possible spring ice show that would take place in late May.

## Wolf Pack

- HEPD was part of USA hockey weekend Feb 25. 43 new skaters showed up for the event. 10 registered for hockey classes.
- Staff is working on preliminary off ice schedules for teams as well as researching a number of products for the area. Staff went to Minneapolis, MN to demo a synthetic ice product and tour an off-ice facility.
- Spring hockey clinics are set for March. Checking clinics, evaluations, tryouts, and pre skates are all set with April 3 the start of the spring hockey season.
- The off-ice area has been turned over to staff. A few of the Wolf Pack hockey teams are utilizing the area. Staff is using the training sessions to evaluate the best plan going forward with schedules and programming.

#### Ice Rink Information

- NWHL tournament games Feb 25 March 10.
- Girls State tournament March 1-5.
- Wirtz Cup Sled Hockey Championships March 10-12
- Krolak Cup tournament April 1-2.
- Chi Town Shuffle tournament April 21-23



February Membership Totals +/-	2016	2017	Var.
.,-	3223	3,088	(135)

#### **TESTIMONIALS & SOCIAL MEDIA COMMENTS**

On Facebook, Google Plus, Yelp, Twitter, etc.:

=	Prairie Stone Sport	s & W	ellness Cente	er							9	===	0	6
				HOME			REVIEWS							
			Ian Bocain		Rating			posted on						
					****	*	Feb 14,	2017						
			come back. I've never out door running/wall the housekeeping sta sometimes utilize the steam room then enjo hours. I will be a men FIFTEEN DOLLARS for	ave been coming to this gym for about 9+ years now i think? I have switched one time to life time (ew), but knew i had to me back. I've never really even felt like i was going to a 'gym', it's much better than that. They have an INDOOR track! An t door running/walking trail that is incredibly scenic. All the members are very kind and respectful, the staff is amazing, e housekeeping staff does a great job at keeping the place clean. After my workout, typically cardio and lifting, i metimes utilize their lap pool, water is never too cold always just right, then i'll relax in the hot tub, then go into the earn room then enjoy their luxurious locker rooms. I wish they were open 24/7 but besides that they do have very good urs. I will be a member for a very long time Okay so i came back to add ONE thing i really don't like about the gym It's TEEN DOLLARS for a guest pass! I wish it was free or a better deal or something. I feel like in my 9 years of coming i uld have gotten many people interested in becoming a member but no one wants to pay 15 dollars to check it out!										
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	Mir Mehdi	Rating ★★★★	Review posted on Feb 5, 2017				
	Good gym with 1	Good gym with tennis. All updated equipment. Love the spinning cycles.					
	PRANE LIDAE	r responding to reviews ╺ orts & Wellness Center − Feb 6, 2017 − edit − d view, Mirt	lelete				

• Clink on the links below to see the social media video engagements during the month of February.

https://www.facebook.com/PSSWC/videos/10154885413599003/ (Chad introduces the 30-day squat challenge)

https://www.facebook.com/PSSWC/videos/10154882351534003/ (Zac gives an overview of Hoffman Walks program)

https://www.facebook.com/PSSWC/videos/10154862574299003/ (Zac gives some tips from the Belly Busters Workshop)

## Member Services

- During the month of February, the Member Services team exceeded the net membership goal by 15 members, (the net goal was 32 and the net total was 47).
- The ongoing Friends in Fitness member referral program continued to be a primary force in generating new memberships in January and was further magnified and promoted with an extension of the 'Give 25/Get 25' referral opportunity. (Both the referring member and the new member receive \$25 of club credit following the completion of the first 30 days of membership). There were a total of 16 new member referrals in February.
- The PSS&WC enrollment special was advertised on each of the following:
  - o District's electronic marquee signs throughout the community
  - VHE electronic marquee signs located at the corner of Shoe Factory Road and Beverly
  - $\circ$   $\,$  The ENROLLMENT FEE banner on the north side building exterior  $\,$
  - Select Facebook posts throughout the month (including a special 'Share the Love of Fitness' free guest opportunity for members during Valentine's Day week)
  - o Guest and tour follow up targeted email via Retention Management

- Both internal and e-based targeted marketing were utilized to inspire member referrals as well as to reach all HEPD clients throughout the community. The HEPD bi-monthly Eblast included the enrollment promotion details, and targeted emails through Retention Management continued to be sent throughout the month to promote the club cash incentive for member referrals.
- HEPD and PSS&WC websites (scrolling banner updates)
- The number of credit card denials following February billing continued at a consistent pace in comparison to the previous recent months. The Member Services team resumed efforts to contact members proactively to obtain updated information for billing continued via mail and email during the month of February. These efforts also included phone calls and person-to-person contact upon check in at the Service Desk. While the Member Services team successfully managed the 90-day collection effort, significant collections were also achieved at the 60-day and current month levels, which translate to fewer potential 90-day cancellations after the New Year. This collaborative intensive collection effort resulted in matching January's <u>RECORD LOW</u> number of 90-day cancellations (total of 7), which significantly reduced the number of total cancellations than projected for the month of February and helped the team exceed its monthly net goal.
- The Member Services team is currently working on a potential new corporate membership account with a few businesses within the Prairie Stone Business Park and within the surrounding community. Efforts will be ongoing in February to establish corporate visits to the companies to meet with management and employees in an effort to promote enrollment.
- The Member Services team received the following letter from the Salvation Army in response to the outpouring of generosity from PSS&WC members during the recent holiday 'Angel Tree' toy drive:

# Thank you again,

NG THE MOST GOOD

ebruary 9, 2017 Re: The Elgin Salvation Army Christmas "Angel Tree" Toy Drive To: Our Dear Friends 211vwould like to take this opportunity to say a special word of Thanks to you and your organization for participating in our annual "Angel Tree" program. With the help of you and your employees we were able to enrich the lives of many needy people in our community. Please extend our appreciation to all who participated in the Christmas Angel Tree program. It is because of your kindness and generosity that we were able to help more than 480 families by giving toys and The Sa plothing to more than 6,508 children this Christmas season, 27 sponsors. Please know the joy you helped bring to others is a tribute to the love we have for the people of our community. May God continue to bless you and yours with Peace, Health, and Happiness in the New Year. Thank you again, 0 28 Lilibeth Rapley celly Hanton, Lieutenant Corps Officer Social Services Case Manage The Salvation Army, Elgin, IL. The Salvation Army, Elain, IL. Lieutenant Michael & Kelly Hanton, Corps Officers

Commissioner Paul R. Seiler

Territorial Commander

Lt. Colonel Charles H. Smith Divisional Commander

André Cox

General

316 Douglas Avenue Elgin, IL 60120 t: 847.741.2304 f: 847.741.2311 www.salarmyelgin.org

- The Member Services team coordinated a month full of special events in February for members to inspire continued usage interest (see image below). Events included several special fitness group classes and workshops along with a number of fun activities, all of which help to bolster retention. The Member Services team also continued to promote the series of online motivational quotes that are posted each Monday on social media to help motivate members to pursue fitness goals in the New Year and throughout. These 'motivational Monday' quotes are also printed and placed strategically throughout the club for members to discover during their workouts. A few highlights to note from the February wellness calendar:
  - The Super Bowl Football Squares event, which has become a perennial favorite among members, attracted participation from over 100 members during the week preceding the Super Bowl. For every 2 workouts completed during that week, members earned 1 square on the poster. Members were encouraged to visit the

# 316 PSS&WC Facebook page to find out the coordinates and winners were selected after each quarter (including overtime)!

 Between February 11<sup>th</sup> and February 14<sup>th</sup>, the 'Share Your Love for Fitness' campaign inspired members to bring in guests for a complimentary workout. The campaign generated a Facebook reach of over 800 people and created new formidable leads for the Member Services team.





#### **Operations and Fitness Departments:**

• PSS&WC hosted a variety of athletic rentals including a large youth basketball tournament in all 3 gymnasiums, as well as volleyball tournaments during the

month of February. Although birthday parties and scout lock-ins are still offered at PSS&WC, efforts have been taken to transition to larger multi-court athletic rentals that reduce labor intensity while generating steadier revenue streams.

- A targeted email message that promotes SFAC and PSS&WC lifeguard opportunities in the upcoming summer months was sent via Retention Management to all previous student summer pass holders from 2016 as well as student winter passes from this past season.
- The Operations Manager worked with First Serve and the HE Parks Business office on updating private and semi-private lesson tennis fees at PSS&WC effective in March.
- Preliminary efforts are underway to determine timelines and project details regarding the upcoming café and tennis court renovations. The tennis court renovation is scheduled to take place during the month of August and will include the addition of 'blended lines' on the courts to support additional youth and senior programming options. The Operations Manager is currently working with a representative from the USTA on securing a grant reimbursement to cover the cost of the blended line application.
- The Medic 2017 class schedule has been established and e-mailed to all FT team members. The first Medic AED, CPR, and First Aid Class were taught on February 25<sup>th</sup>, Saturday by Katie Basile and Debbie Albig. Class was held intentionally with a smaller number of students, due to the use of the new updated format (including updated video and student manuals with new content). Class went very well, certifying 9 part-time staff members. The next class will be held on March 18<sup>th</sup>.
- The Superintendent of Facilities, Katie Basile, continues to participate within the IPRA Proconnect, attending a session on February 7<sup>th</sup>. The next session is scheduled for March 8<sup>th</sup>, which will be the final session in culmination for the 2016-2017 season of the IPRA Proconnect. Within the final meeting in March, the new board members will be announced. Katie Basile will be serving on the Board of Regents for the IPRA ProConnect for the upcoming 2017-2018 season.
- PSS&WC has an upcoming Nutrition Workshop, Your Nutrition Questions Answered, on 3/18, taught by Kathy Brown. The seminar has been added to the monthly wellness calendar and marketed through the guide.
- The personal training department will promote a 5 pack promo for all members in March. With membership offering a 3 pack promo for new members.
- Within the area of group fitness class participation has again increased across the board! Highlighted classes include:
- Forever Fit 30 Friday Spin 25(MAX) Muscle Pump Yoga 25-30
- Fitness department has started the bid process for the ordering of the new fitness equipment, as budgeted within the 2017 operating capital fund for PSS&WC.

	2016	2017
Winter Session 1	150	137
Winter Session 2	168	206
Total Winter Swimmer	318	343

## **PSS&WC Swim Lessons**

## **Climbing Wall**

• Youth classes for the climbing wall continue to fill with 9 and 8 participants in the 6pm & 7pm classes Wednesday nights. Because of the consistent numbers and the number of returning climbers we are able to split the program into a beginner class and an intermediate climbing class. Winter session 2 is scheduled to begin February 15.

## Early Childhood Programming

• Kid's First Sports basketball program had 11 participants. This session soccer ran with only 6 participants. We are continuing to work with the C&M department to find ways to attract interest.



## Triphahn Center Fitness and Operations:

Membership	02/2016	02/2017	Var.
<b>+/-</b> Fitness	973	905	-68

## **General Summary:**

- Dance World was held on 02/11.
- 2 New 50" TV's were purchased for the fitness room. They are being installed the beginning of March.
- Northside project is still underway. Staff has been working with other facilities to accommodate programs and rentals.



Membership Fitness Totals +/-	02/2016	02/2017	Var.
Fitness	386	388	+2

## **General Summary:**

• The first winter session of Harper classes had 52 participants with rental revenue of \$1,736.40 (30%). Registration is underway for the next session beginning Mid March.



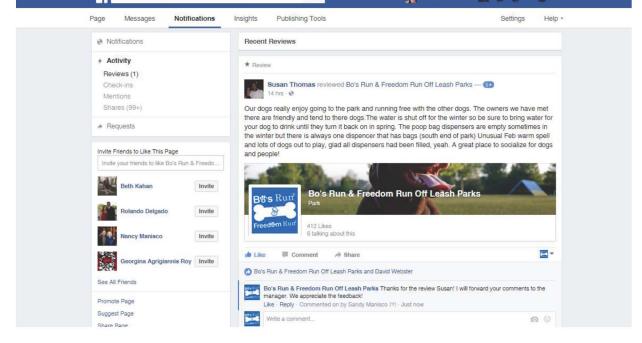
#### Bo's run:

 Breakdown for Bo's Run / Combo passes HE 152, Palatine 44, Barrington 22, Schaumburg 39, Arlington Heights / Mt. Prospect 5, Inverness 35.
 Additional towns are Rolling Meadows, Elk grove, Hanover Park & Streamwood.

#### Freedom Run:

 Breakdown for Freedom Run/ Combo passes Elgin – 186, HE – 88, Streamwood 77. Schaumburg – 21. Additional towns are Huntley, Hanover Park & S. Barrington, Elk Grove, Palatine, Wheeling & others.

Dog Park Passes	02/2016	02/2017	+/- Var.
Bo's Run	262	297	+35
Freedom Run	285	335	+50
Combo	71	81	+10
Total:	618	712	+95
Bo's Run & Freedom Run Off Leash Parks	Q	Sandy Home 👥 🍘	0 0 .





## **PROGRAM PROMOTIONS**

Staff worked with program managers to promote Spring Guide and Registration, youth sports programs, 50+ events, trips and programs; Days off School Field Trips, Parent's Night Out, Giving Tree, Seascape Pass Sale, Hockey and Figure Skating, BPC weddings.

Community Calendar Submissions to: Daily Herald, Chicago Tribune, Hoffman Estates and Schaumburg Chambers and Hoffman Estates Visitor's Bureau.

#### VIDEO

This month, we featured the video "Join us for Girls Night Out".

#### PRESS RELEASES/PUBLIC RELATIONS

Articles that were printed or appeared online on the newspaper websites will be attachments at end of the Board Report.

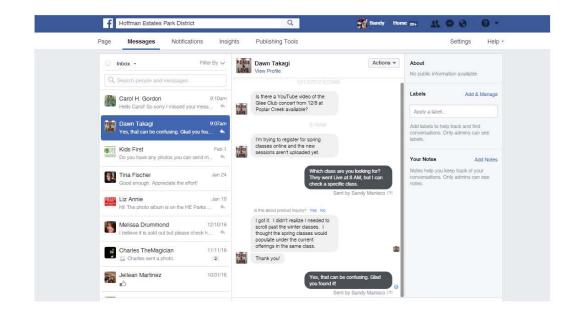
• Girls Night Out to Benefit Local Families

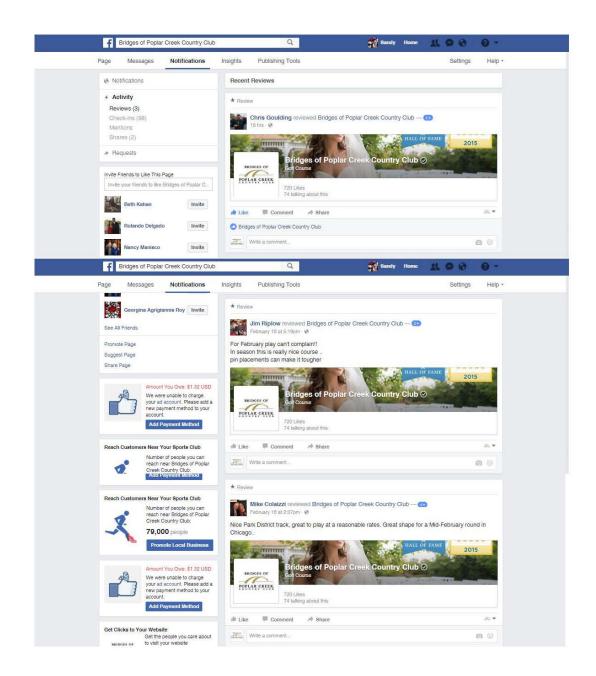
The following are press releases that were sent to the newspapers, but have not yet been picked up for print:

- HE Parks Board Presents Best of the Best Award to Eagle Scouts
- Win free classes in HE Parks Photo Contest
- HE Parks Announces Best of the Best of Hoffman Recipients

#### **REVIEWS & SOCIAL MEDIA COMMENTS**

# Google Plus Reviews Facebook Comments:





#### MARKETING DASHBOARD



#### Mobile App Downloads – Source: Apple iTunes & Google Play reports

heparks The app has been available since April 25, 2014. C&M continues to promote various features of the app to increase usage. Below is a chart showing progress over the previous 10 months. As of October 2015, 667 mobile app users had Push Notifications turned on.

May	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb
2016	2016	2016	2016	2016	2016	2016	2016	2017	2017
1,429	1,525	1,560	1,602	1,547	1,530	1,461	1,478	1,493	1,501



#### Mobile Access – Source: Google Analytics

"Prior to" column indicates how users accessed HEparks prior to the app and mobile-friendly website. Responsive mobile-friendly website launched Oct 28, 2014; app launched April 25, 2014; mobile WebTrac launched in late November 2014.)

Source: Google	Prior to App & responsive web:	Feb 1-28, 2016	Feb 1-28, 2017	Change from last
Analytics	Feb 2013-Feb 2014			year
Desktop	63%	17%	15%	-2%
Mobile	27%	64%	72%	+8%
Tablet	10%	18%	12%	-6%

\*A decrease in tablet views is speculated to be a result of more mobile phone use as mobile phone screens are increasingly larger. Tablet sales have leveled off. It is more convenient to use a smart phone which is always within reach. (http://time.com/3532882/people-arent-buying-tablets/)

heparks

## Website HEParks.org – Source: Google Analytics

Hits to the website are down slightly.

Audience Overview						Feb 1, 2017 - Feb 28, 2017
Addience overview						Compare to: Feb 1, 2016 - Feb 28, 2016
Email Export + Add to Dashbox	ard Shortcut					This report is based on 100% of sessions. Learn more Greater precision 🔻
All Users +0.00% Sessions		() + Add	Segment			
Overview						
Sessions vS. Select a metri	e					Hourly Day Week Month
Feb 1, 2017 - Feb 28, 2017: Feb 1, 2016 - Feb 28, 2016:						
500		~~~				
		Feb 8		Feb 15		Reb 22
						New Visitor Returning Visitor
Sessions	Users	Pageviews	Pages / Session	Avg. Session Duration	Bounce Rate	Feb 1, 2017 - Feb 28, 2017
-3.78%	-2.26%	-8.15%	-4.55%	5.37%	-11.29%	
14,399 vs 14,964	9,780 vs 10,006	34,719 vs 37,800	2.41 vs 2.53	00:02:20 vs 00:02:12	44.69% vs 50.38%	
% New Sessions 4,94% 53.59% vs 51.06%						an an



# Program Guide Online – Source: Google Analytics

Hits to the online program guide are way up this month, likely due to Spring Guide which came out in February.

Audience Overview					Feb 1, 2017 - Feb 28, 2017 - Compare to: Feb 1, 2016 - Feb 28, 2016
Email Export - Add to Dashboard Shortcut					This report is based on 100% of sessions. Learn more Greater precision 🔻
All Users +0.00% Sessions	() + Add	Segment			
Overview					
Sessions * VS. Select a metric					Hourly Day Week Month
Feb 1, 2017 - Feb 28, 2017: Sessions Feb 1, 2016 - Feb 28, 2016: Sessions					
100				-	· · · · ·
50		<b>i</b> 3	-		
	Peo 8		Feb 15		Peo 22
					New Visitor Returning Visitor
Sessions Users	Pageviews	Pages / Session	Avg. Session Duration	Bounce Rate	Feb 1, 2017 - Feb 28, 2017
28.89% 16.88%	25.87%	-2.35%	-5.98%	4.50%	
1,142 vs 886 810 vs 693	1,343 vs 1,067	1.18 vs 1.20	00:01:00 vs 00:01:04	86.69% vs 82.96%	
			man		435
% New Sessions					
-4.80%					==
58.67% vs 61.63%					



# WebTrac/Online Registration Page Hits – Source: Google Analytics

Hits to online registration have dropped this month as we have been driving more users to the mobile webtrac page, with the increased use of mobile

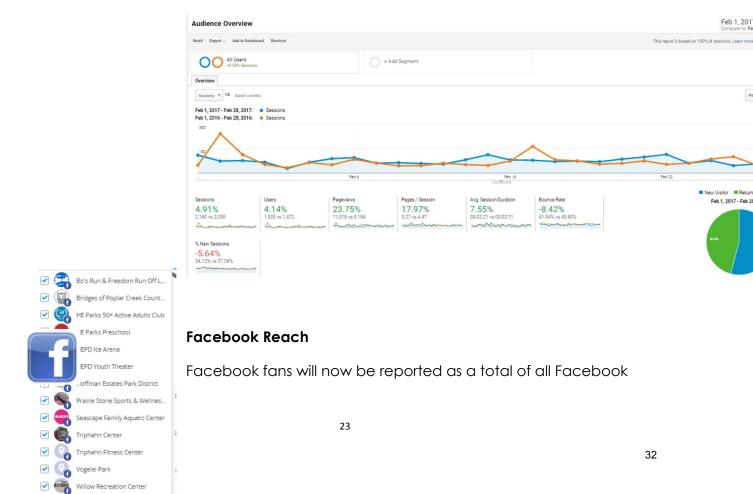
devices for web browsing. In electronic marketing, links go primarily directly to Mobile Webtrac pages.

Audience Overview							Feb 1, 2017 - Feb 28, 2017
Email Export - Add to Dashbox	ard Shortcut					This report is base	d on 100% of sessions. Learn more Greater precision 🔹 🗬
All Users +0.00% Sessions		() + Add	Segment				
Overview							
Sessions - VS. Select a motri	e						Hourly Day Week Month
Feb 1, 2017 - Feb 28, 2017: Feb 1, 2016 - Feb 28, 2016:							
150		172					
		$\land$					$\sim$
2		Feb 8		Feb 15		Feb 22	
							Returning Visitor
Sessions	Users	Pageviews	Pages / Session	Avg. Session Duration	Bounce Rate		Feb 1, 2017 - Feb 28, 2017
-17.94% 1.601 vs 1.951	-16.10% 1,199 vs 1,429	-17.34% 7.165 vs 8.668	0.73% 4.48 vs 4.44	0.23% 00:02:26 vs 00:02:25	1.55% 0.31% vs 0.31%		
2000000	~~~~~~	200000000000000000000000000000000000000		mon	1 An march		
% New Sessions 1.29% 56.90% vs 56.18%							



## Mobile Webtrac – Google Analytics

The number of people accessing Mobile Webtrac from their mobile devices is up significantly as compared to last year, and up significantly higher than those browsing Webtrac with a PC. A strategy we use that is having a great impact is that when we post links on web, email and social media we typically link directly to mobile online registration pages. Unfortunately, we have found that the program details are harder to view on the Mobile Webtrac, so programs that we think are important to view the details are directed to another source, such as PDF of the program guide or regular Webtrac.



pages throughout the district, including:

Total fans for all pages as of February 28, 2017: 6,614

## Top Most Engaging Posts this Month:

# Top 5 Most Successful Posts February 1-28, 2017 for the main Hoffman Estates Park District page:

Post Message	Туре	Posted	Lifetime: The
			number of
			impressions
			(Total Count)
		2/14/1	
Get your team together and play softball this Spring!		7 7:05	
http://ow.ly/DqHQ308Zydx	Photo	AM	2369
Walk this wayjoin us for a new community walking		2/6/17	
program Hoffman Walks. Sat. March 11 learn more		10:00	
here: http://ow.ly/Vs5B308J6Lc	Photo	AM	2275
Gus, the mascot for the Windy City Bulls (Chicago		2/6/17	
Bulls' D-League team) came out to visit our players		6:18	
on Saturday 2/4. Windy City Bulls @windycitygus	Photo	AM	1993
Only 1/3 of #kids get the recommended activity			
each week. Preschool sports programs start next		2/4/17	
week! Kids First #Soccer, #Basketball or #Dodgeball		8:01	
class: http://ow.ly/3kWi308C6uz	Photo	AM	1682
		2/16/1	
The Spring Guide & Summer Camp Planners are in		7	
the mailmeanwhile get a sneak peek here:		11:25	
http://ow.ly/dzpK3094tDE #spring #makinglifefun	Photo	AM	1604

## Top 10 Highest Posts Since October 2015

			Lifetime: The number of impressions.
Post Message	Туре	Posted	(Total Count)
Qualified Kindergarten Enrichment Teachers and Counselors	Photo	8/15/16	6715
Needed. Please see our careers page for more info:		10:29 AM	
https://goo.gl/X71UZs			
This week through Friday Aug 19 Seascape has short hours,		8/15/16	
4-7:30 PM http://ow.ly/TY6I3037o3z	Photo	7:55 AM	6710
#Pokémon Trainers come to Black Bear Pk for our Gathering	Photo	8/13/16	6168

Sat Aug 27 10-11:30 catch 'em all! http://ow.ly/cCns3037nfO Today our Half-Day Preschool is having their own Crazy Hair Day! How cute are they?	Photo	12:55 PM 3/14/16 11:12 AM	6148
Congrats to figure skater, Tomoki Hiwatashi, who won a		1.07.117	
Gold Medal at Nationals! http://ow.ly/Xyalq Tomoki trains @	Link	1/26/16	/110
Triphahn Ice Arena!	Link	8:00 AM	6119
#Pokémon Trainers come to Black Bear Pk for our Gathering	Photo	8/10/16 12:56 PM	5506
Sat Aug 27 10-11:30 catch 'em all! http://ow.ly/cCns3037nfO Due to weather conditions, we will be postponing our	111010	12.30174	5508
Pokemon Go event that was scheduled for today. Keep a			
look out for a new date and time on our HEParks social		8/27/16	
media pages!	Photo	7:30 AM	5285
Tomorrow! Come to the Open House for 50+ Active Adults!			
9-11 AM Wed 8/17 at Triphahn Center		8/16/16	
http://ow.ly/soW53036YZb	Photo	9:45 AM	5221
Wine lovers get your tickets for Uncorked & Untapped event		8/22/16	
at Bridges of Poplar Creek 9/23. http://ow.ly/Hj2x303tEtf	Photo	12:55 PM	5164
Congrats to August Best of Hoffman Chip Mahr who helped			
create a Monarch habitat in Hoffman.		8/24/16	
http://ow.ly/AS69303xt8r	Photo	7:00 AM	5130

#### **Engagement Report for All HE Parks' Facebook Pages** Source: Hootsuite

All Facebook pages: 6,547





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# **Twitter Analytics**

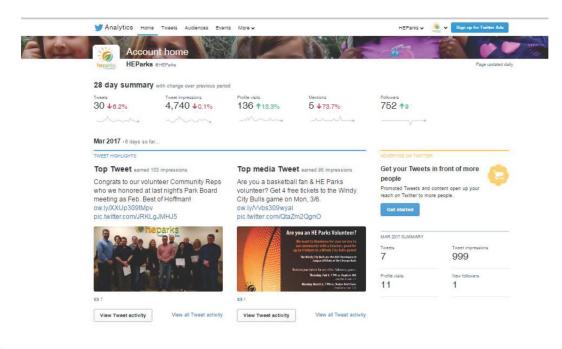
Source: Hootsuite @HEParks & @BridgesofPCGolf Twitter





#### **HE Parks' Twitter account** Source: Twitter @heparks

	Aug 16		Oct1 6		Dec 16			Apr1 7	May 17	June 17
Followers	707	713	718	726	730	741	751			
Impressi	7,146	5,599	5,97	3,96	3,870	4,88	4,74			
ons			3	4		2	0			
# of	41	20	32	22	15	31	26			
tweets										





Instagram Reports Source: Instagram @heparks

	Aug1 6	•						-	May1 7	
Follow ers	86	91	109	107	109	109	111			
# of posts	10	9	23	8	6	6	0			



## Conversion Rate - What percentage registered online?

More and more people are registering online. Derived from a RecTrac Report that indicates the percent of registrations made online vs in person. Mobile-

friendly email template began Nov 2015. Progress is being made each year in online registrations:

2011:	21%
2012:	26%
2013:	30%
2014:	33%
2015:	35%
2016:	37%
2017 as of 2/28:	36.19%



## Email Blast Results, Constant Contact

	Sent/Open Mo	obile	Bounces	Clicks	5
Unsubscribes					
2016 Fitness, Sports & Rec Bencl	hmark/17.7%	50+%	8.8%	8%	0.22%
Hoffman Happenings 2/17	19.5K/17.7%	63%	1.6%	9.4%	.2%
50+ Newsletter February	988/37%	58%	1.5%	14.6%	.1%

Opens = Emails our contacts received and viewed.

Mobile = Percent of emails opened on a mobile device.

Bounces = Emails sent, but not received by our contacts, indicates the quality of the data.

Clicks = Contacts who clicked on a link within our email.



## YouTube Metrics

Below is a list of our Top 10 Videos with the most traffic and minutes watched over the past 30 days.

Top 10 Videos Browse all content					
Video	↓ Watch time (minu	tes)	4 Views	4 Likes	4 Comment
What is Pickleball?	464 5	4%	321 47%	0	1
Hoffman Estates Park District National Gold	55 f	.4%	10 1:5%	0	1
Park Info: Playground Workout, Bench Pushup	53 6	.2%	65 9.6%	1	1
Park Info: Thor Guard	49 5	.7%	41 6.0%	0	6
Nolf Pack Hockey Hosts Krolak Cup	45 5	3%	17 2.5%	0	3
Triphahn Center renovations - progress Jan. 2	35 4	.0%	24 3.5%	0	3
Park Info: What Is Bioswale?	25 2	9%	19 2.8%	0	1
Aqua Fit Swim Aerobic Class at Prairie Stone	19 2	(2%	15 2.2%	0	3
Summer Campers 2016	18 2	(2%	13 1.9%	0	3
Try Hockey For Free	313 3	3%	14 2.1%	0	3
Top geographies Watch time		Gender Views			
Jnihed States (82%) Janada (7.0%) Iveden (2.0%)	· \$ 60	Male     Female			
ndia (2.0%)					

United States (82%) Canada (7.0%) Sweden (2.0%) India (2.0%) Philippines (1.3%)



# Bridges of Poplar Creek Board Report

General Programs

-11-	Outstanding weather in February provided us a chance to OPEN on February 17 <sup>th</sup> . Days in the upper 60's for opening weekend provided us with the busiest February
	of all time.
-11-	Preferred Tee Time contracts have been received. We have a total of 30 groups
	contracted. We do have few times remaining to fill and have issued contracts for
	another 4 groups. The additional groups are coming from Indian Lakes as they have
	closed their doors. We had 28 groups last season.
-11-	League Contracts have been sent out. We are looking at adding 2 new small
	leagues for this upcoming season. We are in preliminary talks and working out
	dates and times for these groups. 1 group is from Schaumburg Golf Course and the
	other is from Indian Lakes.
-11-	Fish Fry started February 17 <sup>th</sup> . Three weeks in and we have serviced 178 guests
	with the counts increasing each week heading into Lent

with the counts increasing each week heading into Lent.
 Easter Brunch reservations are now available. We currently have several reservations for a total of 65 guests.

**Golf Rounds** 

#### ROUND TOTALS.

2013	2014	2015	2016	2017	5 Year Average
0	0	0	300	880	148
		YTD ROUND	<b>FOTALS</b>		
2013	2014	2015	2016	2017	5 Year
					Average
0	0	0	300	880	148

**Range Information** 

#### **RANGE BASKET SALES TOTALS**

2013	2014	2015	2016	2017	5 Year Average
0	0	5	124	564	139
	YTD	RANGE BASKET	SALES TOTALS		
2013	2014	2015	2016	2017	5 Year
					Average

0	0	5	129	566	140
---	---	---	-----	-----	-----

#### **Communications & Marketing**

#### Marketing/Advertising



All 2017 Event registrations are complete. They are available online along with Online registration for March Madness. Future events will also be available for online registration in the near future.

8 Email blasts went out promoting Course Opening, Fish Fry, March Madness,
 Annual Pass Sales, Jr Golf League, and banquets.

#### Food & Beverage

For the month of February we had a total of 14 events: (13 Events in 2016)

The breakdown is as follows:

4 breakfast meetings servicing 135 guests

1 fundraiser room rental \$3000. Plus a cash bar

1 memorial luncheon servicing 30 guests

1 shower servicing 49 guests

- 1 awards luncheon servicing 47
- 1 continental breakfast servicing 67 guests
- 1 retirement party servicing 45 guests
- 3 church room rentals servicing 150 guests
- 1 Daddy daughter dance servicing 221 guests
- 1 Mother son dance servicing 191

We currently have 15 events booked for March (20 Events in 2016)

- 5 Breakfast meetings servicing 140 guests
- 3 continental breakfast meetings servicing 230 guests

- 1 awards dinner servicing 100 guests
- 4 church room rentals servicing 200 guests
- 1 shower servicing 48 guests
- 1 March Madness servicing 72 guests

Wedding Count Update:

- 2017 = 14 ceremony and reception, 5 reception only, 5 ceremony only
- We are currently offering variety of promotions based on time of season and date.
- 2018= 2 ceremony and reception
- 2016 = 21 ceremony and reception, 4 reception only, 1 ceremony only.
- 2015 = 18 ceremony and reception, 5 reception only, 4 ceremony only

#### **Golf Maintenance Summary**

February doesn't usually mean golfing weather, but this year was a different story. With the temps in the sixties for numerous days the golf course opened on 2/17/2017. Going into winter we applied about two tons of sand per green on the golf course to protect the plant from ice damage and or winter desiccation. Prior to opening we needed to smooth out all the sand on the greens so that golfers would be able to putt. The sand moved over the winter due to two separate rainfalls. All greens were cleaned and drug using our coco drag matt to smooth out sand on the greens, the overall goal was to keep the sand on the greens to protect the plant from all the golf about to be played as well as minimize the amount of ball marks. The biggest concern about opening the golf course early is the likeliness that we are still going to experience freezing temps and all ball marks and footprints will freeze and then be noticeable on the greens surface until aerification in the spring. To combat this we worked with the golf operations staff to fix ball marks on greens every morning that we were open. This was a huge success that took about two to three hours every morning, along with fixing ball marks we were able to roll the greens twice this month. Like we anticipated we did experience another freeze and I am glad to report that the greens are extremely smooth with no damage. Since the greens have completely thawed out we were able to put solid tine holes in the greens and drag in the winter sand to get the greens ready for their first mowing.

Outside of all the work on the greens to keep them in great conditions through February play the golf course maintenance staff was busy with the following items:

- Branches and stick removal
- Course setup with tee markers and garbage cans
- Rough grading completed on #17 gold tee box
- Equipment maintenance
- Bunkers cleaned out and ready for the next step in the renovation process
- Maintenance shop improvements

#### Finance/Administration

- Staff has completed the year-end account verification and preparation for the 2016 audit process. Auditors will be on-site the week of March 20<sup>th</sup> for field work and testing.
- Staff met with the Village and Plum Farms Developers regarding the West side TIF.
- Staff attended the community breakfast meeting held by the Mayor.
- Staff attended the legislative breakfast meeting in Schaumburg.
- Staff has been training with Vermont Systems, the software company that supports RecTrac, in order to begin rebuilding the data of our offerings to incorporate more items on-line. In conjunction with that, the March Madness 2person tournament being held at BPC is being offered on-line using a ticket purchase method. New customers to our website, who previously had to wait for their account to be setup, may now begin on-line registration immediately. New accounts and residency confirmation will occur within 2 business days to ensure accuracy.
- Payroll Cycle Processing
  - o 02/24/17 \$269,345.25 °C
  - o 03/10/17 \$277,766.43

#### Administrative Registration/EFT Billing

- EFT Billings for:
  - a. TC/WRC/PSSWC Fitness Centers
  - b. ELC (weekly)
  - c. Sponsorship/Marquee Signs
  - d. Dance
  - e. Preschool
  - f. STAR
- Administrative
  - a. 50+ Renewal Letters
  - b. Preschool Mailing
  - c. Spring Guide Review
- Administrative Registration for:
  - a. Financial Assistance
  - b. Foundation Giving Tree
  - c. Preschool Lottery and Registration

- d. Spring Hockey
- e. Travel Soccer
  - Spring Team Registration
  - Fall Team Balance Audits

## Human Resources

- Processed 12 new part-time hires and 3 new volunteers.
- Attended Chamber of Commerce Annual Fishing Derby meeting; the event is scheduled for Saturday, June 3, 2017.
- Advertised and participated in the interview process for golf operations manager position.

## Technology

- GIS (Geographical Information System)
  - a. Working with staff to configure the GIS application to optimize the syncing of information.
- TC North side renovation
  - a. Purchased card reader(s), AIO computer. Obtaining quote for additional POE network switch to accommodate new POE devices (i.e. security cameras).
  - b. Continuing to work with Pinnacle to finalize the network cable runs that are required for the various network devices to be installed.
- BPC Start of season preparation
  - a. All items have been completed
- Evaluating new remote control software to replace LogMeIn
  - a. Decided on Splashtop at \$400/year. LogMeIn will expire 3/31/17. Working with users to transition to the new remote control access software.
- Working with TC & WRC Facility Managers to implement AppAudio. AppAudio is a service and device that will enable patrons to listen to the audio of the televisions we have in our fitness centers through their smartphone via an app.
  - a. Scheduled a conference call with AppAudio to discuss the requirements and implementation options for Triphahn.
- Working with ICE Assistant General manager to develop a better way of recording video of hockey practices & games so that coaches can evaluate and analyze a player to provide better coaching & feedback.
  - a. ICE is considering Hudl.com, a software company that specializes on video analysis of different types of sports. A request for a meeting and demo was sent to a Hudl.com sales representative. We will need to consider the costs involved with this software as well as the hardware (i.e. iPads, TVs, etc.) needed to record the actual video(s).
- Evaluating Gregg Communications to replace ATI as our Shoretel Partner of Record

- a. Considering changing our Service Level Agreement from 24x7 to 8-5M-F & only covering Shoretel switches/hardware, no phones.
- b. 24x7 cost including phones is ~\$7,000-\$10,000
- c. 8-5M-F cost without phones is around \$3,000-\$5,000. We can purchase individual phones as needed and we currently have in stock at least one (1) spare of each phone model.
- d. Comparing quotes from ATI and Gregg.

#### **Advertising and Sponsorships**

- Newly acquired sponsors:
  - a. Costco
    - Event Sponsor
  - b. Firehouse Subs
    - Event/In-kind Sponsor
  - c. Hoffman United Soccer Club
    - Advertising Marquee/Guide
  - d. Lions Club
    - Advertising Event-e-blast
- New Proposals Submitted to:
  - a. Posh Salon
  - b. Complete Bridal
  - c. Franks Construction
  - d. Manicures & Tiaras
  - e. Bath Planet
  - f. Wok N fire
  - g. Kid Snips
  - h. Brookdale Senior Care- corporate
  - i. The Lucky Monk